

NUMARINE

INSIGHT



N° 2

EXPLORE THE WORLD BEYOND HORIZONS



NUMARINE INSIGHT

2023/2024

NUMARINE YACHTS

CREATIVE DIRECTION & DESIGN

*74STUDIO Creative Agency

PHOTOGRAPHY

Kerem Şanlıman
Jeff Brown
Barış Aktınmaz

CONTRIBUTORS

Can Yalman
Erim Ekşioğlu
Ekin Ekşioğlu
Kevin Patnode
Alex Jimenez
Timur Savcı
Mehmet Can Uzun
Bahadır Şen
Duncan Swanson
İpek Tanır

EDITORS

İşıl İlkter
Buket Cengizalp

PRINTING

Promat Basım Yayın San. ve Tic. A.Ş.
Orhangazi Mahallesi, 1673. Sk. No:34
34538 Esenyurt/İstanbul

NOT FOR SALE

It is not allowed to copy, reproduce, distribute, publish, modify, create derivative works, or in any other way exploit any part of the material without permission from Numarine Insight.

Letter From The Helm	3
Numarine Talks: Introducing 30XP and 40MXP	6
Leveling Up The Fun	12
Serene Odyssey	14
The Yachts On The Scene	20
Art On Board	178
La Dolce Vita	182
Toward Freedom	202
Owner's Log	204
Sipping By The Shoreline	210
Sailing Into New Horizons	214
Wellbeing At High Sea	220
The Power Of Essences	224
A Haven In The South	226
Numarine Playlist	231
Spirit Of Camaraderie	232
News From Numarine	237
Managing Your Yacht	242
Choose The Right Flag For Your Vessel	246
Snapshot Into Yacht Trend Report 2023	250
Yacht & Boat Shows of 2023-2024	254



LETTER FROM THE HELM

ÖMER MALAZ

Dear friends,

As we look back on the past year, we are excited to share the remarkable progress and developments at Numarine. While our commitment to excellence remains unchanged, we have made significant strides in advancing our offerings. We have meticulously crafted the final design and engineering elements for our eagerly anticipated 30XP and 40MXP models. With ten splendid new boats delivered, averaging nearly 30 meters in length, our dedication to innovation shines through each vessel.

Sustainability is a key focus in the industry, and Numarine is proudly leading the charge towards a greener future. In our quest to make a profound impact, we are excited to announce that in the summer of 2024, Numarine will launch its first diesel electric yacht integrated with solar panels. This addition to our fleet will propel us toward our vision of becoming one of the world's most sustainable yacht builders.

Let's explore our latest offerings. The eagerly anticipated 30XP, launching in summer 2024, will be Numarine's first hybrid propulsion yacht. Additionally, we introduce the 40MXP, designed for those seeking greater outdoor spaces and beach clubs as well as a true "Mediterranean Lifestyle. Looking ahead, we remain focused on pushing boundaries. Exciting projects are on the horizon.

As ever, thank you for your unwavering support as we embark on this exhilarating journey. Welcome to the second issue of Numarine Insight.

Ömer Malaz

CHIEF EXECUTIVE OFFICER, FOUNDER



NUMARINE TALKS: INTRODUCING 30XP and 40MXP



CAN YALMAN

As we unveil our two stunning new designs, we had the privilege of catching up with long-time Numarine collaborator, Can Yalman, who takes us behind the scenes of the creative process that shaped the Numarine 30XP and 40MXP.



What inspired the design of the new Numarine 30XP and 40MXP yachts?

CAN YALMAN: The Numarine 30XP and 40MXP yachts were inspired by the laid-back Mediterranean lifestyle, emphasizing open spaces, proximity to the sea, and relaxed outdoor living. The design seamlessly integrates the yacht's interiors with the surrounding environment, blending indoor and outdoor spaces harmoniously. Expansive deck areas provide ample room for relaxation, socializing, and alfresco dining, while panoramic windows enhance the breathtaking views of the Mediterranean coastline. Meticulous attention to detail, with handpicked materials and finishes reflecting coastal charm, creates a tranquil and welcoming atmosphere onboard, offering an authentic connection to the sea and outdoor environment.

What were some of the challenges you faced during the design process, and how did you overcome them?

CY: During the design process, we faced various challenges in balancing form and function, incorporating innovative technologies, and meeting the specific requirements of our clients as well as meeting deadlines due to congestion from the recent pandemic. To overcome these challenges, we engaged in extensive research and development, collaborated closely with engineers and naval architects local and abroad, and utilized advanced design tools to refine and optimize every aspect of the yachts. By prioritizing a meticulous balance between aesthetics and practicality, we ensured that the Numarine 30XP and 40MXP yachts deliver both an exceptional visual experience and optimal functionality.

Meticulous attention to detail, with handpicked materials and finishes reflecting coastal charm, creates a tranquil and welcoming atmosphere onboard.

"

A harmonious blend of aesthetics and practicality results in yachts that offer a timeless appeal with the latest in design and technology.

"

What are the unique features and amenities that set these new models apart from other yachts on the market?

CY: The Numarine 30XP and 40MXP yachts offer a range of unique features and amenities that set them apart from other yachts on the market. These include expansive deck spaces for outdoor living and entertainment, panoramic windows that provide stunning views, spacious and luxurious interiors, versatile layouts, advanced navigation and control systems, state-of-the-art entertainment systems, and innovative use of materials and finishes. In particular, the 40MXP stands out with its large open deck spaces that gradually descend and culminate in a flush deck pool, offering an inviting and intimate connection with nature. On the other hand, the 30XP boasts a beach deck with folding side and rear platforms, a 2-level terrace and aft deck for dining and socializing, a side garage for a 6m tender, spacious cabins, a master suite with a private open balcony and a fly deck that extends to the bow including a sunbed area unmatched in this range of yacht. These unique features combine to create an exceptional onboard experience that distinguishes these models from the market.

How did you prioritize both form and function in the design of these yachts?

CY: In the design of the Numarine 30XP and 40MXP yachts, we prioritized both form and function equally. We aimed to create visually appealing exteriors and interiors that seamlessly complemented each other while ensuring optimal functionality. For example, the 40MXP beautifully combines ruggedness with old-world yacht aesthetics, featuring a Numarine bow knuckle that is instantly recognizable. With careful consideration of ergonomics, we maximized usable spaces, integrated storage solutions, and provided efficient circulation throughout the yachts. This harmonious blend of aesthetics and practicality results in yachts that offer a timeless appeal with the latest in design and technology.

"

These yachts offer a responsible and sustainable cruising experience, allowing owners and passengers to enjoy the beauty of the seas while minimizing their impact on the environment.

"

How did you incorporate sustainability and eco-friendliness into the design of these yachts?

CY: Sustainability and eco-friendliness are integral considerations in the design of the Numarine 30XP and 40MXP yachts. We incorporated eco-friendly materials wherever possible, optimized energy efficiency through advanced propulsion systems, implemented waste management and recycling systems, and utilized technologies to minimize the yachts' environmental footprint. By adopting these measures, we ensure that the yachts offer a responsible and sustainable cruising experience, allowing owners and passengers to enjoy the beauty of the seas while minimizing their impact on the environment.

Can you speak to the technological advancements and innovations featured in these new models?

CY: The Numarine 30XP and 40MXP yachts incorporate various technological advancements and innovations. These include advanced stabilization systems for enhanced comfort at sea, integrated automation and control systems for easy operation, cutting-edge navigation and communication equipment, energy-efficient propulsion systems, and smart home technologies that provide seamless connectivity and control for owners. These technological features elevate the yachts' performance, safety, and convenience, ensuring a state-of-the-art yachting experience.

How did you balance tradition and modernity in the design of these yachts?

CY: Balancing tradition and modernity was a key consideration in the design of the Numarine 30XP and 40MXP yachts. We pay homage to classic yacht design through graceful lines, proportionate forms, and timeless elements, while embracing contemporary aesthetics like large windows and cutting-edge technologies.

“Balancing tradition and modernity was a key consideration in the design of the Numarine 30XP and 40MXP yachts.”

How can clients personalize their yacht to suit their needs and preferences?

CY: The Numarine 30XP and 40MXP yachts offer a high level of customizability, allowing clients to personalize their yachts according to their individual needs and preferences. Our clients have the opportunity to work closely with our design and engineering teams to tailor the layout, finishes, colors, and materials, creating a yacht that reflects their unique vision and lifestyle. From custom interiors designed by top firms to unique requirements such as cinemas, saunas, pools, jacuzzis, helipads, and large tenders, we provide our customers with the freedom to choose and fulfill their dreams. This level of customization ensures that each yacht is a truly bespoke creation, tailored to the specific desires of its owner.

What do you hope owners and passengers will most enjoy about these new Numarine yachts?

CY: We hope that owners and passengers of the Numarine 30XP and 40MXP yachts will most enjoy the seamless integration of luxury, comfort, performance, and innovation. These yachts offer an exceptional onboard experience with their spacious and well-appointed interiors, stunning exterior design, advanced technological features, and sustainable attributes. Diligent attention to detail, combined with the ability to customize, sets these yachts apart and provides an unparalleled ownership experience in the market. The Numarine 30XP and 40MXP yachts offer a unique opportunity to connect with the sea, embrace the Mediterranean lifestyle, and create unforgettable memories surrounded by the beauty of nature, all while enjoying the pinnacle of luxury and craftsmanship.



LEVELING UP THE FUN

Although yachts are revered for offering a serene getaway amidst the tranquil waters of the seas, they also serve as havens boasting an array of premium amenities that enhance the enjoyment and thrill. Catering to sea enthusiasts and adventurous vacationers alike, these yachts provide a range of extraordinary activities that guarantee an unforgettable time at sea. Here, we present a selection of water toys, each promising captivating experiences brimming with unparalleled entertainment.

FREEDOM AND HAPPINESS

SEA-DOO, known for its high-performance water scooters, presents the water sports enthusiasts a unique experience. These fast and maneuverable water toys provide yacht owners with an adrenaline-filled ride on the sea. Navigating swiftly on the water, challenging the waves, combines excitement and entertainment. For instance, 2023 Sea-Doo RXP-X RS Apex 300; the pinnacle of high-performance! Enter the passing lane with the most advanced and exclusive high-performance Sea-Doo on the water. Inspiring power and pinpoint control at every turn deliver an adrenaline factor second to none.

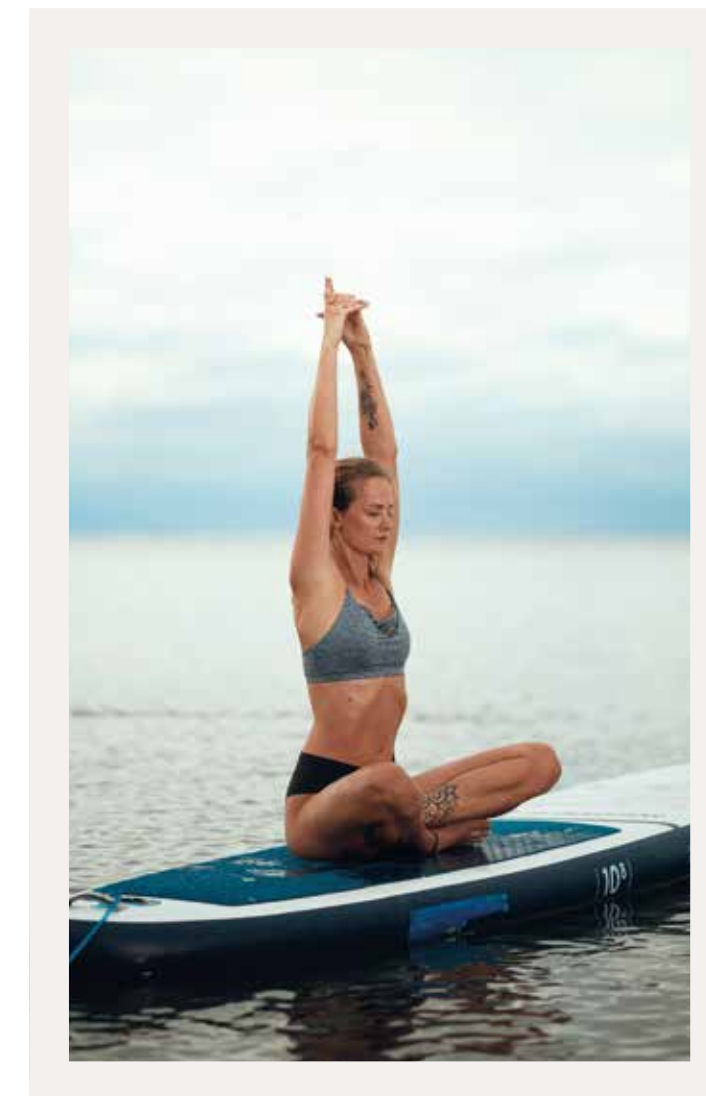
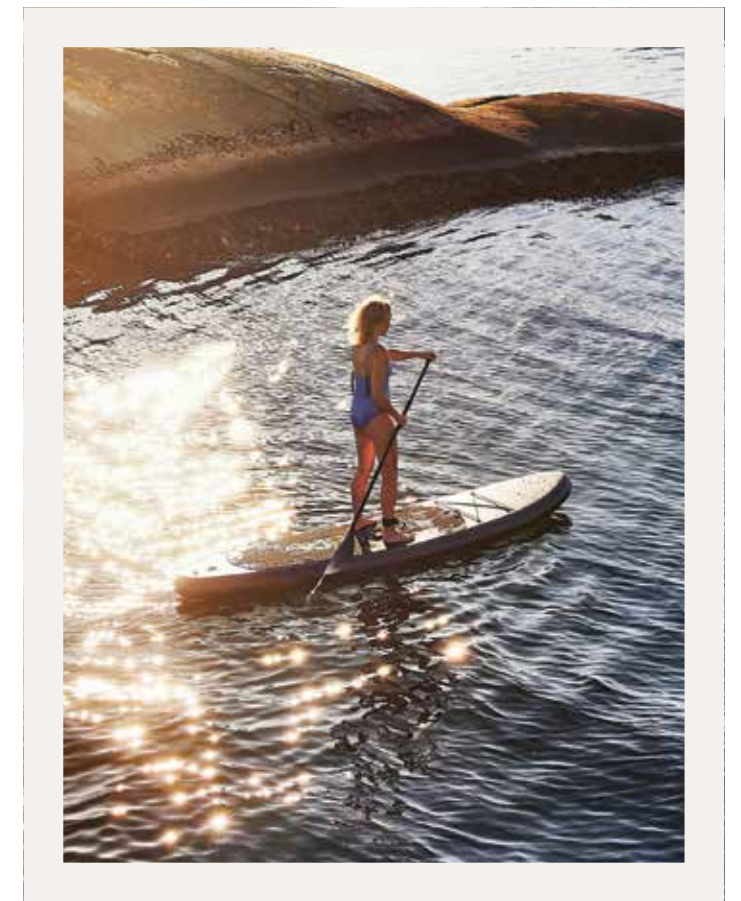


IRREPRESSIBLE AND INTENSE

SEABOB is renowned for its high-performance water scooters that offer a unique experience for water sports enthusiasts. Navigating swiftly on the water's surface, challenging the waves, combines excitement and fun. For instance, the SEABOB F5 S is an ultimate high-performance watercraft. Weighing just 34 kg, the vehicle possesses extremely good handling properties out of the water. The SEABOB F5 S boasts a strong propulsive force of 680 newtons in the water. The E-Jet Power System is controlled at 6 power levels. These gears of the SEABOB F5 S allow you to glide along at a relaxed pace in a low gear or, for more ambitious high-speed driving, switch up to 6th gear.

CONTINUING EXERCISE AT SEA

PADDLEBOARDING a sport that combines balance and strength is an excellent activity for yacht owners. With these wide and stable boards, you can enjoy a pleasant journey on the sea and savor the scenery. Paddleboard adds an extra dimension to your sea adventures by allowing you to explore nearby coves and cruise along the coastline. It enables you to discover hidden gems and enjoy a unique perspective of the shoreline from your yacht.



YOGA ISLAND

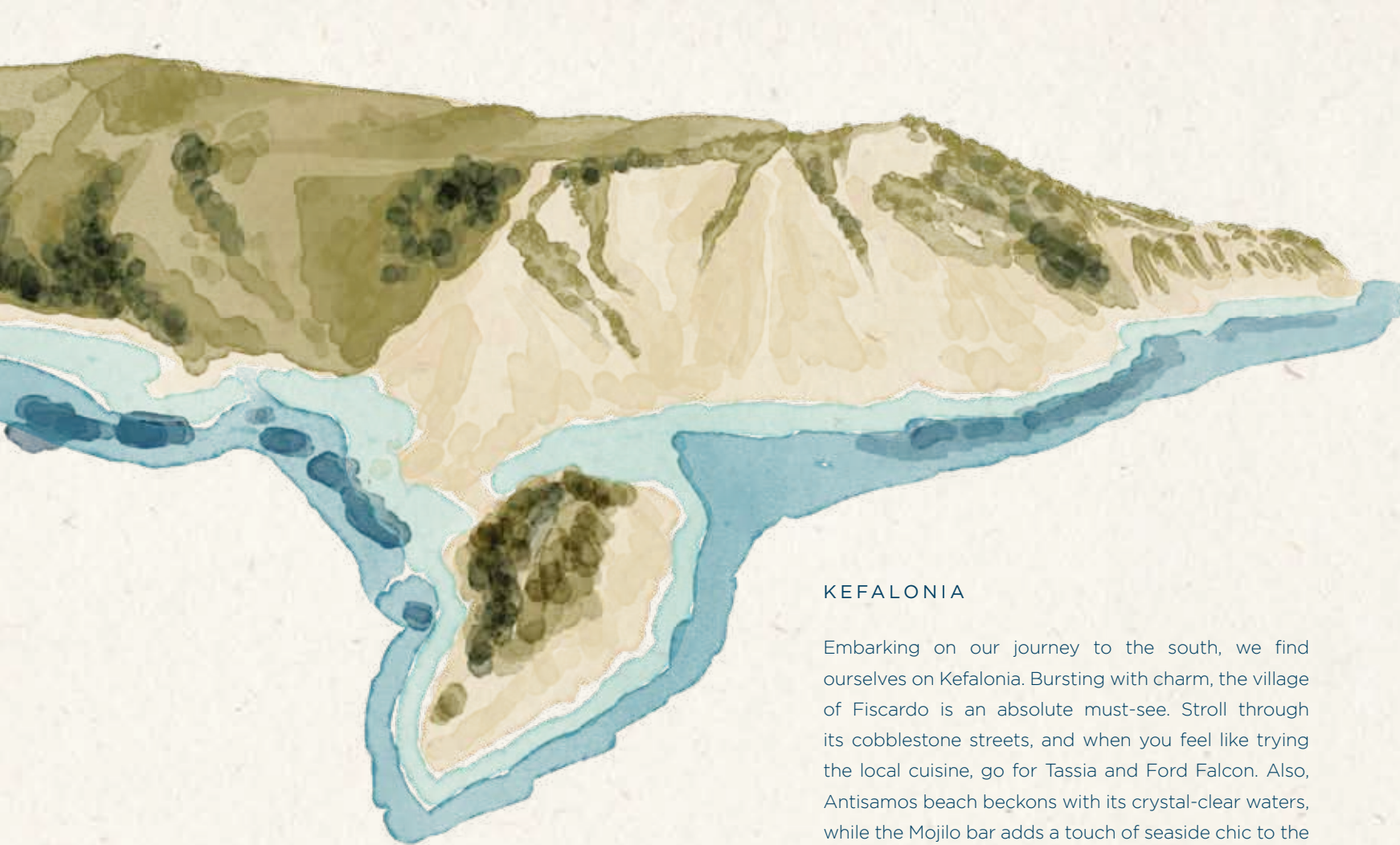
PADDLE YOGA, on the other hand, offers a wonderful option to balance your mind and body by practicing yoga on the water's surface. One of the main advantages of Paddle Yoga is its ability to enhance physical strength and flexibility. The constant adjustments required to stay steady on the board also activate smaller, stabilizing muscles, leading to a more well-rounded workout. Additionally, Paddle Yoga provides an opportunity to deepen your connection with nature. Being surrounded by the gentle movements of the water and the beauty of the outdoors creates a calming and meditative environment. The soothing sounds of lapping waves and the fresh breeze further enhance the overall experience, allowing you to find inner peace and tranquility.

All these toys offer yacht owners limitless entertainment and excitement. Whether above or below the water's surface, these activities enable you to feel liberated, experience adrenaline-fueled moments, and forge a deeper connection with the sea. These remarkable additions to yachts elevate the enjoyment to unprecedented levels, ensuring that every moment spent at sea is truly unforgettable, leaving indelible memories.



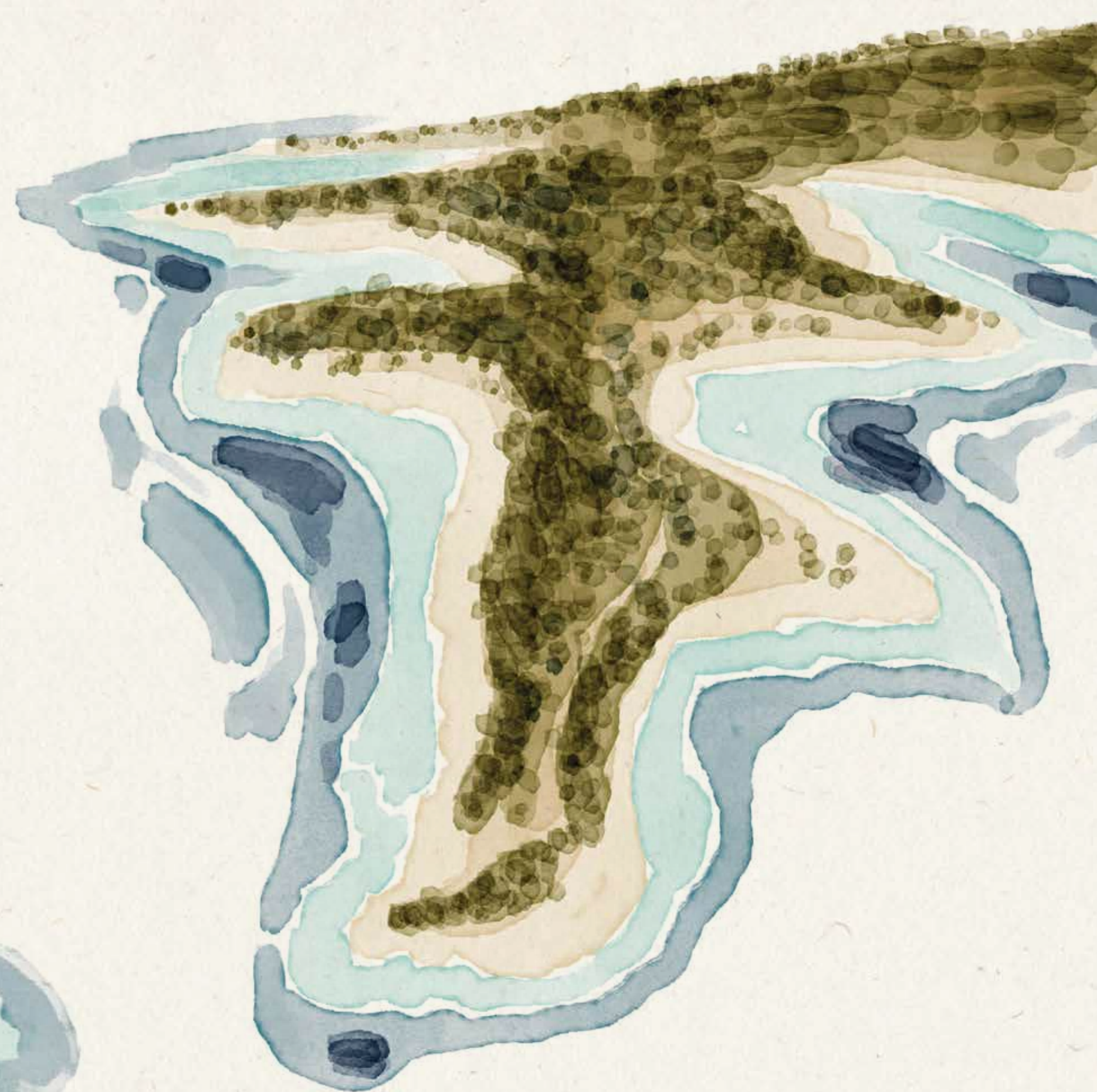
SERENE ODYSSEY The Ionian Islands

Last year, we set sail to explore the delightful Cyclades Islands, but this year, our compass points us to the enchanting Ionian archipelago, which is especially popular between June and September. Brace yourself for a tranquil voyage as we unveil the treasures hidden amidst the calm waters of the Ionian Sea.



KEFALONIA

Embarking on our journey to the south, we find ourselves on Kefalonia. Bursting with charm, the village of Fiscardo is an absolute must-see. Stroll through its cobblestone streets, and when you feel like trying the local cuisine, go for Tassia and Ford Falcon. Also, Antisamos beach beckons with its crystal-clear waters, while the Mojilo bar adds a touch of seaside chic to the western shores. And how can we forget the legendary Myrtos beach on the eastern side of the island?



ITHACA

Just a stone's throw east of Kefalonia lies Ithaca, a lesser-inhabited island that whispers tales of ancient mythology. Embrace the tranquility as you explore the secluded Filiatro and Sarakiniko beaches in the island's southeast. To immerse yourself in the local pulse, make your way to Kioni Bay, where delightful shopping and delectable dining await. It's on the eastern side of Ithaca that life dances to the gentle rhythm of the Ionian Sea.



MEGANISI

Heading ten miles north, we reach Meganisi, a hidden gem shimmering in the Ionian waters. Prepare to be mesmerized by the ethereal beauty of Wathi, where the sea seems to mirror the heavens above. And, oh, there's something intriguing just off the coast: Scorpio, a private island once owned by the Greek tycoon Onassis and now acquired by a Russian billionaire.

PAXOS AND ANTIPAXOS

Not far from Meganisi are Paxos and Antipaxos, a delightful duo boasting their own distinctive charm. Antipaxos may be sparsely inhabited, but its northeastern beaches are nothing short of magnificent. On the other hand, Paxos's western shores harbor magnificent caves and the enchanting Gaios bay. Try Mediterranean delights at Meditereno and Kouzini restaurants. And don't forget to indulge in the magic of Lakka bay, while Akis restaurant promises culinary bliss.



CORFU

As our Ionian voyage comes to a close, we reach Corfu, the grand finale of our expedition. Corfu is a sizable island offering an array of experiences, with its international airport. Moor your vessel in front of the old town and allow its architectural splendor to transport you to another era. An evening spent dining at the Venetian Wells, an Italian restaurant nestled amidst the town's picturesque streets, is an absolute must.



THE YACHTS ON THE SCENE

The Numarine Explorer range currently counts on the 22XP, 26XP and 30XP models, both of full composite construction, and on the 32XP, 37XP 40MXP, and 45XP models that boast a steel hull and a light superstructure designed to give the yacht unparalleled stability, both underway and at anchor. The range of these boats varies from 1,500 nautical miles for the 22-meter model to 6,000 miles for the 45-meter flagship, a range that allows a vibration-free travel from Gibraltar to the Caribbean and back without refueling.

22XP



26XP



30XP



32XP



37XP



40MXP



45XP



NUMARINE 22XP

A NEW
BEGINNING

A yacht can make you dream of the most distant horizons without having to give up your favorite port or bay with a tailor-made size. Blending the explorer spirit with a compact design, the 22XP is the new entry-level expedition yacht by Numarine.

The Numarine 22XP is the new entry-level model for the highly successful XP Series, crafted in response to the clients' demand for compact explorers. The 22XP presents itself as an extraordinary compromise of aesthetics, volume, comfort and operating distance: a entry level floating-world of just 22.60 meters in overall length, and ready to sail the seven seas in safety, serenity and freedom.

The new 22XP in fact keeps all the features that have made the fortunate five-model strong Numarine XP range stand out in the exploring vessels market: a flybridge to focus the most unforgettable moments of your cruise, top-class performance and a brightness that, thanks to the unmistakable Numarine windows, dazzles even when below deck. All these contribute to the magical atmosphere that the brand unfailingly delivers.

Designed inside and out by long-term collaborator Can Yalman, the 22XP sports naval architecture is penned by Umberto Tagliavini. Equipped with three to four cabins on the lower deck—one of which is full beam—the new Numarine 22XP offers accommodation and privacy for up to eight people: eight lucky individuals including you, your loved ones and any others sharing your more personal and happy moments, surrounded by the silence of the open sea, under the sun or, perhaps, under a starry sky on a magical night at anchor.



WATCH THE VIDEO

Discover Numarine's YouTube channel to explore more about each model.



TWENTY TWO • XP
22

PRINCIPAL SPECIFICATIONS

Length Overall 22.60 m / 72.17 ft
 Beam 6.00 m / 19 ft
 Draft 1.84 m / 6.17 ft
 Displacement Full Load 59 tonnes
 Fuel Capacity 6.000 L / 1320 gal
 Fresh Water Capacity 1.100 L / 528 gal
 Black Water Capacity 750 L / 158 gal
 Cabins 3/4 + 1
 Accommodation 6/8 guests + 2 crew
 International Gross Tonnage under 150 GT
 Construction Hull + Superstructure - FRP with Vinylester Resin

ENGINES AND PERFORMANCE

Engines Twin Cummins 425 HP INTERMITTENT DUTY 6,7 l 425hp
 | Planing Hull Engine Option Twin MAN V8 1200 HP
 Max Speed 13 knots
 | Planing Hull Engine Option Max Speed 22 knots
 Cruising Speed 9 knots
 | Planing Hull Engine Option Cruise Speed 17 knots
 Economic Speed 9 knots
 Max Range 1.500 nm @ 8 knots



FOR MORE DETAILS

Scan the QR code to access the full specification list for 22XP.

NUMARINE 22XP 3/4 CABIN



FLYBRIDGE



MAIN DECK



MAIN DECK
Lounge Version



LOWER DECK
3 Cabin



LOWER DECK
4 Cabin





















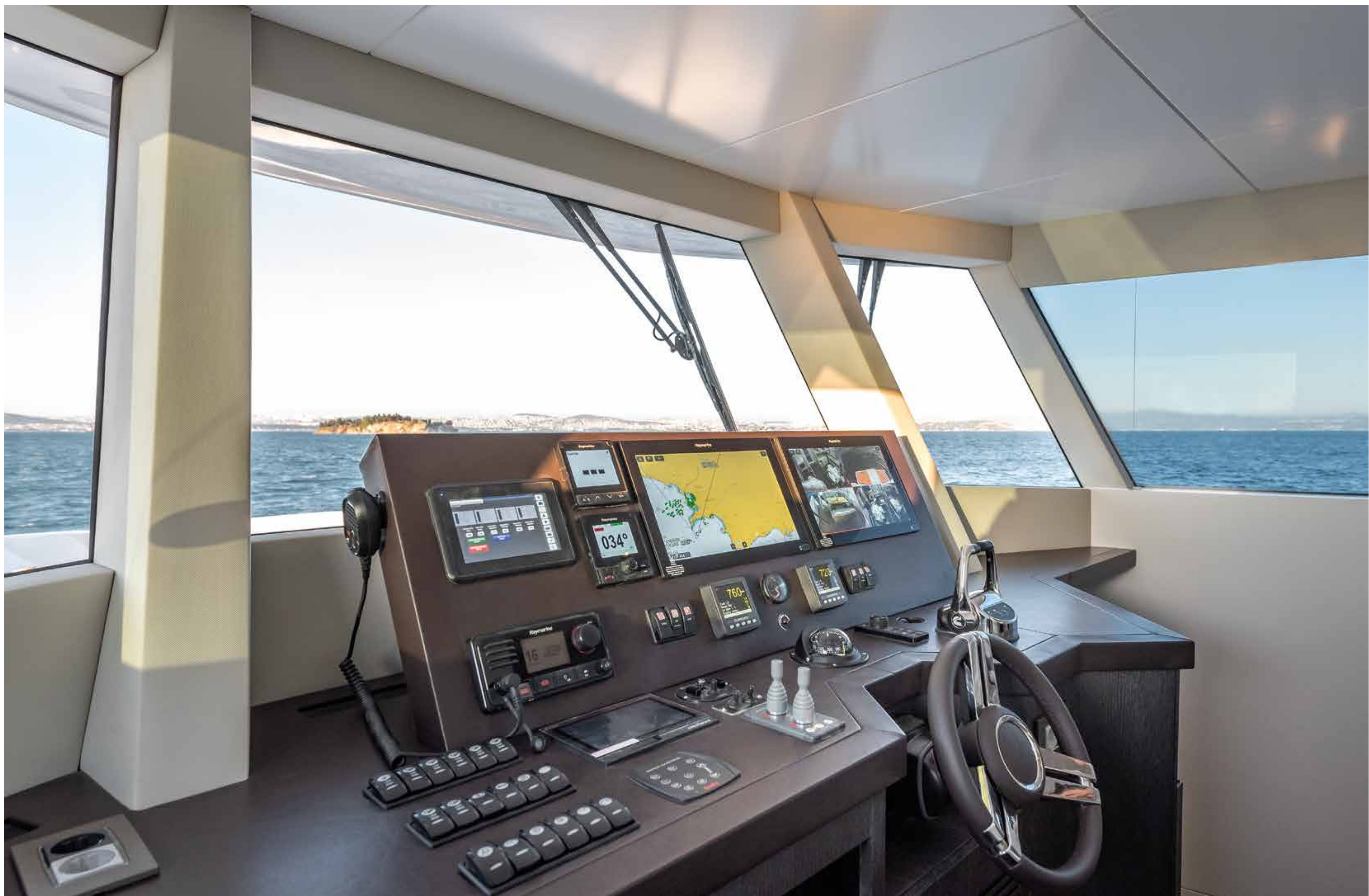
MASTER CABIN



MASTER BATHROOM



VIP CABIN





NUMARINE 26XP

BE PLACES

The Numarine 26XP certainly packs a punch. Uncompromising in its capabilities, the expedition yacht condenses the explorer ethos into the perfect 26 meter package, designed for autonomous long-range cruising and owners looking for a slice of adventure.

Sporting angular windows and a wide vertical bow and with eighteen hulls on the water, the 26XP has already proven to be a popular choice. Designed to offer the capability of her bigger sisters, the 26XP will take you anywhere you want to go, but with the convenience of being able to berth in some of the smaller locations the world has to offer.

Built upon a hull that will take the toughest of journeys with ease and in comfort, going places has never been so exciting.



WATCH THE VIDEO

Discover Numarine's YouTube channel to explore more about each model.

TWENTY-SIX
26



PRINCIPAL SPECIFICATIONS

Length Overall 25.89 m / 85 ft
 Beam 6.60 m / 21.65 ft
 Draft 2.12 m / 6.96 ft
 Displacement Full Load 93 Tonnes
 | Planing hull displacement at full load 92.3 Tonnes
 Fuel Capacity 11.000 L / 2747 gal
 Fresh Water Capacity 2.000 L / 528 gal
 Black Water Capacity 1.000 L / 264 gal
 Cabins 4/5 + 2
 Accommodation 8/10 guests + 4 crew
 International Gross Tonnage under 150 GT
 Construction Hull + Superstructure - FRP with Vinylester Resin

ENGINES AND PERFORMANCE

Engines Twin MAN D2676 LE 435-560hp - (412KW/2100 RPM V6)
 | Planing Hull Engine Option Twin MAN V8-1200 HP
 Max Speed up to 13.5 knots
 | Planing Hull Engine Option 21 knots
 Cruising Speed up to 9 knots
 | Planing Hull Engine Option Cruising Speed 16 knots
 Max Range up to 2200 nm @ 8 knots
 | Planing Hull Engine Option 700 nm @13 knots



FOR MORE DETAILS

Scan the QR code to access the full specification list for 26XP.

NUMARINE 26XP 4/5 CABIN



FLYBRIDGE



MAIN DECK



MAIN DECK
Lounge Version



MAIN DECK
5 Cabin



LOWER DECK



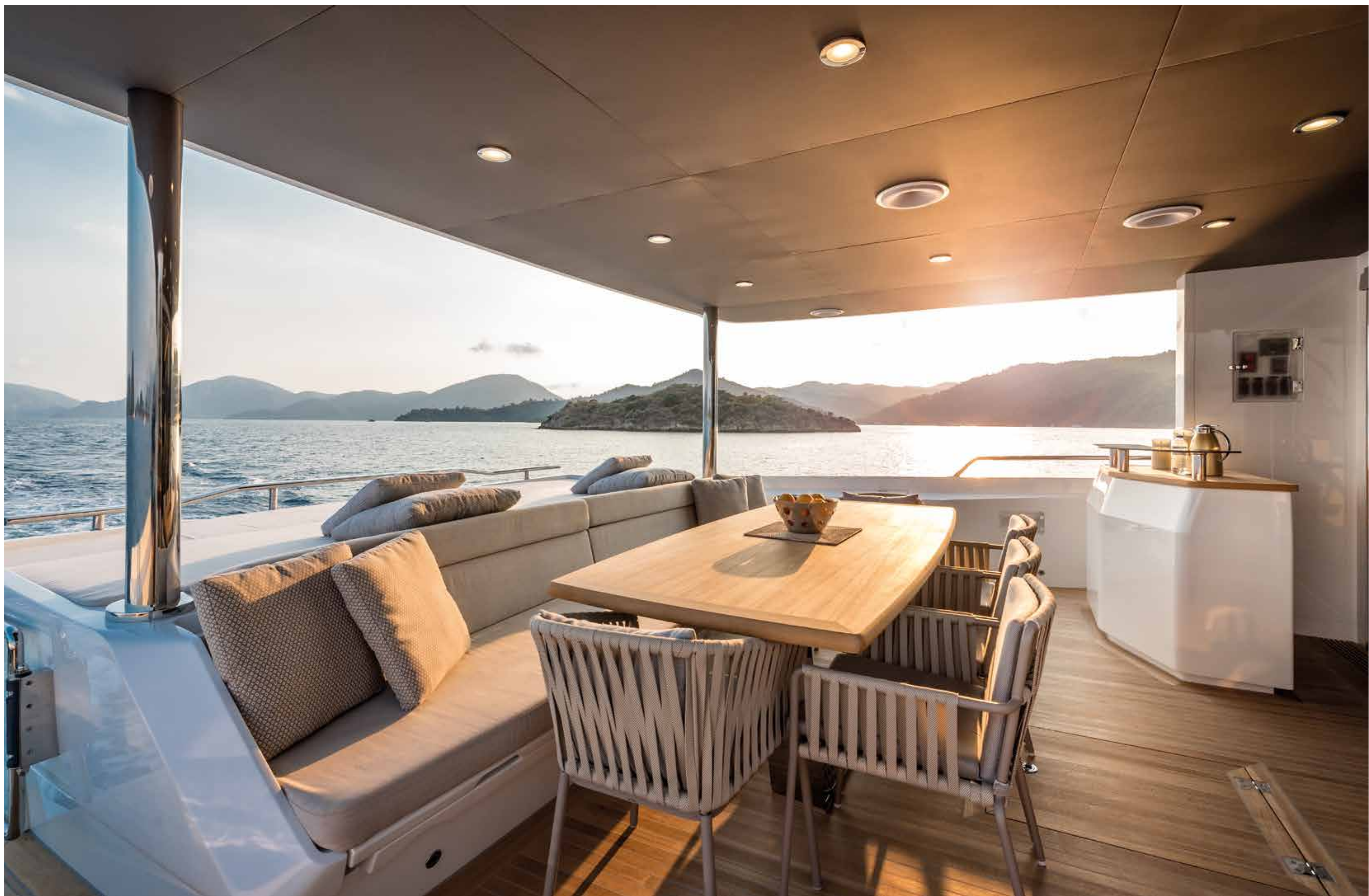










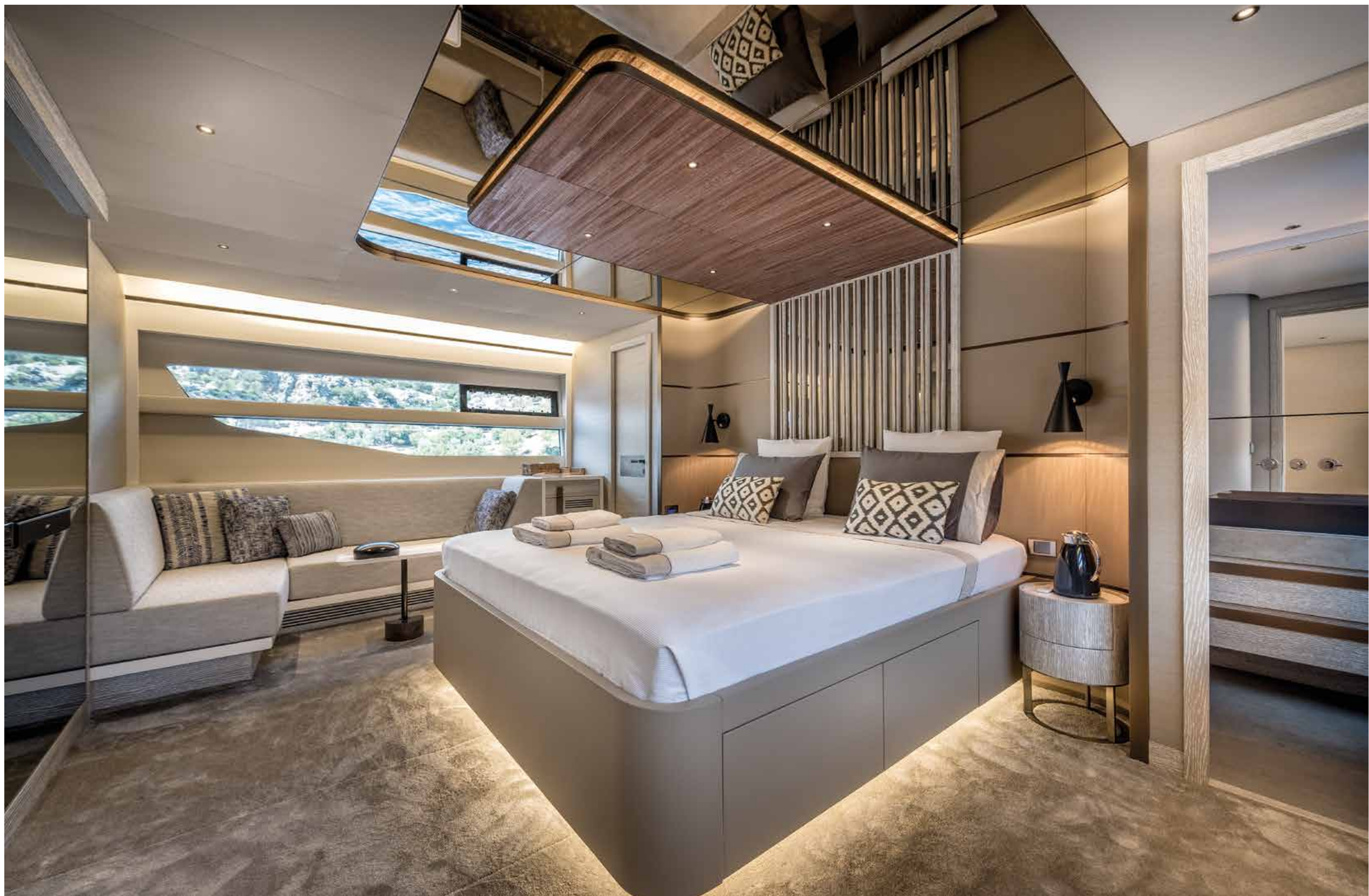






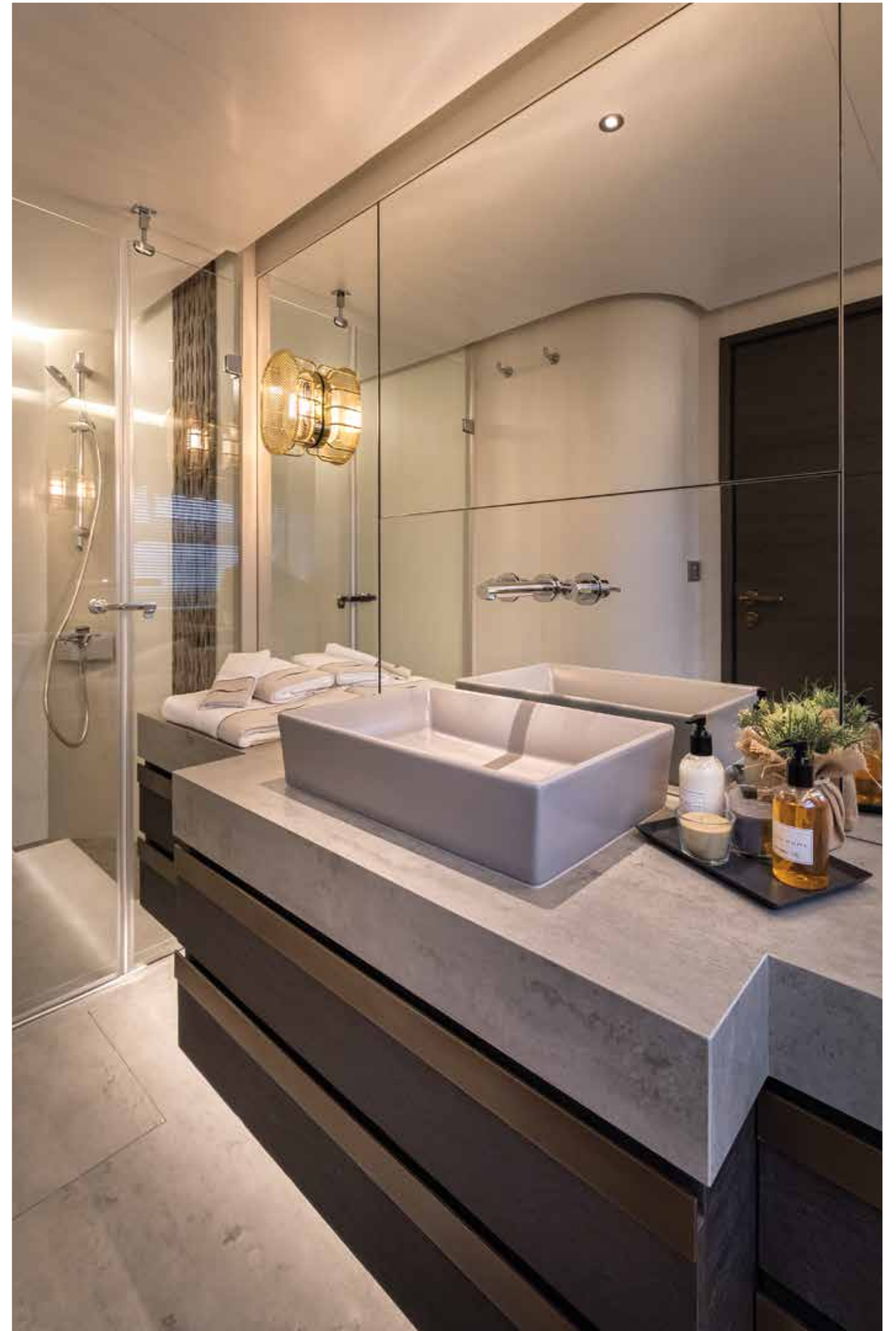


SALOON





MASTER CABIN



MASTER BATHROOM



VIP CABIN



VIP BATHROOM



GUEST CABIN PORT



GUEST BATHROOM





NUMARINE 30XP

REVOLUTIONARY FUTURE

The new Numarine 30XP is the first diesel-electric addition to its successful XP range of explorers, and is explicitly designed to gratify the shipyard's most demanding serial owners.

Numarine has marked its momentous 20th anniversary by introducing a groundbreaking addition to its esteemed range – the first-ever model equipped with diesel-electric propulsion. As the popularity of the 26XP and 32XP continues to soar, the 30XP strategically fills a void in Numarine's exceptional line-up. Already garnering significant interest, with three units sold, the construction of the molds is well underway, the first 30XP launched in May 2024.

The 30XP boasts impressive accommodations for ten guests across five lavish en suite staterooms, including a master stateroom on the main deck with panoramic floor-to-ceiling windows and innovative bulwark cut-outs, offering unparalleled sea views. An optional fold-down balcony enhances the master stateroom's allure.

Apart from the inviting main salon with full-height windows, the aft deck and covered sundeck offer delightful open-air dining experiences, with customization options to suit individual owner preferences. Exhibiting ingenious design, the semi-open beach club at the stern features elevated headroom achieved by raising the deck above, creating a lounging area a mere three steps above the main deck. Boasting an expansive deck space expanding to 43 sqm, the beach club also features three fold-down platforms for added deck space and a convenient side-loading tender bay capable of accommodating a 6.25-meter tender.

Efficiency and style converge in the 30XP's raised pilothouse design, skillfully envisioned by Can Yalman. Adding to the allure, an expansive sun pad graces the foredeck, just ahead of the pilothouse, while the forward section of the lower deck provides comfortable accommodations for the five-member crew. Owners can tailor their yachting experience by choosing between two propulsion options – the diesel-electric system with Veth pod drives or the conventional drive train comprising twin 560-hp MAN engines.

THIRTY • XP
30



PRINCIPAL SPECIFICATIONS

Length Overall 30.75 m / 100 ft
Beam 7.50 m / 24.5 ft
Displacement at Full Load 150 tonnes
Cabins 5+3
Accommodation 10 + 5
International Gross Tonnage Under 300 GT
Construction: Hull + Superstructure FRP Composite

ENGINES AND PERFORMANCE

Engine 2x MAN 560HP Diesel
Max Speed 13 knots
Cruising Speed 11 knots
Economic Speed 10 knots
Max Range 3000 nm @11 knots



FOR MORE DETAILS

Scan the QR code to access the full specification list for 30XP.

NUMARINE 30XP 5 CABIN



FLYBRIDGE



MAIN DECK



LOWER DECK







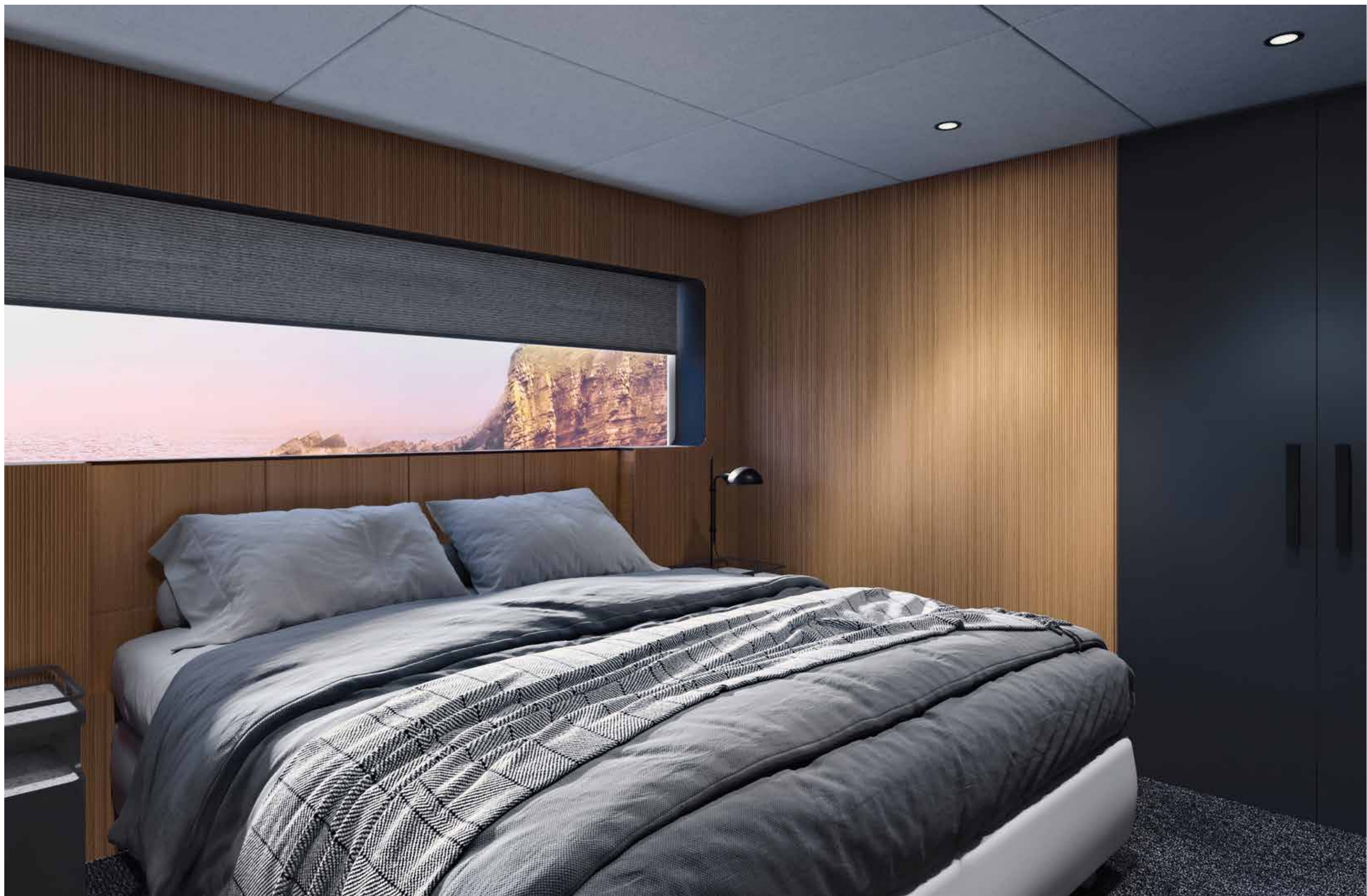
NUMARINE 30XP















NUMARINE 32XP

EXPERIENCE EXCEPTIONAL

The world is full of experiences just waiting to happen. The Numarine 32XP is an exceptional blend of size and capability, fully equipped and ready to take you on a journey anywhere you so desire.

The Numarine 32XP is the much-loved model of the highly acclaimed XP Series. Simplicity of use, engaging styling and the seamless integration of systems are key principles of the yacht. While being just under the limit of 300 GT category, she boasts incredible volumes of internal living spaces on board, with her steel hull and GRP superstructure allowed to create unique layouts internally and customized external spaces.

The exterior styling is by Can Yalman, who is the design partner of the brand. The 32XP silhouette is deliberately rugged, powerful and hefty, with extensive angular windows. Another contemporary feature added to the yacht is the vertical bow, which makes cutting through the water an easy feat. The hull's shape, designed by Numarine's longstanding collaborator, naval architect Umberto Tagliavini, is beneficial to the internal volumes.

The interior is also penned by Yalman. Like all Numarines, the interior of the 32XP is fully customizable to reflect the owner's preferences in terms of layout, design, fabrics and materials. There is a spacious main salon and several outside areas to socialize, including a large couch area with Bimini and cocktail table forward of the wheelhouse and a huge flybridge.

Including the master suite forward on the main deck, the 32XP has six cabins. A roomy VIP cabin opens up via sliding doors to the incredibly large open deck. In navigation, it can even fit a spectacular 9-meter RIB tender and two PWCs with the help of the 2.5 Tons crane. Four additional guest cabins are placed on the lower deck. Below deck forward, the 5-person crew quarters provide ideal spaces for the captain with his private cabin and ensuite, and four crew members in two doubles with ensuite.

The 32XP accommodates up to 12 guests and is ready for long cruises with her proven hull and ample storage facilities. With this exceptional model, sharing the experience of a lifetime has never been more pleasurable. Step out of the comfort range of your usual base and explore the world with the Numarine 32XP.



WATCH THE VIDEO

Discover Numarine's YouTube channel to explore more about each model.



PRINCIPAL SPECIFICATIONS

Length Overall 32.64 m / 105 ft
 Beam 8.00 m / 26.25 ft
 Draft 2.71 m / 8.5 ft
 Displacement Full Load 270 tonnes
 Fuel Capacity 29,000 L inc. Day Tanks / 7660 gal
 Fresh Water Capacity 3,000 L / 792.5 gal
 Black Water Capacity 1,900 L / 501 gal
 Cabins 5/6 +3
 Accommodation 10/12 guests + 5 crew
 Gross Tonnage abt 297 GT
 International Gross Tonnage under 500 GT
 Construction Steel Hull + FRP with Vinylester Resin Superstructure

ENGINES AND PERFORMANCE

Engines Twin MAN D2868 L425 800 bhp@2100
 Max Speed 13.8 knots
 Cruising Speed 12 knots
 Economic Speed 8 knots
 Max Range 4,000 nm @ 8 knots

AWARDS

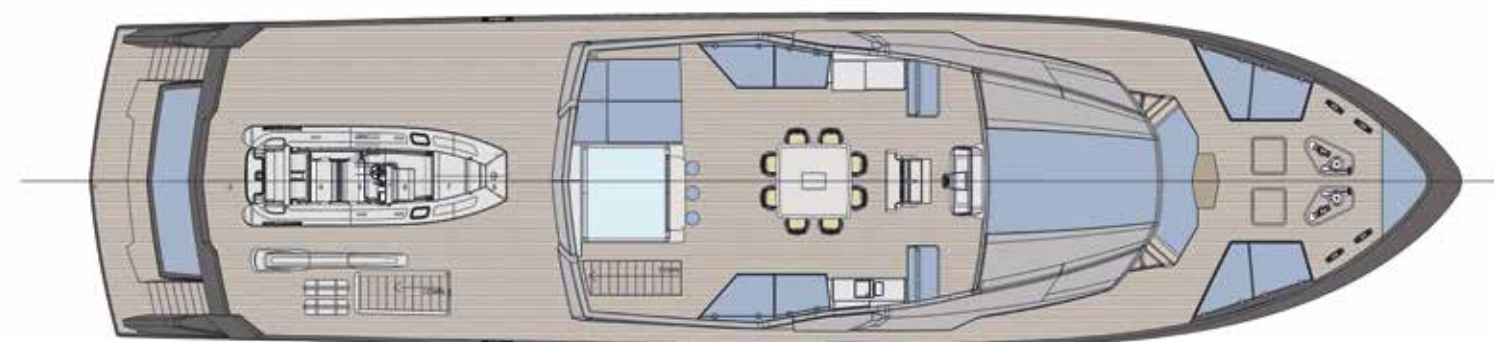
The International Yacht & Aviation Awards 2018 WINNER
 Asia Boating Awards WINNER
 The World Superyacht Awards NOMINEE



FOR MORE DETAILS

Scan the QR code to access the full specification list for 32XP.

NUMARINE 32XP 5/6 CABIN



FLYBRIDGE



UPPER DECK



MAIN DECK



LOWER DECK







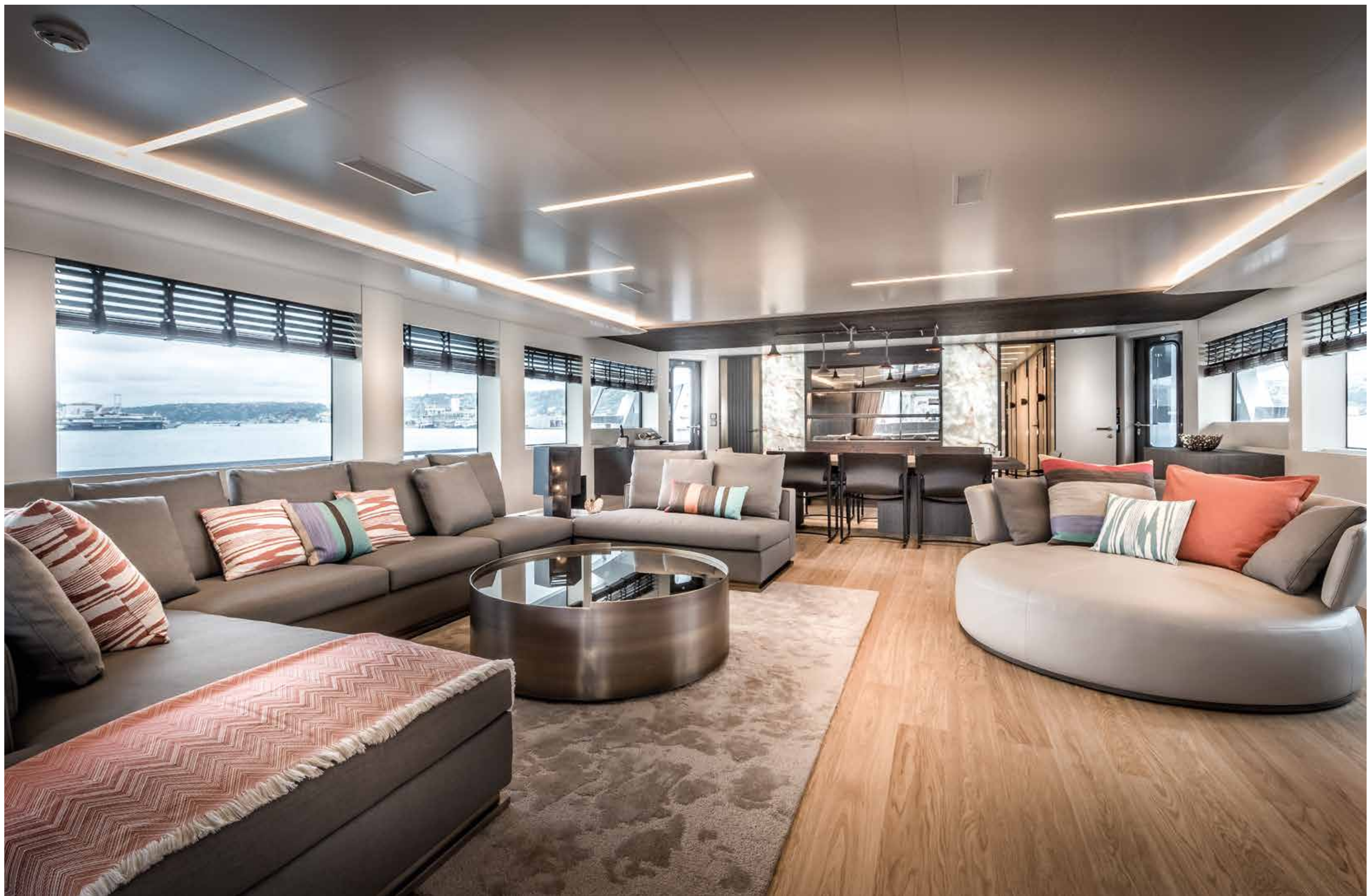
NUMARINE 32XP

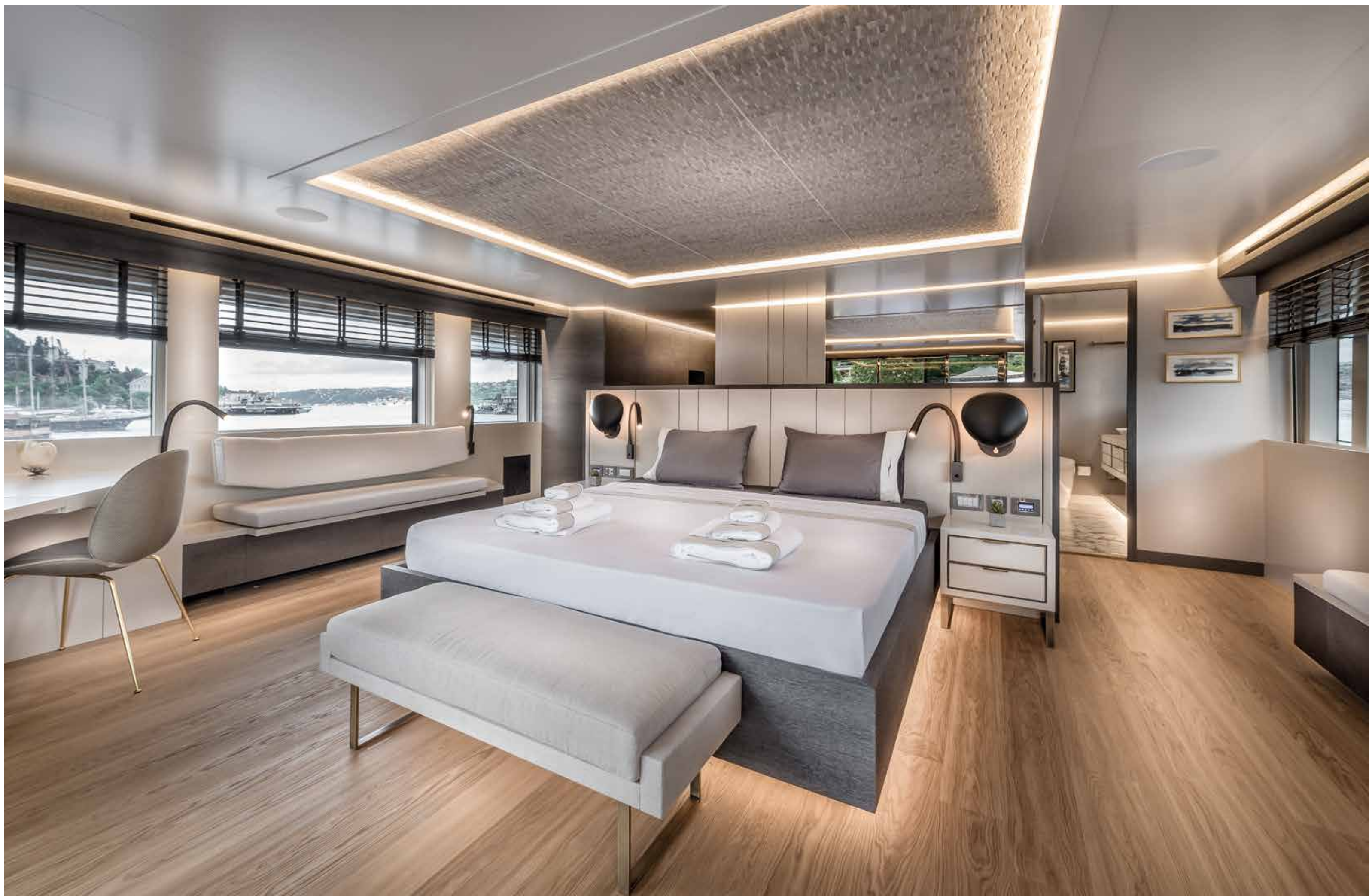










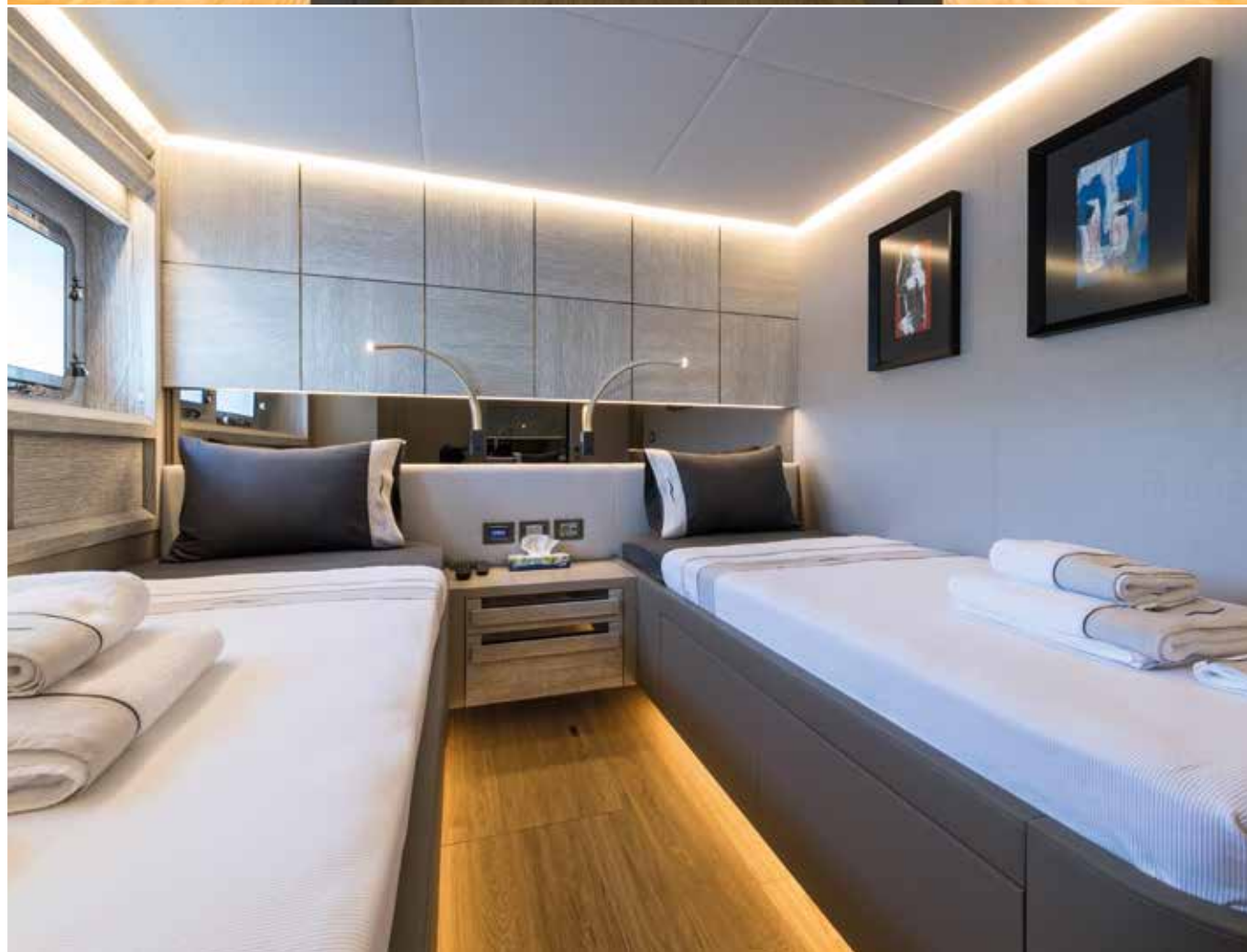
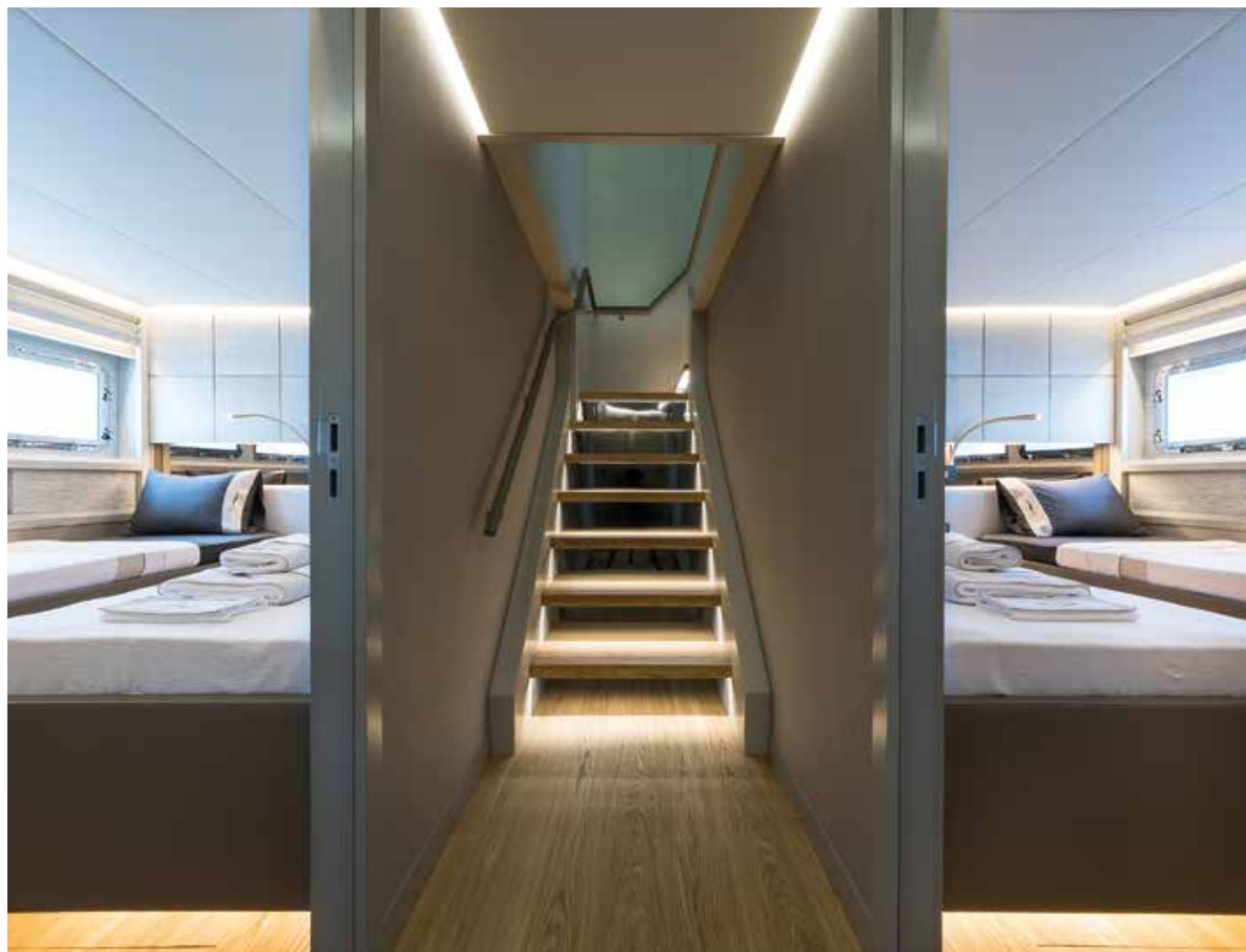




MASTER CABIN



MASTER CABIN BATHROOM



GUEST CABINS

GUEST BATHROOM



NUMARINE 37XP

STEERING FOR GREATNESS

Taking to the sea and welcoming the embrace of the elements means entering a magical world without bans or borders, limited solely by the imagination. With The Big Blue steeped in her DNA, the Numarine 37XP goes that extra mile.

The Numarine 37XP is one of the bigger sisters of the XP series. Born and built according to parameters that have kept the Numarine brand at the forefront of innovation and technology, the 37XP combines a refined, but easily recognizable aesthetic with an ambitiously conceived functionality to deliver a first-class experience.

Can Yalman penned the 37XP's exterior design, built on the same 8-meter beam as the 32XP but with a generous five extra meters of length. The lines on the 37XP are a refinement of the robust look of the 32XP with flowing, softer lines that accentuate the longer length and balance strength and elegance. Large windows provide ample natural light and are one of her standout features.

Constructed with a steel hull and FRP construction with superstructure, Umberto Tagliavini penned the yacht's naval architecture. The first unit in the series features an interior design by Hot Lab and accommodates 14 guests across seven staterooms. There is a designated owner's suite that provides additional space on the upper deck, which has direct access to the exterior terrace which is used as storage for a 9-meter tender while underway.

At 345 GT, the 37XP has plenty of room for socializing and relaxing across her four decks including a lower deck with generous spaces, huge windows and natural light. At the yacht's transom, a spacious beach club is complete with a bathing platform and an inside lounge open to the water. On the yacht's flybridge, 84 square-meters of alfresco space offers the perfect setting for sunbathing and dining.

Steering for greatness, the Numarine 37XP is there to take you to the edge of the world immersed in the elements with comfort and luxury.



WATCH THE VIDEO

Discover Numarine's YouTube channel to explore more about each model.



PRINCIPAL SPECIFICATIONS

Length Overall 37.16 m / 121 ft
 Beam 8.00 m / 26.3 ft
 Draft 2.51 m / 8.11 ft
 Displacement at Full Load 310 tonnes
 Fuel Capacity 51.000 L / 13474 gal
 Fresh Water Tankage 3.000 L / 792 gal
 Black Water Tankage 2.300 L / 607 gal
 Cabins 7 + 5
 Accommodation 14 guests + 7 crew
 International Gross Tonnage under 500 GT
 Construction Steel Hull + FRP with Vinylester Resin Superstructure

ENGINES AND PERFORMANCE

Engine MAN D2868 LE 425 800bhp @2100rpm
 | Upgrade IMO T-III (SCR) MAN D2862 LE 427 900bhp @1800rpm
 Max Speed 14 knots
 Cruising Speed 12 knots
 Economic Speed 8 knots
 Max Range 6000 nm @ 8 knots
 | Upgrade Engine Max Range 5850 nm @ 8 knots

AWARDS

The World Superyacht Awards NOMINEE



FOR MORE DETAILS

Scan the QR code to access the full specification list for 37XP.

NUMARINE 37XP 6/7 + 5



FLYBRIDGE



UPPER DECK



MAIN DECK



LOWER DECK



LOWER DECK
Comfort Version



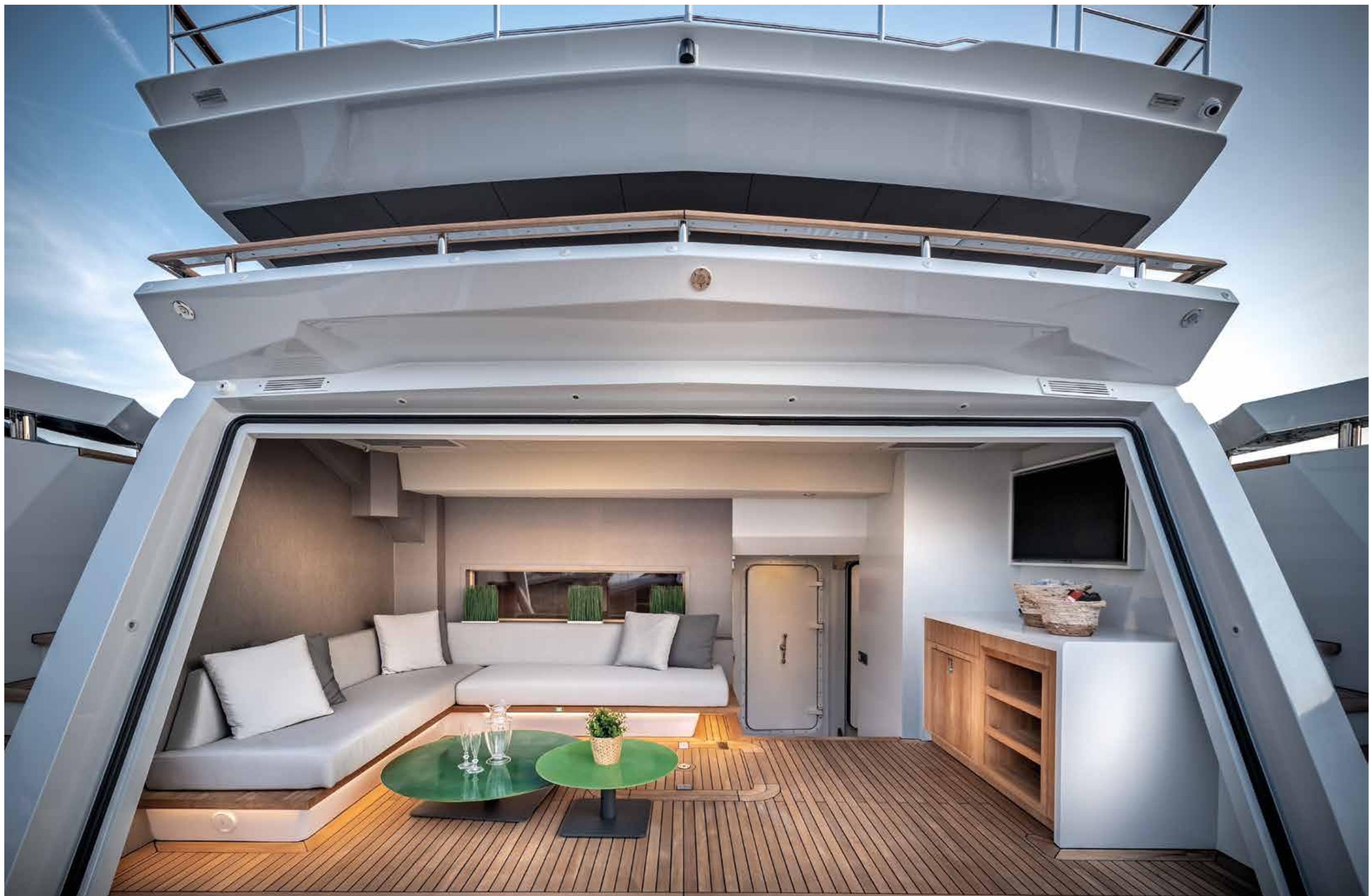








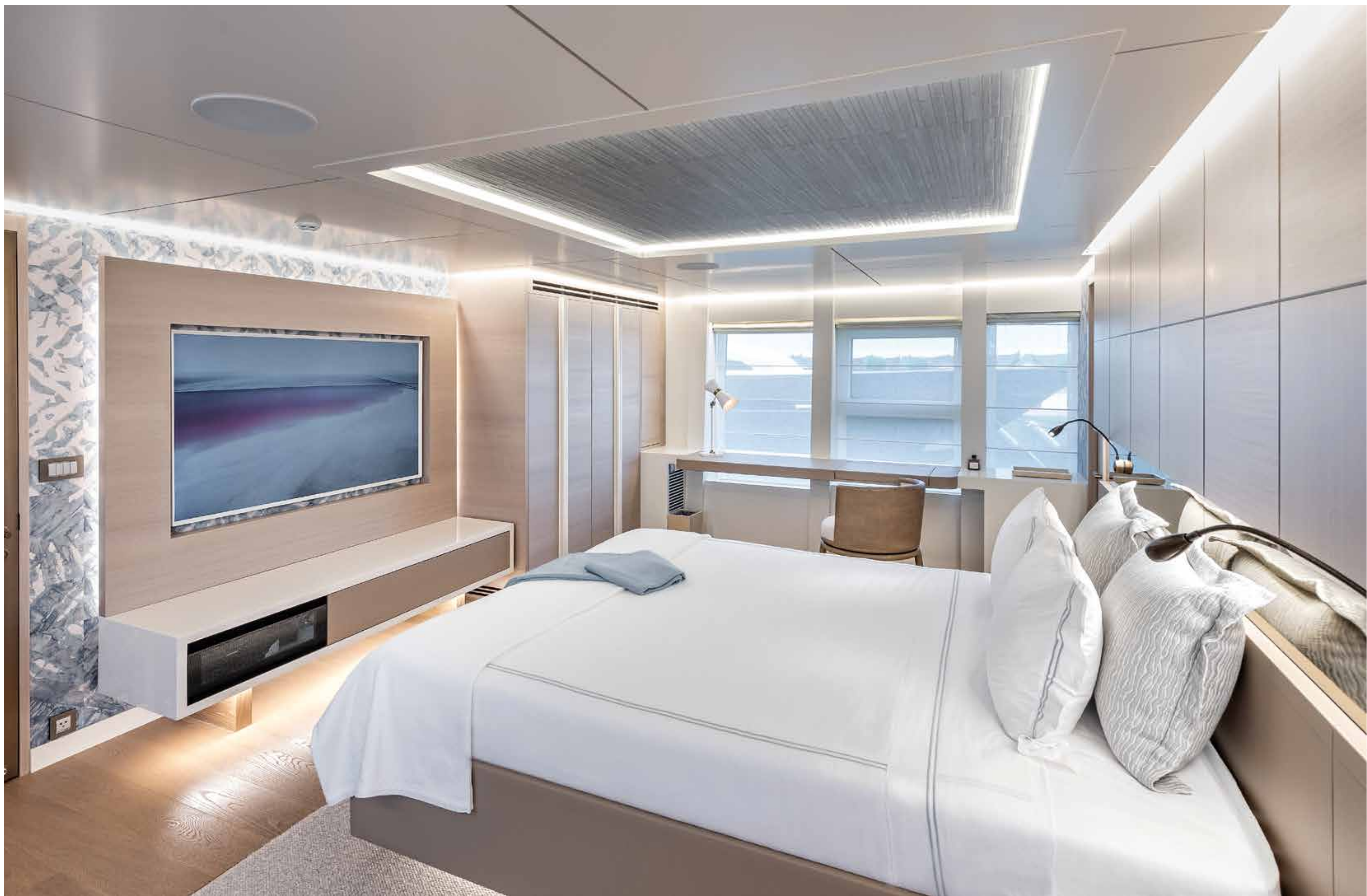






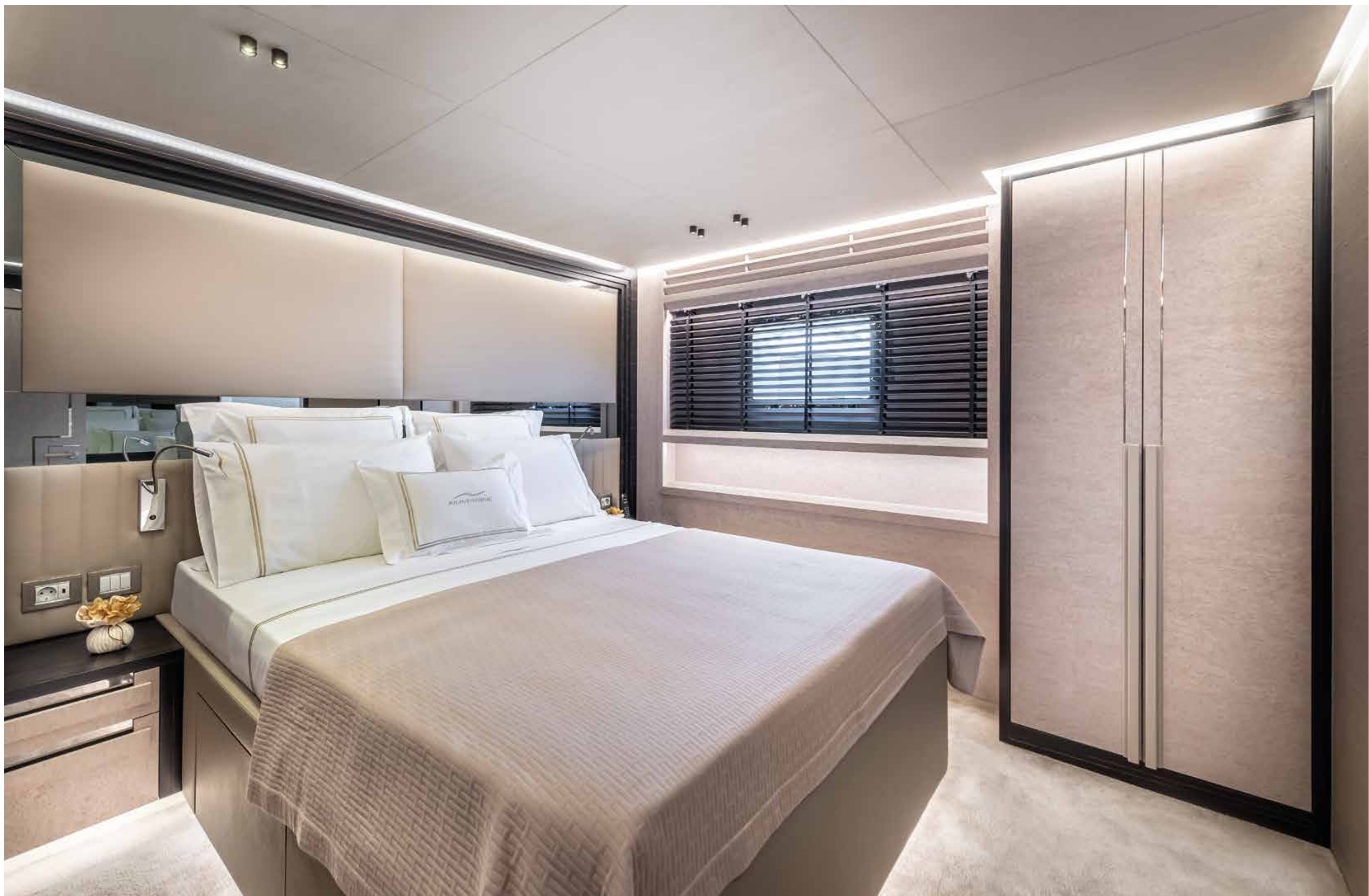














NUMARINE 40MXP

THE MED
LIFESTYLE

Numarine 40MXP is a visionary yacht designed to embrace the Mediterranean lifestyle while venturing into the farthest reaches of the globe.

Let your imagination take flight as we unveil the Numarine 40MXP, an exquisite explorer yacht that builds upon the esteemed legacy of the Numarine 37XP. Tailored to navigate the vast oceans, this masterpiece infuses an unmistakable Mediterranean essence, with the 'M' in its name proudly representing its deep connection to the idyllic Mediterranean lifestyle.

The Numarine 40MXP transcends boundaries and knows no limits, crafted to conquer the farthest corners of the globe. With an impressive transatlantic range, expansive deck space, and a visionary design featuring a novel beach club extending to an 8-meter full beam swim platform, this superyacht offers a haven for the outdoors like no other. The seamless union with the sea, unprecedented for a yacht of this stature, promises a truly immersive and unparalleled experience.

From the captivating allure of the Aegean to the elegance of the Côte d'Azur, and the exotic allure of the Caribbean and the Pacific, these breathtaking destinations have never been closer. The Numarine 40MXP symbolizes the epitome of luxury exploration, embodying the essence of the Mediterranean while inviting you to explore the world's most enchanting waters.

40
FORTY • MXP

PRINCIPAL SPECIFICATIONS

Length Overall 39.11 m / 128 ft
Beam 8.00 m / 26.3 ft
Draft 2,51m / 8.2 ft
Displacement at Full Load About 345 tonnes
Fuel Capacity 51,000 lt / 13474 gal
International Gross Tonnage 500 GT
Construction Steel Hull + FRP with Vinylester Resin Superstructure

ENGINES AND PERFORMANCE

Engines Engine MAN D2868 LE 425 800bhp @2100rpm
 Upgrade IMO T-III (SCR) MAN D2862 LE 427 900bhp @1800rpm
Max Speed 14 knots
Cruising Speed 12 knots
Economic Speed 8 knots
Max Range 6000 nm



FOR MORE DETAILS
 Scan the QR code to access
 the full specification list for 40MXP.

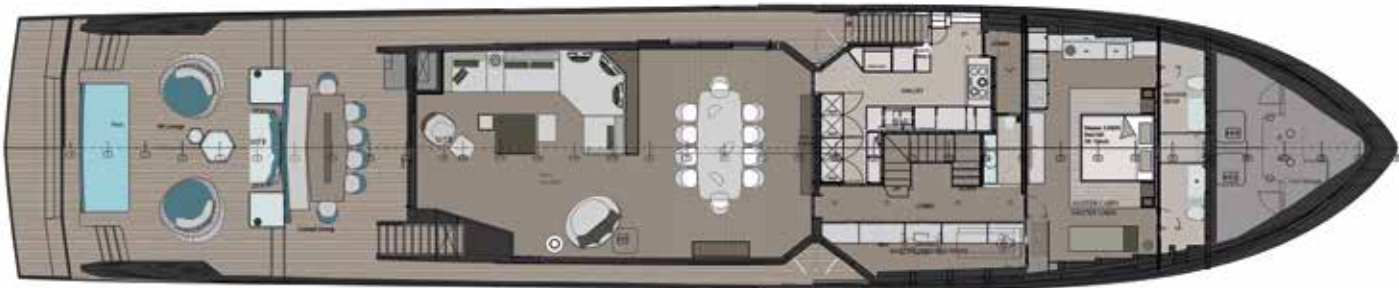
NUMARINE 40MXP 6/7 + 5



FLYBRIDGE



UPPER DECK



MAIN DECK



LOWER DECK







NUMARINE 45XP

LIVING LARGE

A bold nautical adventure requires an equally bold companion to brave the seas. Designed to take you anywhere you desire in the utmost comfort and luxury, our largest ever model to the date, the Numarine 45XP just made the world a much smaller place.

A break from the norm in long range cruising, the Numarine 45XP combines stunning aesthetics with unsurpassed ocean-going performance, an extended range and the capability to navigate the world's roughest waters in absolute comfort.

With both exterior and interior designed by Can Yalman, Numarine's design partner, the vessel features naval architecture by long-time collaborator Umberto Tagliavini.

Built in steel, with a gross tonnage of 498 GT and a layout across four decks, the 45XP makes the most of her generous 9.05-meter beam. With her twin C32 Caterpillar 1300 HP engines, the 45XP superyacht can reach a top speed of 16 knots and a cruising speed of 11 knots.

With an impressive range of 4,000 nautical miles at cruising speed, equipped with the finest appointments and amenities for fully self-sufficient extended time onboard, the 45XP has rewritten the rule book and opened up a whole new world of possibilities for adventurous owners who cherish the journey just as much as the destination.

FORTY • FIVE • XP
45



PRINCIPAL SPECIFICATIONS

Length Overall 45.35 m / 148 ft
Beam 9.05 m / 29.7 ft
Draft 2.71 m / 8.9 ft
Displacement at Full Load 450 tonnes
Fuel Capacity 60,000 L inc. Day Tanks / 15852 gal
Fresh Water Capacity 8,000 L / 2113 gal
Black Water Capacity 2,000 L / 528 gal
Cabins 5 + 4
Accommodation 10 guests + 8/10 crew
International Gross Tonnage under 500 GT
Construction Steel Hull + Aluminum Superstructure

ENGINES AND PERFORMANCE

Engines Twin CAT C32 ACERT 1200bhp @2100 rpm
Max Speed 16 knots
Cruising Speed 11 knots
Economic Speed 8 knots
Max Range 8000 nm @ 8 knots
Max Range @ Cruising 4000 nm



FOR MORE DETAILS

Scan the QR code to access
the full specification list for 45XP.









OWNER'S DECK



ART ON BOARD

How to Buy An
Art Piece
For Your Yacht

If you are an avid collector, you may want to have at least a few artworks on display from your collection at all times.

How and based on what criteria will you purchase an artwork for your living space on the water? Here are a few tips to help you with your selection.





ESTABLISHING THE THEME

Start by setting a theme that aligns with the purpose, style, and atmosphere of your yacht. You can draw inspiration from nature or maritime themes that resonate with you. Ensuring that the art piece you purchase complements the overall aesthetic of the boat and completes the overall atmosphere while integrating seamlessly with the vessel can be influential in defining your theme. Ultimately, the artwork that deeply moves you and evokes an emotional connection will be the one that resonates with you the most.

TECHNICAL CONSIDERATIONS

Given that your yacht will primarily be on the water, it's crucial to consider the materials used in the art pieces. Therefore, it is essential for the art piece to be made of moisture-resistant materials. Remember that the art pieces you will display on your boat will constantly be exposed to seawater, sunlight, wind, and other maritime elements.

Taking maintenance and protection measures is crucial for ensuring that the artworks can withstand the conditions on your boat for a long time. It is advisable to take appropriate measures to minimize the exposure of the artworks to seawater, sunlight, and other natural elements. This may involve regular cleaning and the use of protective glass or coatings against ultraviolet rays. If possible, it can be beneficial to have a preliminary discussion with the artist of the art piece you plan to acquire. We also recommend reviewing the maintenance instructions with the artist before making the purchase.

INSTALLATION PROCESS

Installing art pieces on a yacht requires careful consideration. Consider how you will display the artworks inside or outside the boat. The transfer from land to sea and the installation on the boat may require the assistance of a professional team. If you need a storage area to protect the artwork, opting for a portable piece would be sensible.

PROPER LIGHTING

Enhance the visual impact of your artworks by ensuring proper lighting. Take into account your yacht's interior and exterior lighting arrangements to create a system that highlights the art pieces in the best possible way. Well-planned lighting will add depth and allure to your collection, enriching the overall yacht experience.

MEASUREMENTS AND PROPORTIONALITY

Make sure the size of the art pieces fits the dimensions and design of your yacht. Achieving visual harmony and proportionality with the scale of the boat is essential for creating a balanced and pleasing display. Choose artworks that complement the available space without overpowering it.

However, all these research and efforts are worthwhile. Just imagine waking up in the morning to the breathtaking beauty of the sea and sky, with the addition of your beloved art piece. Enjoy the view!

LA DOLCE VITA

PHOTOGRAPHER: BARIŞ AKTINMAZ
STYLING: BEGÜM TAŞKIN
HAIR: TALAT KIVRAK
MAKE UP: BERKE ŞEREN

The sweet life... The philosophy of living every moment to the fullest is based on a simple premise, so much so that often, inhaling the scent of the sea can be sufficient for our happiness. Finding peace in the open seas is the fundamental source of true happiness. True freedom lies in simply listening to the sound of the waves and enjoying the bliss of the present moment. It is timeless, with no past or future. This self-assured and effortless mannerism also brings about a sense of liberation, accompanied by free-spirited silhouettes.

BUKET CENGİZALP





Timelessness. As we wander through the runways of this year, an alluring connection emerges, binding two seasons in a dance of eternal love. The pieces of summer pay a tender homage to the 90s and the early 2000s, gracefully fusing the essence of those bygone eras into a breathtaking symphony of contemporary elegance. Each garment whispers a timeless story, transcending the limitations of seasons.



Though the texture and color palette of this year's designs evoke the range of these two decades, the lines reflect the style of each era. Silhouettes where macramé meets silk, linen pairs with cotton, and functionality take the lead. Unlike the previous season's trend of accessorized beachwear, the DNA codes of minimalistic casual-smart key pieces shine through. The prevailing surfer spirit of the season draws inspiration from the TV series Baywatch. Each design, inspired by a strong feminine style, becomes a steadfast representative of effortless elegance. These resolute and bold silhouettes successfully maintain their impactful attitude in all aspects of life.



TOP: ZARA
BIKINI BOTTOMS: MOEVA

Freedom. The vast seas evoke the most powerful and immediate emotion one can feel—freedom. Traveling by boat is a way of life that cannot be abandoned by those whose passion lies in freedom. On one hand, the chaos, fast pace, and dynamism of the city manage to retain their allure in some way. However, the true intention is always directed towards the peace and freedom found in the midst of the seas. For those who can never forsake the freedom that enriches their imagination, time stands still when onboard. Only the beauty and delicacy of the present moment, the scent of the sea, and the sound of the wind become infinite.

Just like in the lines of the master poet Yahya Kemal Beyatlı:

“On the path you embark today, with sails unfurled, all alone,
With eyes unabated, fearlessly looking forward,
Walk! Until the very edge where the free azure ends!
As long as one imagines in this world, one truly lives.”







BIKINI: MOEVA







DRESS: FARAWAY
BRACELETS: JUJU





BIKINI TOP & PANTS: SANDSHAPED
RING: FIDELLE

TOWARD FREEDOM

Living in harmony with nature. In poetry, however, this perception is always present. Just like in the philosophy of Orhan Veli Kanık. Orhan Veli portrays the sea in such a way in his poem 'Toward Freedom' that you can feel the scent of the sea through his words. Now it's time to celebrate freedom with the peaceful scent of the sea in the master's poem.

BUKET CENGİZALP

Toward Freedom
Before dawn,
While the sea is still snow-white, you will set sail;
The grip of the oars in your palms,
And in your heart the joy of toil and vigor,
You will go.
In the roll and sway of the nets, you will go.
For welcome, fish will appear on your course
Delighting you.
As you shake the nets,
Scale by scale, the sea will journey into your hands.
When silence pervades the souls of seagulls
In the cemetery of the rocks,
All of a sudden,
All hell will break loose on the horizon:
Mermaids will scuttle and birds scurry...
Saturnalia and festivals, orgies and carnivals,
Bridal processions, masquerades, revelries, carousels...
Heeeyy!
Whaddya waiting for, man, jump in the sea!
Forget who's waiting for you back there.
Don't you see: Freedom is all around you.
Be the sail, the oar, the rudder, the fish, the water,
And go, go wherever you can.

Translated by Talât Sait Halman

Who is Orhan Veli?

Orhan Veli Kanık, who brought a fresh breath to Turkish poetry, together with Melih Cevdet and Oktay Rifat, established the "Garip" movement. He believed that in poetry, the importance lies not so much in meter or rhyme, but in the ability of the poem to convey natural life and emotion. Orhan Veli's poems have been used as lyrics in many songs. In addition to numerous poems, he also managed to include stories, articles, and translations in his short 36-year life.

OWNER'S LOG



ERİM & EKİN EKŞİOĞLU

Experience the serene beauty of the sea and the unbreakable bond of family, as we embark on a captivating voyage where luxury meets adventure. Discover the enchantment of pristine destinations and the cherished moments that make yachting an irreplaceable passion. Join us as we sail through the depths of comfort and create everlasting memories on the tranquil waves. Here, we present our interview with Erim and Ekin Ekşioğlu, the passionate adventurers of yacht travel!

Can you share a little bit about yourself?

ERİM & EKİN EKŞİOĞLU: We work as co-general managers of a multi-sector company with 43 years of heritage. We have been operating in the heating, cooling, and ventilation sectors. We are both married and have children. Traveling by yacht is the greatest passion for both of us and our families.

How did you first get into yachting?
What was it like?

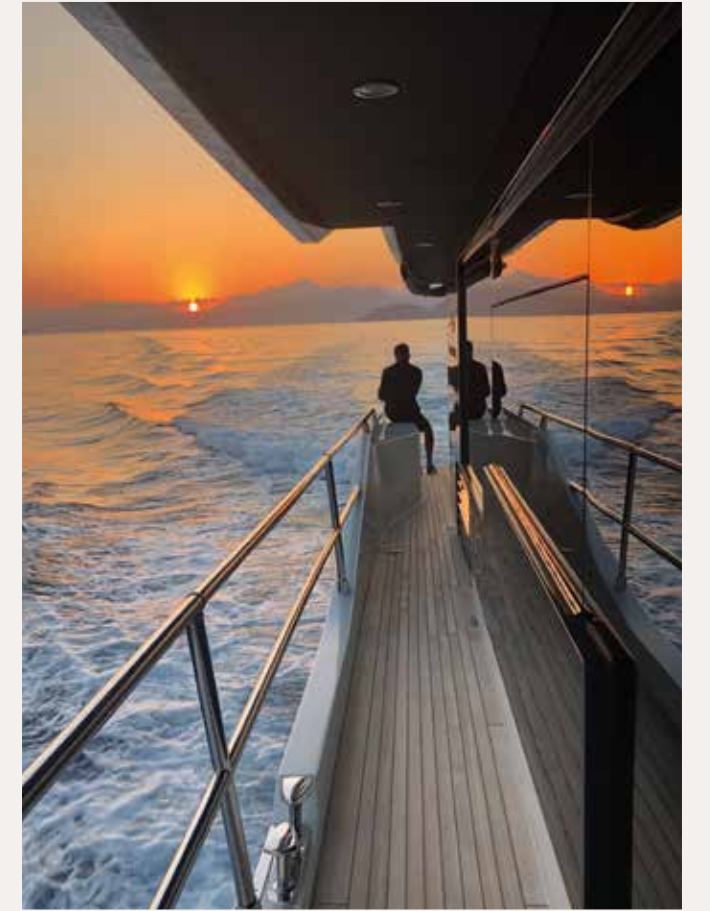
ERİM E. / EKİN E.: Istanbul. This ancient city is our greatest source of inspiration! Being born and raised here, we have always had a deep connection with the sea and a passion for boats. Our childhood and youth were spent on the islands, immersing ourselves in the maritime culture. Later on, we acquired a boat in the Bosphorus, further fueling our love for yachting. Then we got a Cranchi. And now, we have been buying boats from Numarine since 2005.

Yachting is often considered a great way to bond with family. Have you found this to be true? How would you describe the unique relationship between your loved ones and the vessel that brings you together?

ERİM E. / EKİN E.: As a family, we do not get the pleasure we get from the boat elsewhere. That's why we always make our trips, especially our summer trips, by boat. It's very enjoyable to spend time on the boat with your family. You are together; the boat is wide, and at the same time, everyone can be independent. Everyone can choose a spot for themselves to relax. That's why the boat is a great place to bond as a family and spend time together.

Your children have practically grown up onboard. Do you think that you have passed on your love of boating to the next generation?

ERİM E. / EKİN E.: Definitely. When the children were younger, we, as 3 siblings, and also sometimes with friends, used to assemble 4-5 boats side by side. The children had a great time, from one boat to another, and they grew up with such a culture. They still love and enjoy it a lot.



This is your fifth Numarine acquisition! What inspires your unwavering commitment?

ERİM E. / EKİN E: Numarine boats have a special place in our lives because of the comfort and practicality they provide. Numarine makes traveling afloat enjoyable, and they do this with such ease. Our longtime friendship with Mr. Ömer is also an attributing factor to our commitment to Numarine. We've known each other for more than 15 years now.

Which spot on your yacht is your absolute favorite? Why?

ERİM E. / EKİN E: The deck is very practical for families like ours. There are multiple lounging spaces allowing for us to spend time apart as well. For example, my older daughter can sunbathe upstairs, while I chat with my wife on the platform in the back, and the little ones can play indoors.

How does it feel to travel to incredible locations while being in the comfort of your yacht?

ERİM E. / EKİN E: It is a great, irreplaceable pleasure, of course. And with Numarine, the pleasure doubles. Also, with your own boat, there is no need to search for hotels, and you can just spend time on deck if you ever get overwhelmed by the island crowd.

What has your experience been like working on board your yacht?

ERİM E. / ERİNÇ E: As business owners, we always like to be on top of things via laptop or ipad. The capacious design of the yachts allow us ample space and peace of mind to focus on our tasks while being surrounded by the everlasting blue water.





Quickfire Qs.

A memorable boating moment?

ERİM E. / EKİN E: We went to the Greek Islands from Turkey with that small 50 ft open. We went from Bodrum to Kos, then to Amorgos and Santorini, and lastly Kalymnos. The weather was terrible. We visited 6 islands in total, but the conditions were really tough. Coming back home was such an adventure. If you ask, "Was it worth it?" I would definitely say yes! All the islands were magnificent!

Comfort or speed?

ERİM E. / EKİN E: Comfort. Speed has never been our priority. Comfort, on the other hand, is very important to us.

The first thing you pack?

ERİM E. / EKİN E: Of course, swimsuits or sneakers. We don't usually leave our swimsuits on the boat, since we are 3 families with lots of children. Sneakers are important for us since we love to hike and take island walks when we visit new places. They are the simplest but essential items to enjoy the sea and the adventure!

Your favorite destination in the Med and why?

ERİM E. / EKİN E: Göcek is really beautiful. What else can Göcek be if not a paradise on earth? Since we go to Göcek a lot, we don't fully comprehend its beauty. But Greece is beautiful as well, especially Patmos. The pleasure of Patmos on the boat is unbelievable. I mean, there really is a natural wonder there. That's why it's so beautiful.

What's your favorite time of day to be on the water? Do you prefer the sunrise or sunset?

ERİM E. / EKİN E: We both love the sunset. Sunset is so enjoyable, especially on the boat. We can watch it for hours and never get bored. And if you also take a deep breath, inhaling the scent of the sea, you'll find the true embodiment of peace in life hidden there!

SIPPING BY THE SHORELINE

Set sail on a coastal flavor adventure with award-winning mixologist Kevin Patnode. Discover the essence of the Mediterranean coastline in every sip.

KEVIN PATNODE

What are your top 5 drinks this summer and why?

KEVIN PATNODE: If I can cheat a bit, I'll share my five favorite things to drink all summer. When the temperatures rise in the Mediterranean, I generally crave light and easygoing drinks that will quench my thirst. I love natural wine and recently enjoyed some amazing whites from the beautiful Italian island of Pantelleria - they tell a story, respect the land and therefore the sea, and they just taste like summer. Otherwise, I'm guilty of enjoying a delicious Aperol Spritz, especially when cosplaying as an old Hollywood star traveling around Cote D'Azur - the drink is just perfectly balanced, especially when enjoyed with a splash of Campari. If I had a night out dancing under the stars, my go-to hangover cure is always an ice-cold Michelada, more refreshing and easier to make than a Bloody Mary. Simple drinks, a crispy Gin and Tonic with a squeeze of citrus and some fresh Aegean herbs will always hit the spot, or you can't go wrong with a Mezcal Margarita, which I prefer to a classic margarita, which somehow always go down too easily in the summer heat.

When it comes to cocktails inspired by the sea or coastal regions, what is your all-time favorite?

KP: I would have to say that any version of the spritz is my favorite sea-side cocktail because of its incredibly refreshing effect. A spritz, made up of any sort of Amaro or Liqueur, Sparkling Wine, and Sparkling Water, is just the perfect fusion of things that remind me of being close to the sea. The Amaros and liqueurs are reminiscent of long dinners with good friends, where bowls of pasta and seafood are devoured and finished off by a small shot of bitter liqueur to cap off the night. The sparkling wine, whether it be Prosecco, Champagne, or even Pet-Nat, is always going to be a symbol of celebration and the spirit of fun and freedom you get when you're by the water. And finally, a splash of fizzy water reminds you of the sea breeze or waves slowly crashing on the shore - it's refreshing in the best way.

Kevin's Recipe for the Perfect Med Cocktail

- ◆ 40 ml Gin, 20 ml Raki/Ouzo/Pastis
- ◆ 15 ml Lemon Juice
- ◆ 10 ml Honey
- ◆ 1 handful of Mint,
- ◆ 100 ml of Light Premium Tonic Water
- ◆ Lots of ice, and Voila!





Can you recommend a cocktail recipe that captures the essence of the Mediterranean coastline?

KP: If you're anywhere in the Mediterranean, you'll always be close to some sort of delicious Anise liqueur, whether that be Raki, Ouzo, or Pastis... While I love these on their own, I find they best play with crispy citrus flavors and can shine beautifully in a balanced cocktail. I like to shake these anise liqueurs with gin, Lemon, Honey, and Mint before topping with a light tonic water - everything just tastes like summer and the Mediterranean!

The coasts around the world offer a diverse array of cocktail traditions. Is there a specific coastal cocktail that you find particularly intriguing or enjoy making?

KP: When we think of coastal cocktails, we often think of summer and lighter drinks, but in the Northern seas of the world, especially in coastal regions of Scotland where some of my favorite Whisky is made, I enjoy the hotter cocktails a lot - which allow you to appreciate the seaside in the winter months as well. A well made hot-toddy, with tea, ginger, lemon, honey, and Scotch Whisky, is such a beautiful drink to sip and stay warm, even by the cold seaside.

If you were to create a cocktail that represents the experience of being on board, what flavors and ingredients would you include, and what would be the inspiration behind it?

KP: I think I would have to create a drink based on sparkling wine - the bubbles, the history and legacy of Champagne, just exudes the luxurious experience of being on a yacht. I would want to include fresh flavors as well to lighten the experience, such as basil or mint, giving the fresh feeling of a sea breeze to the cocktail. And finally, I would need to include some ripe, juicy, summer fruits - which always somehow taste better when enjoyed on a yacht. I think a sort of Bellini meets Aperol Spritz would be the creation - a celebration of luxury, the sea, and all the bounty that the Mediterranean provides.

SAILING INTO NEW HORIZONS



ALEX JIMENEZ

With nearly one million followers Alex Jimenez aka @theyachtguy invites his audience to this enchanting world, stating in his info: 'Your daily dose of Yachts'.

How did you become "The Yacht Guy"? What inspired you to become a part of the yacht industry, and how has your personal journey shaped your perspective?

ALEX JIMENEZ: I have been passionate about yachts for years, and I took inspiration from quotes like 'Dream Big.' Big boats have always been at the top of my big dreams, and Instagram provided an ideal platform to share my love for them. The most enjoyable aspect was connecting with individuals who shared a similar passion, resulting in the growth of The Yacht Guy from our communal love for yachts.

The pursuit of new horizons often requires stepping outside of one's comfort zone. Can you share a transformative experience or moment in your own yachting adventures that opened your eyes to the limitless possibilities?

AJ: There isn't one specific moment that has had enough impact to transform my perspective. However, my journey has continuously opened my eyes to what one can accomplish when driven or just lucky. I am very fortunate to have had the opportunity to meet some of the great players in the industry. Despite not having a marine background at that time and being more of an enthusiast, they still kindly accepted me.

As someone deeply involved in the industry, what drives your passion for exploration? Is there a particular destination or experience that continues to fuel your sense of adventure?

MH: My passion for exploration stems from a desire to discover what lies beyond my grasp, to immerse myself in unfamiliar territory, and to undertake bold feats. Adventure! While observing and reading about life can be enjoyable, we weren't designed to live vicariously through paragraphs and images. We were meant to encounter life firsthand, engaging our senses with all that makes us human—the smell of the ocean, the texture of diverse lands, sands, and waters from around the globe, and remembering the surrounding sounds and flavors of local cuisine. Always eager for new escapades, I eagerly await the next chapter, so stay tuned for more thrilling chronicles ahead.



Looking ahead, what personal aspirations or goals do you have for your own yachting adventures? Are there any dream destinations or specific experiences you hope to encounter?

A J: I used to aspire to become an owner-operator of a vessel that measures around 25 meters or 80 feet long and explore the world, starting in Alaska. However, upon realizing the amount of work involved in such an endeavor, I decided against owning a job and instead aimed to enjoy my retirement. My objective now is to own a vessel with a small crew or occasionally charter one.

"Sailing into New Horizons" often involves embracing challenges and overcoming obstacles. Can you share a personal story where you had to navigate uncharted waters, metaphorically or literally, and how it influenced your personal growth and outlook on life?

A J: Life, like the vast ocean, is filled with challenges and obstacles. But how we navigate through them defines our personal growth and shapes our outlook on life. A few years ago, I embarked on a daring adventure of entering the industry through means never attempted that both metaphorically and took me to uncharted waters. I decided to sail across the Atlantic Ocean, a journey that would test my limits and push me beyond my comfort zone. The thought of leaving familiar shores behind and venturing into the unknown was equal parts exhilarating and terrifying. I encountered life storms that tested my resilience. The waves of self-doubt crashed, and the winds of failure howled relentlessly, challenging my determination to be more. During those moments of uncertainty, we discover the true depth of our strength. I learned to trust my instincts, adapt to the ever-changing conditions, and persevere despite the adversities. But it wasn't just the physical challenges that shaped me during this voyage. The solitude of traveling alone allowed me to reflect deeply on my life's purpose and the values that truly matter to me. I realized that embracing the unknown and venturing into uncharted territories is where true growth happens.





In those moments of discomfort and uncertainty, we must confront our weaknesses and unlock new possibilities. This 14-year journey taught me the importance of embracing change. I discovered that the greatest rewards lie on the other side of fear. It's easy to get comfortable and settle for mediocrity, but we truly thrive when we take risks and face our fears head-on. This experience has completely changed my perspective on life, my connections with loved ones, and my amazing community.

Could you share with us your main purpose and mission as The Yacht Guy?

AJ: I realized that my purpose as The Yacht Guy goes far beyond sharing beautiful destinations and luxurious yachts. It's about inspiring others to embark on their journeys, chase their dreams relentlessly, and believe in their ability to navigate uncharted waters.

”

Life, like the vast ocean, is filled with challenges and obstacles.

But how we navigate through them defines our personal growth and shapes our outlook on life.

WELLBEING AT THE HIGH SEA

Have you ever wondered why we feel so much better when we're at sea compared to being on land? Scientific research has shown that being at the sea triggers the release of feel-good hormones in our brains, such as dopamine and oxytocin. It's almost as if the ocean has a magical power to uplift our spirits and make us feel alive.

Over the past decade, the wellbeing philosophy has gained popularity, and the focus has shifted towards enabling individuals to access hormones like oxytocin and dopamine naturally. These hormones are essential for feeling good, energized, and healthy.

The concept of wellbeing has been widely accepted, from the cosmetics industry to the fashion world, as a holistic and lifestyle approach that encompasses both internal and external aspects. Undoubtedly, a comprehensive way of life, including regular exercise, healthy eating, and positive thinking, forms the building blocks of wellbeing. And what better destination than the open seas to practice the art of living a wellbeing lifestyle?

What should you pay attention to?

Engaging in swimming and underwater diving, which improve heart health and strengthen muscles, allows you to embrace a key activity of the wellbeing lifestyle. Adequate fluid intake, especially water, is known to be essential for a healthy lifestyle. When by the sea, due to the temperature and your activity level, your body requires more water to stay hydrated.



For hormone health-conscious eating...

Healthy fats are essential for hormone synthesis. Including foods rich in omega-3 fatty acids, such as olive oil, coconut oil, avocado, and fish in your diet, is beneficial. You can incorporate nutrient-rich options like fresh seafood, fruits, vegetables, and fiber-rich foods more prominently into your eating routine.

Antioxidants! Antioxidants combat free radicals in our bodies and help maintain hormonal balance. Include antioxidant-rich foods such as colorful vegetables, fruits, leafy greens, and tea in your dietary plan. However, it's important to remember that everyone is unique. Each person has different needs, so creating a personalized eating plan is crucial.

Having trouble sleeping?

Now it's time for a restful sleep with the stress-reducing effects of aromatherapy! Here are a few aromatherapy oil suggestions: Lavender oil is one of the most popular aromatherapy oils known for enhancing sleep quality and providing a soothing effect. It has calming properties and can help reduce stress. Ylang ylang oil calms and provides a floral scent that helps improve sleep quality. Sandalwood oil relaxes the mind and aids in regulating sleep patterns. Additionally, peppermint oil, orange oil, and chamomile oil also create a similar sense of relaxation. Wishing you a good night's sleep!



We're practicing yoga!

A review conducted in 2018 has shed light on the alleviating effects of yoga practice on symptoms of anxiety. Yoga serves as a supportive practice for nurturing emotional well-being. Furthermore, studies have indicated that individuals who engage in regular yoga sessions experience enhanced sleep quality and a reduction in sleep-related issues. In addition to its benefits in increasing physical flexibility, yoga also aids in strengthening the body.

Let's keep up with the exercise...

Want something a little more familiar to your on-board gym? TechnoGym Cross Personal take on the traditional cross trainer is ideal for everyone, from beginners to professional athletes, and offers a smooth elliptical movement that works both the upper and lower limbs to maximize calorie burn and combat the inevitable excesses of holidaying on your superyacht. Plus, if you're not sure what will work in your on-board space, call on Technogym's interior design and consultation service to help understand your options and find out what suits you best.



TechnoGym Cross Personal



THE POWER OF ESSENCES

With refreshing perfumes, care products, and home diffusers, the freshness warm-weather is with you every season.



THREE DIFFERENT SCENTS, THREE DIFFERENT EMOTIONS

Combine the invigorating energy of open seas and flower fields. The Jo Malone London Blossoms collection, inspired by China, features three different floral fragrances. This exclusive collection, produced in limited quantities, also includes hair mist and diffusers.

OSMANTHUS BLOSSOM COLOGNE

Naming the perfume after a flower unique to China, Jo Malone called it Osmathus. This special fragrance has fruity top notes with a sweet apricot undertone, blending with orange blossom and cashmere wood notes.

NASHI BLOSSOM COLOGNE

Adorning the graceful branches of the Nashi fruit tree are speckled white flowers, symbolizing purity. The Nashi Blossom fragrance comes to life with the playful and fruity notes of pear blossom. Its final touch is a harmonious blend of white musk and rose.

STAR MAGNOLIA COLOGNE

Imagine the trees in Shanghai parks blooming with vibrant, colorful flowers... Let the starring magnolias accompany this exuberance. The fresh scent of untouched leaves is accompanied by the notes of emerald green magnolia and sandalwood.

WATERLILY COLOGNE

Sparkling lotus flowers, the crowning jewel of a crystal-clear lake hidden in a secret garden. These white crown petals emit an exciting and enchanting fragrance. Representing enlightenment, the lotus blossoms are enriched with Arabian jasmine and orange blossom.

STAR MAGNOLI HAIR MIST

By adding a light floral scent to your hair, you can not only provide a pleasant touch but also protect your hair from the damaging effects of the sea and salty water, thanks to its rich ingredients. Formulated with natural argan oil and pro-vitamin B5, this mist provides healthy shine to the hair while imparting a delightful floral fragrance.

SILK BLOSSOM DIFFUSER

Fill your boat with the floral and sweet fragrance of the silk tree, irresistible even to hummingbirds and butterflies. The surrounding air will be infused with the fresh touch of flowers and apricots, bringing a serene atmosphere to the seas and oceans.



“Each fragrance in the collection embraces the joy of spring and the perfect feeling of being in nature.”

—Céline Roux,
International Fragrance Director of
Jo Malone London

A HAVEN IN THE SOUTH

A long-time Numarine collaborator, Yazz Collective is an exclusively inclusive sanctuary, where the allure of nature intertwines seamlessly with refined elegance, offering a transformative experience amidst breathtaking surroundings. In this interview, the founders Timur Savcı and Mehmet Can Uzun share the vision behind this piece of heaven.

Can you tell us a little about the inspiration behind Yazz Collective and how it all began?

TIMUR SAVCI & MEHMET CAN UZUN: It all began with a shared dream between best friends—a vision of our ideal sanctuary. What would our personal oasis look like? This simple question became the cornerstone of Yazz's essence—a tranquil haven where the allure of nature intertwines seamlessly with refined elegance. A place where visitors instantly feel a sense of belonging and harmony with the natural surroundings. Yazz exudes a welcoming and intimate atmosphere, much like our deep-rooted friendship. Our aim is to celebrate the inherent beauty of the surroundings, while a team of genuine and courteous staff attends to like-minded individuals who revel in the charms of Yazz and the company of others.

Yazz Collective is a destination only accessible by boat. What was the idea behind creating an isolated space like this?

TS & MCU: Our love for sailing and immersing ourselves in the sea knows no bounds. Among the numerous breathtaking destinations in Türkiye, Pınaraltı holds a special place in our hearts, forever remaining one of our cherished havens.

How did the collaboration between Yazz Collective and Numarine come about? How does this collaboration enhance the overall guest experience?

TS & MCU: United by a profound friendship and a shared vision, we are a collective that embodies the essence of Yazz. Among our dear collaborators, Ömer Malaz stands as an exceptional friend and a true visionary. The collaborative efforts we undertake alongside our esteemed friends form the bedrock of Yazz Collective. Aligned with Numarine, we uphold the highest standards, values, and an unwavering commitment to quality, fostering a partnership that has flourished organically and grown exponentially.

What kind of activities and experiences do you offer at Yazz Collective?

TS & MCU: At Yazz, our service philosophy can be best described as "exclusively inclusive." We embrace the concept of providing a welcoming experience that caters to all guests. Whether arriving by boat or other means, visitors have the opportunity to indulge in a delightful meal, rejuvenate at our SPA, and make use of our well-equipped fitness facilities. Furthermore, we invite them to explore our art gallery, showcasing the talents of local artists, and peruse our boutique shop, State of Yazz, which presents an exquisite collection curated from both local and international designers.



Yazz Collective offers a diverse range of activities for both hotel and boat guests, including exciting water sports that take full advantage of our breathtaking location. While Yazz provides ample opportunities for socializing, it also offers the option of a serene and tranquil holiday, allowing guests to unwind and recharge at their own pace.

How do you ensure sustainability in the operation of Yazz Collective?

TS & MCU: Yazz holds profound reverence for the pristine beauty of the bay, and this respect lies at the core of our philosophy. From the very inception of our construction process, we exercised utmost caution to ensure minimal disruption to the natural surroundings, preserving every rock in its original place. Our commitment to sustainability is reflected in the materials we choose, with a focus on natural, recycled, and reclaimed resources that accentuate their inherent allure.

We take pride in being a frontrunner in eco-conscious operations within Turkey. Our endeavors include utilizing recycled air conditioning gases, implementing food waste composting, and prioritizing local sourcing, among other initiatives. Each day, we strive to introduce new practices that propel our business forward, constantly seeking innovative ways to minimize our environmental impact.

Yazz Collective has recently opened a new hotel and is now accepting bookings for rooms. Can you tell us about the design and amenities that guests can expect?

TS & MCU: Yazz can be best described as "Bringing the comfort of home to the heart of nature." This principle guides every aspect of our establishment, from the careful selection of materials to the thoughtfully designed spaciousness of our rooms, all aimed at ensuring our guests' utmost comfort while keeping our Earth in mind.

Can you share any memorable experiences or moments from Yazz Collective?

TS & MCU: Among the countless cherished memories, two particular days stand out vividly. The first is etched in our minds as the day we arrived, filled with boundless excitement, sprinting down the dock and joyfully plunging into the inviting sea. The second unforgettable occasion was the day of the remarkable Remos concert. Surrounded by our esteemed guests, we raised our glasses in a heartfelt toast, celebrating the essence of "friendship, shared values, and the distinctive Mediterranean culture."



How do you see the future of Yazz Collective evolving?

TS & MCU: Embodied within Yazz is a collective spirit that embarks on a captivating journey, originating in Greece before radiating its essence throughout the Mediterranean and beyond. As a new luxury boutique hotel, Yazz effortlessly emanates our profound purpose, deeply rooted beliefs, and encompassing philosophy.

Finally, for someone considering a stay at Yazz Collective, what advice would you give them to make the most of their experience?

TS & MCU: At Yazz, we emphasize the importance of Yazz becoming a second home for our guests—a sanctuary where they can fully embrace and relish the breathtaking nature surrounding them. It's an opportunity to escape the chaos of everyday life and allow the healing power of nature to rejuvenate their spirits. Indulging in extraordinary gastronomic delights is a part of this transformative experience. Our guests have the freedom to shape their own journey, whether they seek exhilaration or serenity. Rest assured, we are dedicated to providing the very best that our Earth has to offer.



NUMARINE PLAYLIST



LISTEN ON
SOUNDCLOUD

Scan the QR code to view
the full list of songs featured
in the Numarine Playlist.

NUMARINE

SPIRIT OF CAMARADERIE

NUMARINE TEAM & COLLABORATORS

United with a passion for yachting and an ambition for innovation, the Numarine team and collaborators work together to bring revolutionary yachts into life while pushing the boundaries of what is possible.

Our Team



ÖMER MALAZ
CEO & Founder



MALCOLM
HUTCHISON
Technical Director



MURAT ŞEN
Factory Director



UĞUR ŞAHİN
Sales Manager



TUĞÇE ÇETINKAYA
Sales Manager



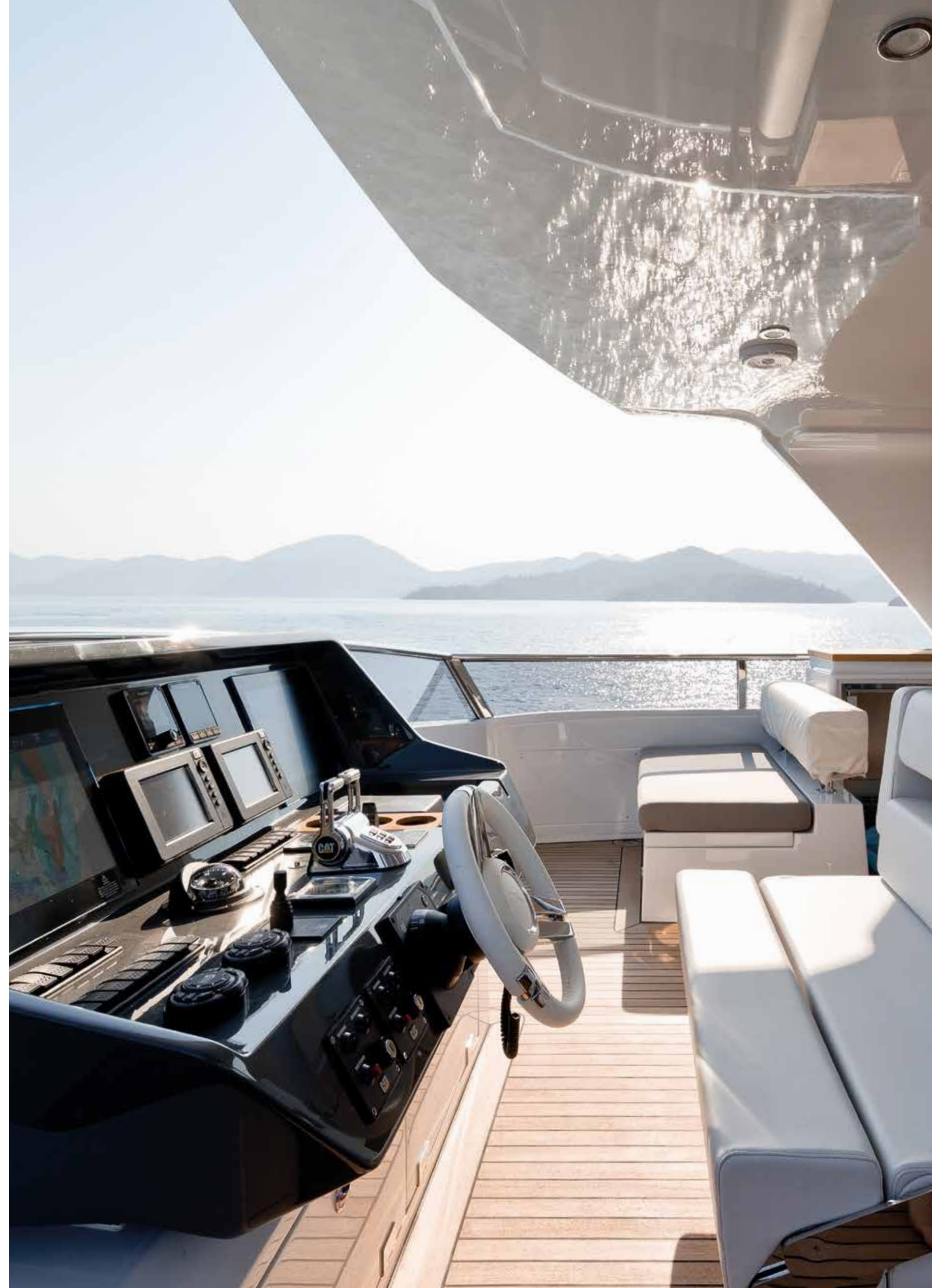
İPEK TANIR
Marketing & PR Executive



SINAN KANTARCI
After Sales Manager



MURAT LEKİ
After Sales Manager





Our Collaborators



CAN YALMAN
Industrial Designer

After graduating from the Parsons School of Design, Can Yalman started his career at Arçelik, one of the leading Industrial Companies in Türkiye. After seven years, in 2002, he established his namesake studio, Can Yalman Design, and started working as a designer for many companies.



UMBERTO TAGLIAVINI
Naval Architect

Umberto Tagliavini started his career in 1980 as a Naval Architect. After working on many projects with different companies, Umberto established his own company, Umberto Tagliavini Marine Design & Services, in 1990. His experienced team gives consultancy in many areas.



GURIT
Advanced Composite Solutions

Gurit has established itself as a developer and innovator in the composites industry and positioned itself as the leading global supplier of composite materials, engineering services, tooling equipment, and select parts and systems. Gurit works worldwide with multi-national companies. At Numarine, we collaborate with them on the structural engineering of motor yachts.



SILENT LINE
Noise and Vibration Solutions

Sjaak van Cappellen founded Silent Line Group in 2001, offering innovative engineering based solutions in noise and vibration control for the global yachting industry. Sjaak van Cappellen has received three international awards for his innovative solutions onboard the quietest yachts ever built anywhere in the world.



ENERGY SOLUTIONS
Power and Control Systems

Sourcing products from the world's leading manufacturers, Energy Solutions has been working with prominent OEM boatbuilders, superyacht owners, boat yards and individual sailing and motor yachts since 1996. Energy Solutions research, designs and manufactures in-house, and provides clients with fully designed, efficient power and control systems incorporating all elements from helm panels to tank senders.

OUTLOOK OF COLLABORATION



NEWS FROM NUMARINE

SHARING THE LATEST NUMARINE UPDATES,
LAUNCHES AND EVENTS



NUMARINE YACHTS MARKS 20TH ANNIVERSARY

Numarine Yachts celebrated its 20th anniversary together with Numarine boat owners from Turkey and all around the world who gathered in Fethiye. Numarine, in partnership with mooring and exclusive hosting partner Yazz Collective, provided an enjoyable evening for the boat owners with a special performance by Kenan Doğulu. During the event, which featured all models from the Explorer series and showcased Numarine boats in the Turunç Cove, the collaboration with Borusan Otomotiv introduced BMW launch cars and the BMW Motorrad CE 04 motorcycle.

ON THE PODIUM: NUMARINE SECURES THIRD PLACE AT BOSPHORUS CUP 2023 CORPORATE RACE

A team of four members carefully selected from Numarine Yachts participated in the Bosphorus Cup May 2023 races. BC Corporate, known for organizing sailing experiences and races for companies, proudly carries the Bosphorus Cup brand. Since its thrilling inception in 2002, the Bosphorus Cup has grown to become Turkey's largest and one of the most prestigious sporting events in the world. Among the numerous global firms from Turkey that took part in the Bosphorus Cup Corporate, the Numarine team managed to secure a commendable third place in their debut race.



AHEAD OF THE CURVE: NUMARINE DELIVERS 3 NEW 37XP MODELS IN A YEAR

Numarine achieved a remarkable feat by delivering three brand-new 37XP models within a year after Summer 2022. As two of these luxurious yachts make their way to the enchanting waters of Florida following the Cannes Yachting Festival, the third one sets course for a thrilling Mediterranean voyage. The 37XP stands as the most sought-after model among Numarine Explorer yachts, with over 15 units already sold. Each yacht boasts a distinct layout tailored to owners’ preferences, featuring TV rooms, entertainment spaces, sky lounges, and even children’s playrooms. Don’t miss the opportunity to witness these exceptional vessels showcased at the Cannes Yachting Festival and Fort Lauderdale International Boat Show.



EXPANDING HORIZONS: NUMARINE’S NEW SERVICE CENTER BOOSTS AMERICAN MARKET REACH

The market share of Numarine XP boats continues to increase in the United States of America. In order to provide fast and reliable service to Numarine boat owners, we have opened an authorized service center. Mason Marine has started providing services at 3213 N Dixie Hwy, Oakland Park, FL address. Our authorized center will cater to all the maintenance, spare parts, and service needs of the boats.

MANAGING YOUR YACHT: Hiring the Perfect Crew



BAHADIR ŞEN

You are on your yacht. Maybe with your family, maybe with your friends, enjoying the serenity and freedom amidst the vast blue of nature's embrace. Everything is in order.

How? Of course, thanks to your crew, who meticulously handle every detail, from the safety to the technical equipment of your yacht. Let's take a look together with Bahadır Şen, the General Manager of Marinbase Yacht Management, at what it takes to have the right crew for your yacht.





While onboard, enjoying the tranquility and freedom amidst the vastness of nature's embrace, having a well-chosen crew onboard becomes even more crucial. So to speak, it becomes twice as important. Let's explore the process of selecting the right crew for your private yacht and the criteria to consider.

Firstly, let's see the tasks that the crew will be responsible for onboard your yacht. Considering the two different scenarios when you are on the yacht and when you are not, the crew's responsibilities become clearer. Whether you are on board or not, there is a continuous 24-hour cycle of life on the yacht, and the crew's working hours are in effect around the clock. During this time, the crew's most important duty is to ensure the safety of the yacht, and consequently, your safety. Their primary task is to do everything possible to avoid various unfortunate events like fire, collision, man overboard, or any damage to the yacht. To accomplish this, the crew's training, courses, certifications, skills, experience, and composure are essential to prevent such situations from happening or to handle them efficiently if they do occur.

SAFE ROUTES

In case of an emergency onboard, until rescue and intervention teams like fire brigade or ambulance arrive, the crew will be the ones to rescue you, your family, and guests, provide first aid, and ensure a safe place to reach.

Moreover, while you are on board, the crew will also be responsible for providing a comfortable and peaceful experience for the guests. This includes general and custom cleaning of the yacht, preparing meals, hosting you and your guests, managing water sports equipment, and keeping them ready at all times. Additionally, routine checks of operating generators, watermakers, and other devices, as well as continuous hospitality and service, are part of their daily responsibilities. The number of these tasks may vary depending on the size of the yacht and its usage.

Considering that you spend 24 hours together with the crew while on the yacht, they will almost become like family to you.

When you are not onboard, the crew should maintain the work routine, including daily checks, maintenance, cleaning, and safety measures in the marina, harbor, or anchorage where the yacht is located. They may also have special tasks related to technical issues, repairs, maintenance, and preparations before or after the season, which can extend beyond regular working hours.

WHAT SHOULD YOU PAY ATTENTION TO WHEN SELECTING THE CREW?

Having a professional crew is crucial as they hold all the responsibility for your yacht, whether you are on board or not. All these roles mentioned above form a summary of their job description.

Let's take a look at the crew selection process. If you treat this process like hiring any regular employee, you will leave it to chance, and depending on your luck, you may encounter either good or bad results. First, besides the basic tasks listed above, you need to determine other tasks you want them to perform and the number of crew members required to fulfill these tasks. Each role requires a qualified individual. After determining the qualifications and number of crew members, you should review their CVs, certificates, and licenses. It is crucial to speak with their references and conduct face-to-face interviews with the candidates to ensure that the job descriptions are clearly understood, and all expectations and requests from the crew are carefully heard to avoid uncertainties.

The crew selection process is a significant and intensive task, and leaving it to chance may not yield favorable results. It should be managed directly by the yacht owner or entrusted to a professional who understands yachting and private yachts.

One thing is certain; a crew that is competent, qualified, and possesses proper seamanship will tremendously increase not only the value of your yacht but also the enjoyment you receive from it.

So, surrender yourself to a professional crew, live every moment of life to the fullest. Carpe diem!

”

Having a professional crew is crucial as they hold all the responsibility for your yacht, whether you are on board or not.

”



CHOOSE THE RIGHT FLAG FOR YOUR VESSEL

Choosing the registration of any yacht, regardless of size and value, is an important decision. In this article, we are providing a brief overview of the factors to consider when registering a vessel and also an update of some of the most popular flag states.

DUNCAN SWANSON

When acquiring a new yacht, the owners should consider well where to register their vessel at an early stage in the construction or purchase process. The chosen flag state will assign a nationality and an identity to the vessel and provide evidence of ownership, while the rules of the chosen flag state provide the basic operating system for the vessel. The flag also has implications in terms of the vessel's ability to navigate in foreign waters from both a legal and fiscal perspective.

The year 2023 saw some updates regarding registrations. Let's delve into them below.

POPULAR REGISTRIES

THE DELAWARE REGISTRATION

The Delaware registration was mistakenly considered a valid flag for international sailing, often confused as a 'US flag,' though it was merely a 'state' flag and didn't grant US nationality to any vessel flying it. Despite this, many clients were attracted to the flag due to its relatively low cost and the way it was marketed, leading them to believe they were getting more than what it actually offered. In reality, the Delaware registration was only valid if the vessels were kept and primarily used in Delaware.

THE UK REGISTRATION

In light of the issues faced by owners of Delaware-registered vessels, the UK registration emerges as a strong alternative with specific advantages. First and foremost, the UK flag is a non-EU flag, making it essential for Turkish resident clients sailing in EU waters under Temporary Admission. Choosing a Polish flag, an EU flag, might lead to complications, as explained below.

The UK flag allows for direct ownership by a Delaware company, eliminating the need for clients to set up a new company for the registration. This streamlines the process and ensures a smoother transition for vessel owners.

Under the UK flag, copy documents are accepted, and the registration remains valid for five years from the date of registration. This convenience saves time and effort for vessel owners. The UK flag is recognized as a proper international flag, allowing vessels to embark on world-wide cruising without the need to visit the UK.

In this case, Turkish clients can choose to register their vessels through companies based in eligible jurisdictions. The options include United Kingdom Company & British Virgin Islands (BVI) Company.

THE BRITISH REGISTER OF SHIPS

The British Register of Ships is a high quality, prestigious and universally accepted register predicated by many centuries of seafaring tradition and maritime history. Crucially, the British Register of Ships has in recent years been at the forefront of the adaptation of international maritime law into substantially equivalent yacht friendly regulations.

The British Register of Ships is divided into several shipping registries who collectively are known as the 'Red Ensign Group'. The Red Ensign Group is made up from the United Kingdom, the Crown Dependencies (Isle of Man, Guernsey and Jersey) and the UK Overseas Territories (Anguilla, Bermuda, British Virgin Islands, Cayman Islands, Falkland Islands, Gibraltar, Montserrat, St Helena and the Turks & Caicos Islands). Any vessel registered in the UK, a Crown Dependency or UK Overseas Territory, is a "British Ship" and is entitled to fly the Red Ensign.

MALTA

Malta is one of the most popular EU ports of registry for yachts. Malta has a centuries old Maritime tradition and is well regarded as a leading international maritime service center with many of its rules and regulations adapted from the British registry system.

The sole port of registry under the Malta flag is Valletta. Malta will accept private pleasure yachts of any size and commercial yachts over 15 meters that are based and operated anywhere in the world.

MARSHALL ISLANDS

The Marshall Islands ship registry was expanded in 2001 to enable the registration of commercial and private yachts. The registry benefits from a network of international offices and support from a customer focused client service ethos. For larger yachts, in particular, the Marshall Islands registry has become a well-recognized and highly reputable flag state.

About Duncan Swanson

Duncan Swanson has specialized in the registration and documentation of yachts and aircraft since 1997 and he has been privileged to have been responsible for the registration of many yachts of all sizes, including some of the largest and most prestigious yachts sailing the world's oceans. He is the co-founder and Director of Oceanskies established in Guernsey during 2013 to deliver first class marine and aviation services to yacht and aircraft owners and industry partners from the marine and aviation industries. Today the Oceanskies team is over thirty, split between offices in Guernsey and Malta, specializing in the following principal business areas across registration, survey, crew, port agency and aviation services.

POLAND

Poland has been marketed as a potential flag option in Turkey, offering cost and procedure similarities with Delaware. However, we at Oceanskies have discontinued our 'in-house' Polish flag registration service due to various complications. The process of registering under the Polish flag became increasingly complicated with substantial delays. Clients were forced to wait for weeks for their registration to be completed, causing unnecessary frustration.

Polish flag vessels over 15 meters are now subjected to strict survey safety requirements. Organizing these surveys outside of Poland each year can be challenging and expensive, particularly for larger, higher-value vessels.

A crucial consideration for Turkish resident clients planning to sail in the EU is that Poland's EU flag status disqualifies vessels from Temporary Admission. This means they may need to pay EU VAT, approximately 20% of the vessel's value, if they intend to use the vessel in the EU.

TÜRKİYE

Only Turkish citizens and foreign nationals who have a residence permit in Türkiye are entitled to fly the Turkish Flag. Either registered as commercial or private vessels, both are subjected to 18% VAT. The production of the vessel must be made in accordance with EU norms and there is a CE certificate requirement for registration.



SNAPSHOT INTO YACHT TREND REPORT 2023

DISCOVERING UNTOUCHED HORIZONS:
THE RISE OF EXPLORER YACHTS

SUSTAINED DEMAND: THE ENDURING STRENGTH OF THE YACHT MARKET

Demand has remained strong in the yacht market, with both new and used yacht sales showing resilience in 2022, albeit slightly lower than the previous year. As we move into 2023, there has been a noticeable deceleration in sales, a trend echoed by industry players. However, it is important to contextualize this slowdown within the exceptional performance of the market in 2021 and early 2022. When compared to previous years, such as 2018 or 2019, the current market still stands at a considerably healthier level. Therefore, while there may be a moderation in demand, the overall state of the yacht market remains favorable.

Numarine continues its steadfast commitment to delivering an average of 12 vessels per year, each boasting an impressive length of 30 meters. Despite the recent slowdown in the newly constructed yacht market, the company remarkably achieved sales of 5 units of the 30XP model and 2 units of the 40MXP model in the year 2023. Renowned for its specialized production line, Numarine has ambitious plans to elevate the average boat length to 35 meters while maintaining its exceptional production capacity. Demonstrating keen responsiveness to customer desires, the company persists in refining projects under 50 meters, all the while incorporating cutting-edge technologies into the innovative 30XP model.



HISTORICALLY INDUSTRY...

In 2022, sales of both new and used yachts over 30 meters experienced a decline of 27% compared to the exceptional year of 2021. However, when viewed in a historical context, the results for 2022 are still quite impressive, even ranking among the Top Five best-selling years on record. New yacht sales decreased from 313 to 226, while used yacht sales saw a decline from 506 to 372, marking the second-best result since actively tracking used yacht sales in the mid-2010s. Notably, sales of new yachts in the 30 to 50-meter range were notably lower, and even the prestigious top segment over 80 meters experienced a decline of over one-third.

NAVIGATING THE FLEET

As of the beginning of 2023, the global fleet of superyachts over 30 meters in length stands at 5,555 in active service. Additionally, there are approximately 104 superyachts currently out of service, while around 204 superyachts have been lost since 1945. Motor yachts account for 85% of the global fleet, while sailing yachts make up the remaining 15%. In 2022, a total of 161 superyachts were completed, slightly surpassing the previous year’s figure of 156. For 2023, an increase in completions is expected as delayed yachts from 2022 are finalized along with those already planned for this year. However, the number of unsold new-builds that can be pushed to 2023 is very limited. Despite the industry’s substantial backlog, the projected growth in completions for 2023 remains modest at 190 yachts. The industry faces challenges in scaling up production due to difficulties in finding qualified staff, the time required for securing or constructing additional production facilities, and pressures on the supply chain.

BUILDING THE FUTURE: CONSTRUCTION BOOK

At the start of 2023, there were 668 superyachts in the construction book, 10% more than in the preceding year when we counted 604 superyachts. The number of yachts actively in-build increased by 74 units to 632, while the number of on hold projects deemed worthy of inclusion in the construction book decreased by 10 units, to 36. When comparing the current year of 2023 with the previous year, we can observe that Turkey has climbed from the 3rd position in 2022 to the 2nd position in 2023. In 2022, Turkey stood at the 3rd spot after Italy and the Netherlands, but in 2023, it surpassed the Netherlands to secure the 2nd place, coming after Italy.

CONSTRUCTION BY SIZE

An examination of the construction book categorized by length (in meters) reveals that the 40-50-meter segment has made the largest contribution to the expansion of the construction book. There are currently 22 additional yachts under construction in this range compared to the previous year.



YACHT SALES

226 new yachts over 30 metres were sold during 2022, 27% down from 2021’s 313 sales. While this drop sounds dramatic, we should keep in mind that 2021 represented an extreme peak in sales and that the sales number of 2022 is still actually very good. The results for 2022 even still make it into the historical Top Five of sales years. Yacht sales between 30 and 50 metres were considerably lower, while sales in the prestigious top segment over 80 metres also went down by over a third. Meanwhile, sales between 50 and 80 were less affected, dropping by 11%.

30 TO 40-METRE MARKET

New yacht sales in this segment followed the overall market trend, declining by 30% from 71 to 50 sales. Motor yachts went down from 65 to 47 sales while new sailing yacht sales dropped from six to three. If we look into the composition of the new-build sales we can see that projects started for the client took the largest share with 34 sales, followed by 13 speculation sales and three in-build resales. Like last year, Benetti took the largest share of sales, close to a quarter. The five top selling shipyards in this range are all Italian anyway and together account for 56% of sales. The amount of available yachts in-build is relatively stable in this category. As of the end of 2022, 22 available speculation projects were in-build with planned delivery within the next two years, three yachts more than the year before. Used yacht sales in this segment went down by a third, from 126 to 86, but sailing yachts bucked the trend, going up from five sales in 2021 to nine in 2022.

HISTORIC DEVELOPMENT AND FORECAST

New yacht sales during 2022 continued to be strong, but they did not reach the dizzying heights of 2021, and were 28% lower at 226 sales. The used yacht sales market slowed down by a similar percentage to 372 sold yachts. Average pricing per used yacht was up by about a fifth while average pricing per GT rose by 15%. The inventory of available used yachts for sale declined further during 2022 and better pricing has not encouraged more owners to list their yachts for sale. Likely because if they sell their yacht, it will be difficult to replace it with an attractive yacht at a reasonable price. Quite a few yachts were also withdrawn from the market for this reason it seems. It remains to be seen whether or not 2023 will bring much of a change to the supply side. Demand certainly seems to be going down slowly as potential buyers appear to be discouraged by the lack of attractive yachts offered for sale. As one senior broker confided to us in early 2023: “The market is slowly cooling and there are no good boats left to sell!”

SOURCE: THE STATE OF YACHTING 2023 - SUPERYACHT TIMES



BOAT SHOWS OF 2023/2024

From the coveted Bosphorus Boat Show to the prestigious Monaco Yacht Show, these leading yacht and boat shows across the globe are being closely observed and placed under our careful consideration.

2023

CANNES YACHTING FESTIVAL 2023
12 - 17 SEPTEMBER 2023
VIEUX PORT, CANNES

MONACO YACHT SHOW 2023
27 - 30 SEPTEMBER 2023
MONTE CARLO, MONACO

**FORT LAUDERDALE INTERNATIONAL
BOAT SHOW (FLIBS) 2023**
25 - 29 OCTOBER 2023
FORT LAUDERDALE, FL, USA

BOSPHORUS BOAT SHOW 2023
21 - 29 OCTOBER 2023
ISTANBUL, TURKIYE

2024

IFM BOSPHORUS BOAT SHOW
17-24 FEBRUARY 2024
ISTANBUL, TURKIYE

**DUBAI INTERNATIONAL
BOAT SHOW 2024**
28 FEBRUARY - 3 MARCH 2024
DUBAI HARBOR

**PALM BEACH INTERNATIONAL
BOAT SHOW 2024**
21 - 24 MARCH 2024
WEST PALM BEACH, FLORIDA

PALMA BOAT SHOW
27-30 APRIL 2024
PORT OF PALMA



NUMARINE YACHTS

İnönü Mahallesi, Cumhuriyet Cad, Balçık Yolu Üzeri
Site İçi, GEPOSB 1. Cadde 41400 Gebze, Kocaeli - Türkiye

T. +90 (262) 751 06 82 pbx | F. +90 (262) 751 06 91

explore@numarine.com

www.numarine.com