# NHARINE INSIGHT N º 3

EFFORTLESS EXPLORATION



#### NUMARINE INSIGHT 2025

#### NUMARINE YACHTS

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#### LETTER FROM THE HELM

ÖMER MALAZ

Dear friends,

As we embark on yet another exciting voyage together, I am delighted to welcome you to the third issue of Numarine Insight. This past year has been a remarkable journey of innovation, growth, and exploration—principles that are at the very heart of Numarine.

Effortless exploration is not just a concept for us; it's a way of life. Our passion for crafting yachts that seamlessly blend performance, luxury, and comfort continues to drive us forward. The new 45XP and 47XP projects are a testament to this commitment, designed to offer unparalleled experiences that allow you to explore the world's oceans with ease and elegance.

Numarine's presence now graces international coasts far and wide. Seeing our yachts embraced by enthusiasts across the globe fills us with immense pride. We are truly becoming a global family, united by a shared love for the sea and the extraordinary adventures it offers.

As many of you are aware, I have recently entrusted the role of General Manager to my esteemed colleague, Mr. Murat Şen. This decision allows me to step back from the day-to-day operations and immerse myself in the Numarine lifestyle—enjoying the serenity and joy that our yachts bring. I am confident that under Murat's capable leadership, Numarine will continue to reach new heights.

Our journey is far from over. We have many exciting projects on the horizon, and we can't wait to share them with you. Together, we'll continue to push boundaries and redefine what it means to explore the seas.

Thank you for your unwavering support and for being a part of the Numarine family.

Warm regards,

Omer Malan

FOUNDER & CHAIRMAN

# HARBORS OF MEMORY

The "Fishermen of Kumkapı" (Kumkapı Balıkçıları) exhibition at the Ara Güler Museum reflects life on the enchanting waters of the Sea of Marmara, where Asia and Europe meet.



Dacat Reis ve tayfası sabahın ilk ışıklarıyla barınağa dönüyor. (Dacat Reis and his crew return to the shelter at daybreak), 1952. Photograph: Ara Güler / Copyright: Ara Güler Museum

He is the architect of our country's visual memory. Known as "The Eye of Istanbul," Ara Güler has also made a name for himself worldwide with his works. In 1961, the "British Journal of Photography" named him one of the world's seven best photographers. Salvador Dalí, Fikret Mualla, Winston Churchill, Maria Callas, Bertrand Russell, Alfred Hitchcock, Pablo Picasso, Yaşar Kemal, and Federico Fellini are just a few of the famous names he has photographed. Yet, alongside these figures, he is also a master at capturing the everyday life of everyday individuals. He understands well that to be universal, one must deeply grasp and reflect one's own geography. Once, he said, "They call me The Photographer of Istanbul, but I am a citizen of the world. I am a photojournalist of the world."



(Fishermen preparing to leave land), 1952
Photograph: Ara Güler / Copyright: Ara Güler Museum

#### "They call me The Photographer of Istanbul, but I am a citizen of the world. I am a photojournalist of the world."

#### SINCERITY IN HIS ART

The sincerity in Ara Güler's photographs is almost his trademark. This sincerity can be seen in the eyes of those he points his camera at, whether it's Maria Callas, Dalí, or a fisherman on the Bosphorus! Güler, a multifaceted artist, captures this authenticity in every aspect of life. Joy, sorrow, fatigue, excitement, passion, peace... All these emotions are conveyed directly to us through his photographs. The fishermen in his photographs are so lifelike that it's as if you can hear one of them saying through the fishing net: "Before dawn, While the sea is still snow-white, you will set sail." (Poet: Orhan Veli Kanık)



Zaven Reis, 1957 Photograph: Ara Güler Convright: Ara Güler Museum

#### THE ARA GÜLER MUSEUM

The Ara Güler Museum plays a crucial role in preserving the memory of this significant and versatile artist through his works. The Ara Güler Museum, which opened on August 16, 2018, on Güler's 90th birthday, is a testament to his enduring legacy. Located in Bomontiada, the museum showcases the works of this unique photographer who significantly contributed to the construction of Turkey's visual memory. It aims to present Güler's multifaceted artistic identity, his inspiring, profound life, and his valuable archive.

The museum's previous exhibition "Fishermen of Kumkapı", based on Ara Güler's series "With the Armenian Fishermen of Kumkapı," published in the Jamanak newspaper, has offered

a unique opportunity for photography enthusiasts. Published in 1952, this series provides a fascinating insight into the daily lives of fishermen in Kumkapı and holds a significant place in Güler's career.

The exhibition featured never-before-seen photographs, ephemera related to Kumkapı from the Ara Güler Archives and Research Center, and examples of contact sheets showing Güler's editorial and creative process. The exhibition and accompanying book shed light on the now-vanished Küçük Deniz Street and the fishermen's village, the people who worked there, and a way of life.

"Whenever I look at Güler's pictures of Istanbul,
I want to rush to my desk and write about this city."

- ORHAN PAMUK



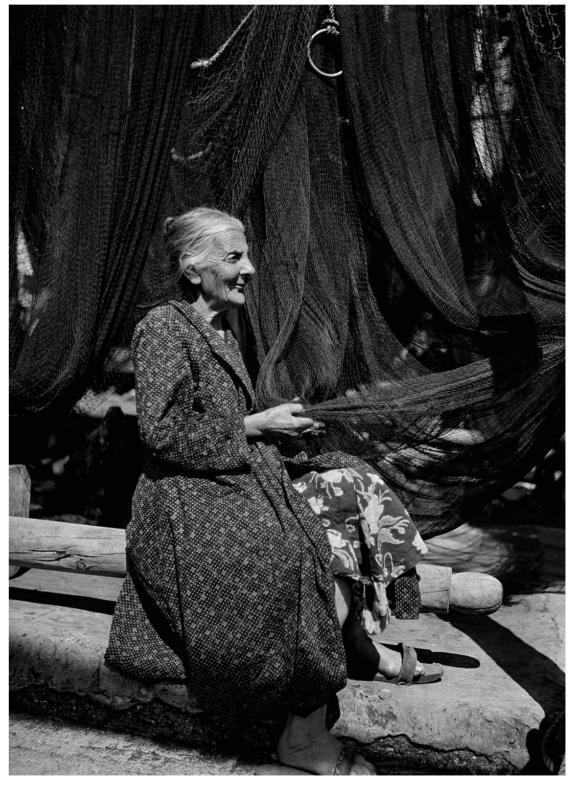
Kevork Reis'in kardeşi Hampartzum, Ara Güler'e günlük hayatlarından hikayeler anlatıyor. (Kevork Reis's brother Hampartzum tells Ara Güler stories from their daily lives), 1952 Photograph: Ara Güler / Copyright: Ara Güler Museum

#### THE MEMORY OF THE SEA OF MARMARA

Ara Güler, with his strong observational skills, visited the Kumkapı neighborhood many times after 1952. He immortalized the daily lives of the fishermen's headmen, crews, and menders. Through the publication of 'With the Armenian Fishermen of Kumkapı' series, published when Ara Güler was only 24 years old, Ara Güler established his place in the realm of photo-journalism at an early age. Constituting one of his most important works helping him garner acclaim in his profession, this photo-reportage also

serves as a harbinger of Ara Güler's imminent successful international career.

Our Nobel Prize-winning author Orhan Pamuk says of Ara Güler: "Whenever I look at Güler's pictures of Istanbul, I want to rush to my desk and write about this city." The artist's inspiring, unique photos with the backdrop of the Bosphorus await their visitors.



Merametçi Saten Hanım (Hovvar Saten), 1957 Photograph: Ara Güler / Copyright: Ara Güler Museum

# THOLOGY

# AND THE SEA

With its infinite depths and mysterious life,

the sea has always been at the forefront of human curiosity and imagination. Many myths and legends about the sea actually stem from humans' attempts to understand its mysteries and power.

Of course, the meeting point of the sea with myths is not only on the earth's surface; there are also many mythological figures and stories related to the sea in the sky.

(Underworld)

and is also considered the god of the sky. The equivalent the sky, the seas, and the underworld.

In Greek mythology, there are three primary gods of the of Poseidon in Roman mythology is Neptune, known as Earth: Zeus (Sky), Poseidon (Seas and oceans), and Hades the god of seas and oceans. Hades' equivalent in Roman mythology is Pluto and is considered the god of the underworld. These three gods represent the three main Zeus is the equivalent of Jupiter in Roman mythology kingdoms of the universe in Greek and Roman mythologies:

# "Aphrodite, they called her among gods and men, for she was born of foam."

-THEOGONY, AROUND 730 BCE.



There are two sources about the birth of Aphrodite, the goddess of love and beauty, known to many of us: the epics of Hesiod and Homer. In "Thegonia," an epic poem written by Hesiod around 730 BCE, it is told that Aphrodite was born from the foamy waves of the sea. In fact, in Greek. Aphros also means foam/sea foam.

#### WHICH MYTHOLOGY HAS WHICH SEA GOD?

The sea god appears with different names and characteristics in several different mythologies. As we mentioned in Greek mythology, the sea god is Poseidon. Poseidon is the brother of Zeus and one of the three major gods of Mount Olympus. Initially known as the god of the seas, he is later also known as the god of earthquakes and horses.

Roman mythology: In Roman mythology, the equivalent of the Greek god Poseidon is Neptune. Neptune is also considered the god of the seas. Nordic mythology: In Nordic mythology, the god of the seas is Njord. Njord is known as the god of the seas, fishing, and sea voyages.

#### MESOPOTAMIAN MYTHOLOGY:

The god of the seas in Mesopotamian mythology is Enki. Especially the Sumerians saw the sea as the source of life and civilization, and therefore they attached great importance to Enki.

#### ANATOLIAN MYTHOLOGY:

Did you know that in Anatolia, the sea goddess holds a more valuable place instead of the sea god? "Ak Ana" is known as the sea goddess in Turkish, Tatar, Altai, Yakut, and Chuvash mythologies.

In Anatolian mythology, Ak Ana has a very long fish tail like a mermaid. Its tail is in a shade of light blue. Sea stars revolve around it. Ak Ana has given life to everything related to the beginning of life, initiating the cycle of life by giving soul to everything.

#### THE IMPORTANCE OF CONSTELLATIONS IN MYTHOLOGY

In ancient times, the guide of sailors was the Vela constellation. Vela, located in the southern celestial hemisphere is one of the modern and most well-known 88 constellations. Vela, which means "sail" in Latin, was a constellation that helped sailors find their way in the seas while traveling on the seas.

Pisces constellation represents two fish. In Greek mythology, these fish are the ones that Dionysus, the god of wine, and Eros, the god of love, turned into during their escape.

Whale (Cetus) constellation is located in the southern hemisphere of the sky and is a fairly large constellation. This constellation represents the sea creature named Cetus in Greek mythology. Cetus is a monster sent by Poseidon and plays an important role in the Perseus myth. In this myth about the rescue of Andromeda. Perseus kills Cetus and thus saves Princess Andromeda. The Whale constellation is considered an important symbol in this mythological story. Due to its position in the sky, it symbolizes the creature sent by the gods to harm the ships sailing in the sea.

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#### HOW WAS THE SKY-SEA RELATIONSHIP IN related to mermaids, mysterious creatures living in the ANATOLIAN MYTHOLOGY?

There is no specific constellation associated with the sea or a clear story related to the sea in Anatolian mythology. It is generally thought that the sky symbols in Anatolian mythology are related to daily life such as agriculture, hunting, and war. Therefore, there is no clear record or story about sea-related constellations in Anatolian mythology. However, among the local legends and mythological stories of the people living in various regions of Anatolia, there may be motifs related to the sea.

#### MERMAID LEGEND:

Although not as extensively and systematically included in Anatolian mythology as in Greek or Roman mythology, there are many legends and stories related to the sea in Anatolia as well. The most popular of these legends is

depths of the sea.

According to an Anatolian legend, a sailor is caught in a storm in the middle of the sea, and his ship sinks. At that moment, a mermaid living in the depths of the sea saves the sailor and falls in love with him. The sailor is fascinated by the beauty and magical voice of the mermaid and decides to live with her under the sea. However, living in the underwater world of the mermaid means completely separating from the human world for the sailor. The sailor leaves the mermaid and returns to the world of humans. However, the sailor can never forget the mermaid he left behind and misses the time he spent with her.

This legend reflects the relationship of the people living in the coastal regions of Anatolia with the sea and their admiration for the depths of the sea. The mermaid legend is just one of many Anatolian legends that tell of the mystery of the sea and the connection of people with the sea.

THE SKY AND THE SEA ARE INTERTWINED LIKE TWO SIBLINGS IN THE LAP OF MOTHER NATURE. JUST LIKE IN THESE LINES OF SABAHATTIN ALI:

> "If you long to see the sea turn your face up the sky is like the sea."

# WONDERS OF THE BOSPHORUS



# Atelier Rebul invites you to experience its new Istanbul Bosphorus Collection, inspired by the unique Bosphorus.

Inspired by the romantic, exotic, and mythical Istanbul, Atelier Rebul now embraces the calming waters of the Bosphorus. A decade after the launch of the iconic İstanbul Signature Collection, experience a new side of the city designed to relax and recharge you. The new Atelier Rebul Istanbul Bosphorus Collection promises a brief escape, inviting you to relax, recharge, and return refreshed.

#### Relaxing Fragrance for a Rejuvenating Escape

Immerse yourself in the harmonious blend of notes inspired by the enchanting shores of the Bosphorus, capturing the essence of escapism, rejuvenation, and the vibrant energy of Istanbul. The new Istanbul Bosphorus fragrance features fresh green notes, aromatic mimosa flower, and sea salt, evoking the whispers of shimmering waves.

The heart of the fragrance embodies the tranquil beauty of the Bosphorus with floral notes, including Turkish Rose and freesia, adding a romantic and dizzying touch. Base notes of Blue Mediterranean Pine and the refreshing scent of seaside trees invite relaxation and rejuvenation, capturing the spirit of Istanbul's groves.

The Istanbul Bosphorus Collection includes Eau de Parfum, Shower Gel, Hand & Body Lotion, Reed Diffuser, Candle, Eau de Cologne, Liquid Soap, and travel-sized items, all in elegant navy and silver packaging. Enhance your experience with the matching navy gift box and the special Art of Gifting.

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# FROM THE ISTANBUL BOSPHORUS COLLECTION

#### ISTANBUL BOSPHORUS EAU DE PARFUM

Inspired by the Istanbul Bosphorus, the brand-new Istanbul Bosphorus Eau de Parfum stands out with its woody, floral, and aquatic notes. Featuring refreshing, transparent, aromatic, mineral, and invigorating sea salt properties, the new Istanbul Bosphorus Eau de Parfum, with its magnificent scent suitable for both women and men, reflects the fragrance's richness with its chic navy bottle and luxurious packaging. Experience the magic of the Bosphorus with this Eau de Parfum, which offers two distinct uses with its classic, nostalgic pump and spray head.

#### ISTANBUL BOSPHORUS SHOWER GEL

The new Istanbul Bosphorus Shower Gel, with its special formula, cleanses the skin while surrounding your body with its woody and floral scent. Blended with aromatic, mineral, and sea salt notes along with gentle moisturizers, the Istanbul Bosphorus Shower Gel also features intensive moisturizing properties. The revitalizing power of sea salt and its rich formula transform into a refreshing and softening foam when mixed with water.

#### ISTANBUL BOSPHORUS HAND & BODY LOTION

The new Istanbul Bosphorus Hand and Body Lotion is composed of a harmonious blend of notes that tell the story of the Bosphorus's relaxing energy. Thanks to the hyaluronic acid in its content, it ensures moisture adheres to the skin, providing deep moisturization while maintaining the skin's natural moisture balance. This rich formula helps nourish and renew the skin. Complete your skincare routine with the shower gel and lotion from the Bosphorus Collection before applying your new Istanbul Bosphorus Eau de Parfum to enhance the longevity of your fragrance.

#### ISTANBUL BOSPHORUS REED DIFFUSER

The long-lasting new Istanbul Bosphorus Reed Diffuser brings the enchantment of the unique Istanbul Bosphorus, the relaxing sea air, and the freshness and coolness of the groves into your home. From Atelier Rebul's most beloved product category, the reed diffuser in the brand new Istanbul Bosphorus Collection is available in 120ml and 515ml size options, adding a stylish touch to your home while bringing the essence of the Istanbul Bosphorus.

#### ISTANBUL BOSPHORUS CANDLE

Perfume your living spaces with the new Istanbul Bosphorus Candle and embark on a scent journey of the Istanbul Bosphorus. Capture the delicious sensations brought by the waters of the Bosphorus with its calming fragrance that tells the essence of a rejuvenating escape. The new Istanbul Bosphorus Candle, with its chic navy design and luxurious packaging, will become one of your new favorites.

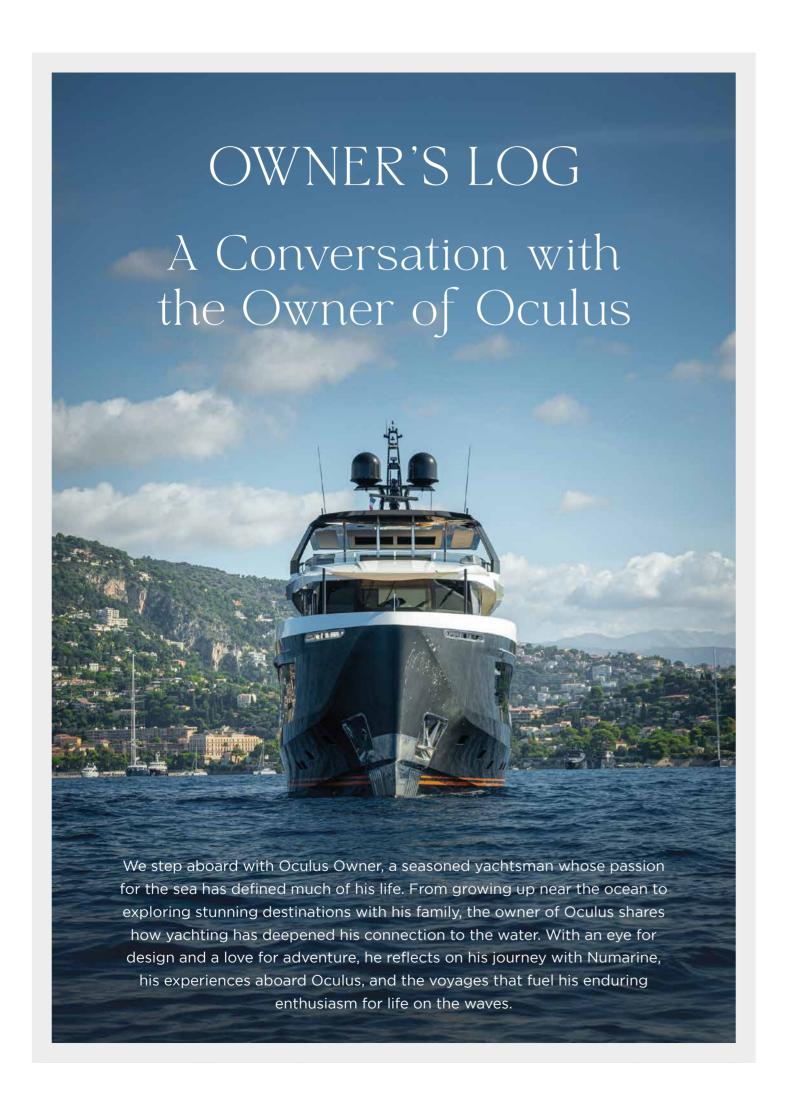
#### ISTANBUL BOSPHORUS EAU DE COLOGNE

Atelier Rebul adds another attractive cologne to its collection of unique colognes created over the years: the new Istanbul Bosphorus Eau de Cologne opens with aromatic and fresh floral notes, while aquatic and woody notes create a calming and refreshing experience. The heart note, containing sea salt, blends with cedar and blue Mediterranean pine notes to leave a lasting impression. Its chic navy bottle, with a design-coordinated tassel touch and luxurious packaging, will be a complementary piece to your decor.

#### ISTANBUL BOSPHORUS LIQUID SOAP

The new Istanbul Bosphorus Liquid Soap, with its special scent and unique formula inspired by the Bosphorus, cleanses the skin effectively while also moisturizing and nourishing. Its non-drying formula gently cleanses the skin and provides lasting moisture throughout the day.

All Atelier Rebul products are certified by the global program, Cruelty Free International Leaping Bunny. ATELIER REBUL stanbul REED DIFFUSER BOSPHORUS DU BOOMORE



#### Can you tell us a bit about yourself?

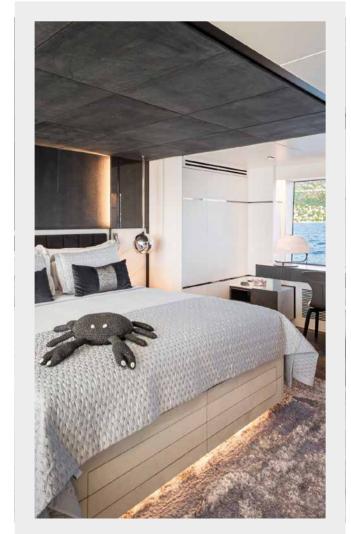
OCULUS OWNER: I am a seasoned yachtsman passionate about the sea and all it has to offer. I grew up near the ocean and have lived on it most of my life. I enjoy water sports such as kitesurfing and wing foiling, and I love exploring new destinations.

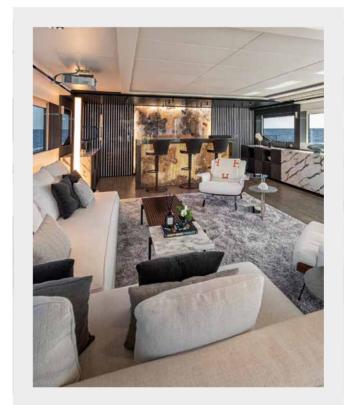
#### How did you decide to take the helm, and what inspired you to start cruising?

O.O.: We purchased our first yacht 25 years ago, and although we were raised and lived near the ocean, yachting allowed us to enjoy it from a completely different perspective.

Yachting is often said to bring families closer together. How has it helped strengthen your family bonds, and do you feel your love for the sea has passed on to the next generation?

O.O.: Yes, I strongly agree. It's not difficult to get family members to agree to spend time with you and each other on a free luxury yacht trip in some of the most coveted places in the world. You tend to also spend more quality time with them as everyone is engaged in similar activities in a more confined space with fewer distractions from the outside world.





What made Numarine the right choice for you, and how did the name OCULUS come to represent your vision for the yacht?

O.O.: I saw images online in 2019-2020 of the 32XP and really loved the profile. I mentioned it to my broker, whose firm ironically became their US distributor.

Which spot on your yacht is your absolute favorite? Why?

O.O.: I really enjoy all the spaces. I don't really have a favorite.

What are some design decisions you made/changed along the way?

O.O.: I made several based on the way I find myself using the spaces. Made several design changes to make spaces appear larger, with a little more wow factor.



#### How do you manage your professional commitments while on board?

O.O.: I pretty much just work from my phone as needed. It's nice to have connectivity anywhere in the world.

Advice for someone thinking of getting into yachting?

O.O.: Life's short, go for it.

What's next on your horizon for upcoming voyages?

O.O.: Spending winter in the Caribbean.

What's been your most memorable "wow" moment aboard this season?

O.O.: Seeing how beautiful the boat was for the first time in the water.

#### QUICKFIRE QUESTIONS \_

Your first cruise?

O.O.: From Mallorca to Ibiza.

Your first boating memory?

O.O.: Pulling into the harbor in Ibiza.

Style or speed?

O.O.: I prefer style to speed.

The first thing you pack?

O.O.: Bathing suit.

Venturing into the unknown or rediscovering your favorite destination all over again?

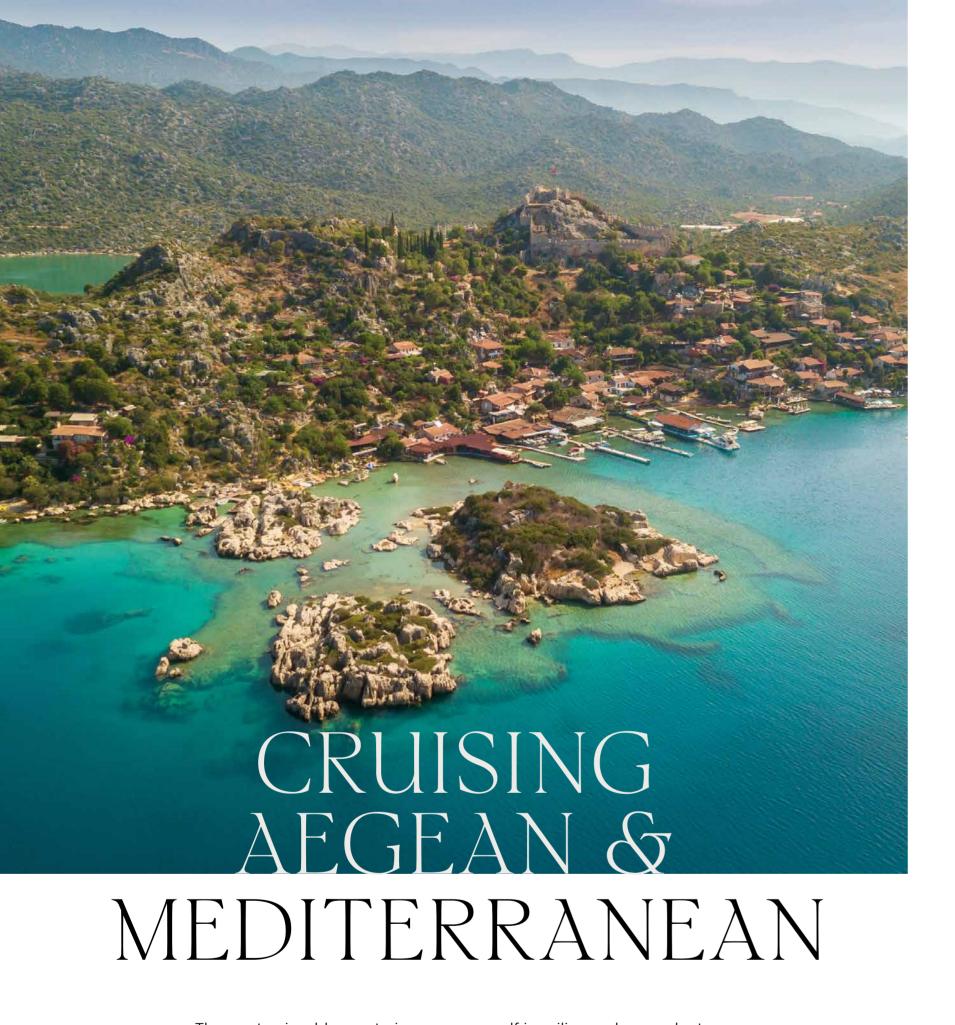
O.O.: I like exploring new places as well as returning to places I'm really fond of.

Your destination for getting off the beaten track?

O.O.: Xumas Bahamas.

Your favorite destination in the Med and why?

O.O.: I love Mallorca as I have spent much time there growing up over the years, as well as offering dramatic mountainous coastlines and beautiful beaches.



The most enjoyable way to immerse yourself in sailing and surrender to the rhythm of the sea is by exploring mysterious coves. Be prepared to gather unforgettable memories on this route, each offering the captivating essence of history and nature. From Kaleköy to Patmos, embark on unique destinations following the footsteps of nature and history.

Kaleköy, Kekova, Fethiye Yazz Collective, Göcek Hamam Bay, Kleopatra Bay, Bozburun, Symi, Orak Island Bodrum, Leros, Patmos, Yalıkavak, and Türkbükü. Each of these routes has its own unique story and an enchanting atmosphere.

This magnificent route through the Aegean Sea offers yacht owners the adventure they've always dreamed of.

Exploring these unique coves by sailing will rejuvenate you both physically and spiritually. We are embarking on an unforgettable summer journey in tranquil waters.



KALEKÖY, KEKOVA: ANCIENT TREASURE

Your journey begins at Kaleköy, Kekova, home to the legendary beauties of Lycia. Here, waters adorned with remnants from ancient times will soothe your soul with tranquility, enveloping you in the enchantment of history. Exploring the sunken city of Kekova Island by boat offers a journey through time itself.

FETHIYE, YAZZ
COLLECTIVE:
SERENITY IN TURQUOISE
WATERS

The next stop is Fethiye Yazz Collective, where art and nature intertwine. This enchanting place not only hosts music and art events but also boasts serene bays and untouched nature. Watch the sunset amidst natural beauty, where you can rediscover yourself in a tranquil atmosphere.



### GÖCEK, HAMAM BAY: PARADISE IN NATURE'S EMBRACE



One of Göcek's hidden paradises,
Hamam Bay, captivates with its azure
waters and surrounding greenery—a
true marvel of nature. Drop anchor in
these safe waters, lounge on the beach,
savor the water, and perhaps enjoy a
romantic evening under the stars.





Enveloped in mythology, Kleopatra Bay is a paradise corner. It is said that Cleopatra used the sunken bathhouse here. This spot is a dream come true for sailors with its turquoise waters and golden sands. Lose track of time in the soothing embrace of nature. Who knows, you might even swim where Cleopatra once did.

BOZBURUN: TRADITIONAL
CHARM OF A FISHING
VILLAGE



Bozburun, a tranquil harbor village in the Aegean, is renowned for its warm hospitality and delicious seafood. Moor your boat, wander the village square, discover local handicrafts, and crown your evening with regional delicacies.



SYMI: HIGH JEWEL OF GREECE

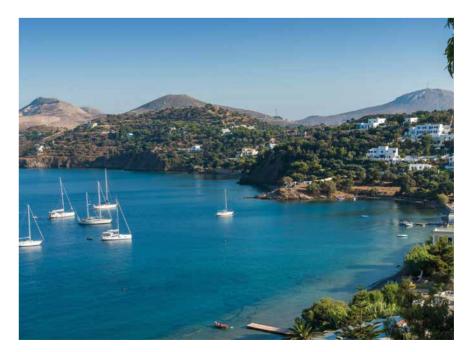
Symi shines among the Greek islands with its colorful houses and historical ambiance. A walk through the harbor town allows you to soak in the Aegean's history, immersing yourself in a fairytale setting. Symi's serene atmosphere can be a resting point on your journey.

ORAK ISLAND, BODRUM: VIRGIN BEAUTY OF NATURE



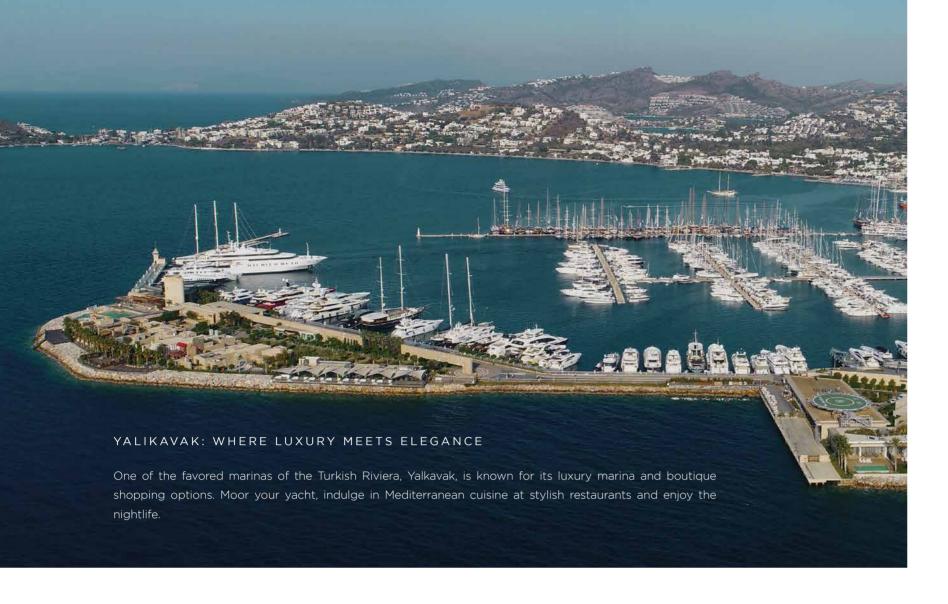
Orak Island, a serene island near Bodrum, offers a peaceful break with its natural beauty and quiet waters.

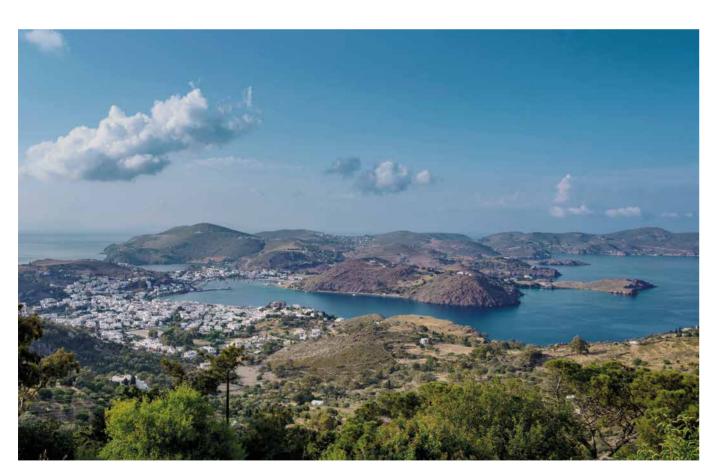
Spend your day swimming between coves or exploring the island's hiking



LEROS: ISLAND OF TRANQUILITY

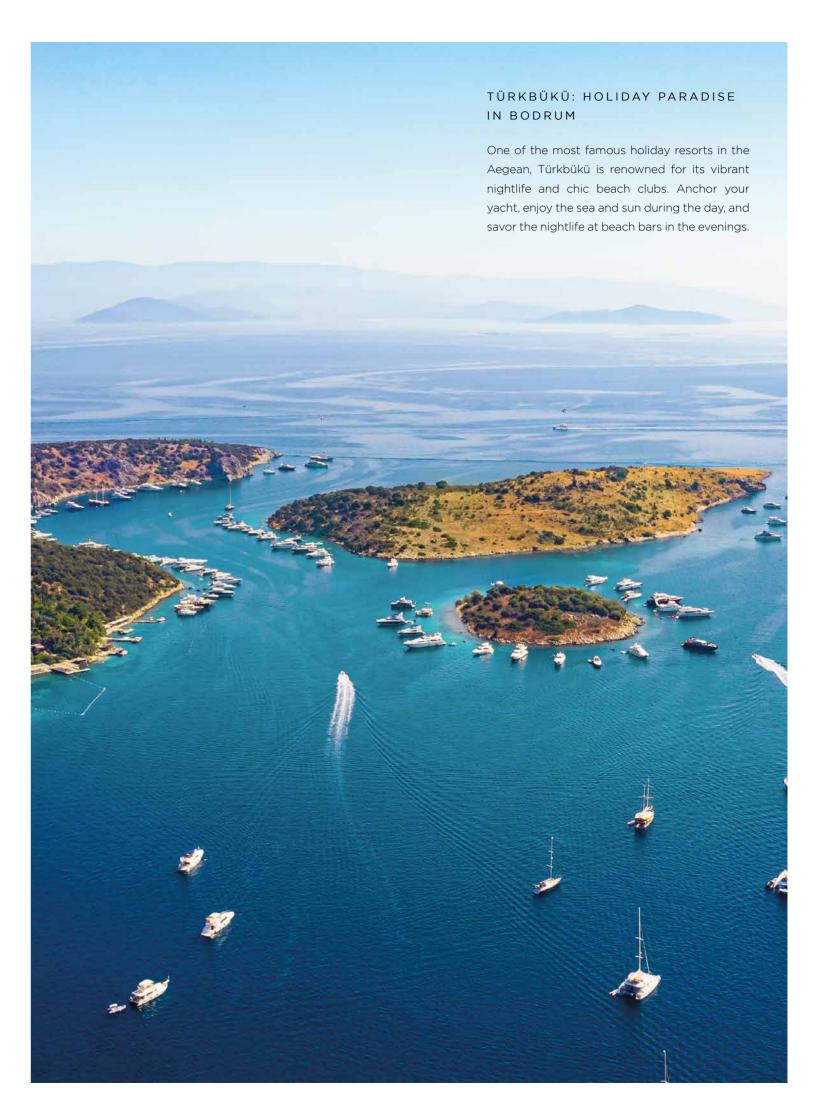
Surrounded by the calm waters of the Aegean, Leros is ideal for a peaceful break. Anchor your boat in tranquil waters, sample local delicacies at traditional tavernas, and enjoy the natural beauty of the Aegean.





PATMOS: ISLAND OF MYTHS AND MONASTERIES

Known for its rich historical and mythological heritage, Patmos captivates with landmarks like the Monastery of Saint John the Theologian. Stroll through the island's mystical atmosphere and witness the Aegean's deep history and cultural heritage.



# INNOVATIONS IN YACHTING

# with Electra Karanasiu



ELECTRA KARANASIU

# Inspiring insights into the future of sustainability and innovation in luxury yachting.

In this conversation, we explore the evolving landscape of sustainability within the luxury yacht industry through an interview with Electra Karanasiu, an expert in Environmental Management with over 15 years of experience. Electra shares valuable insights into how the luxury yacht sector is embracing greener practices and what future trends in sustainability might look like.



# Can you start by introducing yourself and your background in sustainability?

ELECTRA KARANASIU: My name is Electra Karanasiu. I have a background in environmental management, and I have studied and specialized in this field. For over 15 years, I have been dedicated to sustainability, working extensively in both the Middle East and Europe. My experience spans various projects and initiatives that promote sustainable practices and enhance environmental performance in diverse sectors. I'm passionate about driving positive change and helping organizations achieve sustainability goals.

# How do you see the luxury yacht industry evolving in terms of sustainability?

E. KARANASIU: Overall, the luxury yacht industry is making a significant shift towards a greener future by adopting sustainable fuels and renewable energy solutions, such as solar panels, alongside continuous innovations in design and technology. This transformation will be driven by client demand and potential new regulatory requirements.

# How important is it for luxury yacht companies to engage in sustainability initiatives?

E. KARANASIU: Luxury yacht companies need to engage in sustainability initiatives. Given their significant resources and influence, these companies are well-positioned to lead by example. Commitment from the affluent is crucial in driving broader environmental change. By adopting sustainable practices, luxury yacht companies can set an industry standard, encourage innovation, and demonstrate that environmental responsibility is a priority, regardless of wealth. This leadership can inspire others to follow suit and contribute to a more sustainable future.

What are your thoughts on the Numarine Diesel-Electric Model 30 XP regarding sustainability standards, and how do you incorporate sustainable habits into your life onboard?

E. KARANASIU: The Numarine Diesel-Electric Model 30XP is a testament to advanced sustainability, with its diesel-electric propulsion system designed to optimize fuel efficiency and reduce emissions. On a personal level, we make it a priority to navigate at the most energy-efficient cruising speed, further reducing our carbon footprint while enjoying the yacht's performance. What future trends regarding sustainability do you foresee in the luxury yacht industry?

E. KARANASIU: In the future, the luxury yacht industry will likely see a rise in smart technology to optimize energy use, greater use of eco-friendly materials in construction, and a shift towards alternative fuels like biofuels and hydrogen. Additionally, integrating renewable energy sources such as solar panels and wind turbines will become more prevalent, contributing to a more sustainable yachting experience. This shift will also create a demand for a new, skilled workforce to support these advancements.





# EXPLORING INNOVATION AND SUSTAINABILITY WITH MALCOLM HUTCHISON

At Numarine, we're advancing yachting with cutting-edge technology focused on efficiency, sustainability, and comfort. Our diesel-electric propulsion system optimizes fuel efficiency by using electric motors powered by generators, reducing fuel waste and allowing for silent, zero-emission operation during slow manoeuvres from our onboard battery bank. Battery support is recharged during low-demand periods from the generators, while solar power supplements energy consumption.

Our Silent Line engineering minimizes noise and vibration by isolating machines and using sound-blocking materials, creating a quiet environment in the yacht's living spaces. The 30XP model, in particular, benefits from advanced sound isolation engineering.

Another standout feature is the foldable beach, which offers versatile, close-to-water space that adapts to varying conditions. Additionally, we've transitioned to wireless control switches, offering flexibility and ease of use. While not exactly smart home technology, our system uses tactile buttons with PLC control for a seamless user experience.

We also collaborate with Energy Solutions, Dief and Danfoss, leaders in electrical systems, to supply and power our motors and controllers, ensuring top-tier performance and reliability across all our yachts. This blend of innovation ensures that our yachts meet the demands of modern, eco-conscious sailors while maintaining luxury and performance.



Cansu Yıldıran, Aynı gökyüzü aynı keder, değişen bir şey yok ölüm hariç, Shelter Series, 2018, Archival pigment print, 120 x 80 cm

#### ART ON BOARD

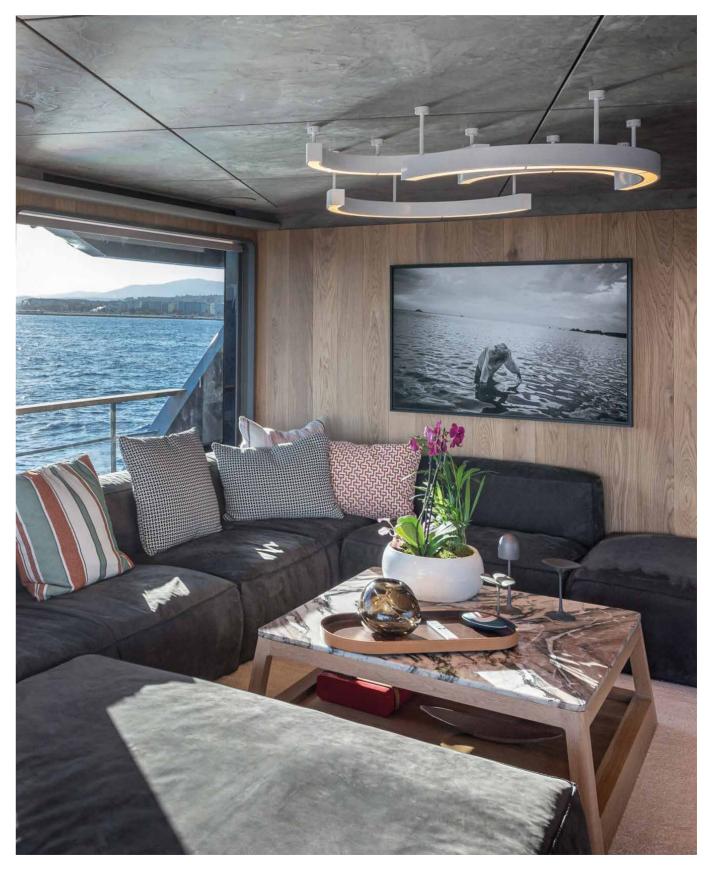


by Mina Malaz

Numarine yachts are not just vessels for exploration but also floating homes that reflect their owners' individuality and taste. Blending the love of yachting with art collecting offers an opportunity to create a truly unique and personal space. On the Numarine 30XP, the interplay of water, light, and nature served as the perfect inspiration for curating an artwork that complements both the yacht's surroundings and its refined interiors, transforming it into a sanctuary for its owner.

Living on their Numarine yacht in the height of the season, owners experience the perfect scenery: endless turquoise waters. Numarine's luxurious and spacious designs, with plentiful windows, invoke amazement from the moment you step onboard. As yacht owners with refined taste, making your home on the sea uniquely personal is key. There's no better way to achieve this than merging the two passions of yachting and art collecting.

Numarine's Explorers, crafted to explore remote lands and seas, allow owners to remain away from home ports for extended periods. On these journeys, art that enriches your yacht's interiors becomes essential. With a background in art history and experience in several museums and galleries, I had the opportunity to curate the living area in the first-ever manufactured Numarine 30XP.



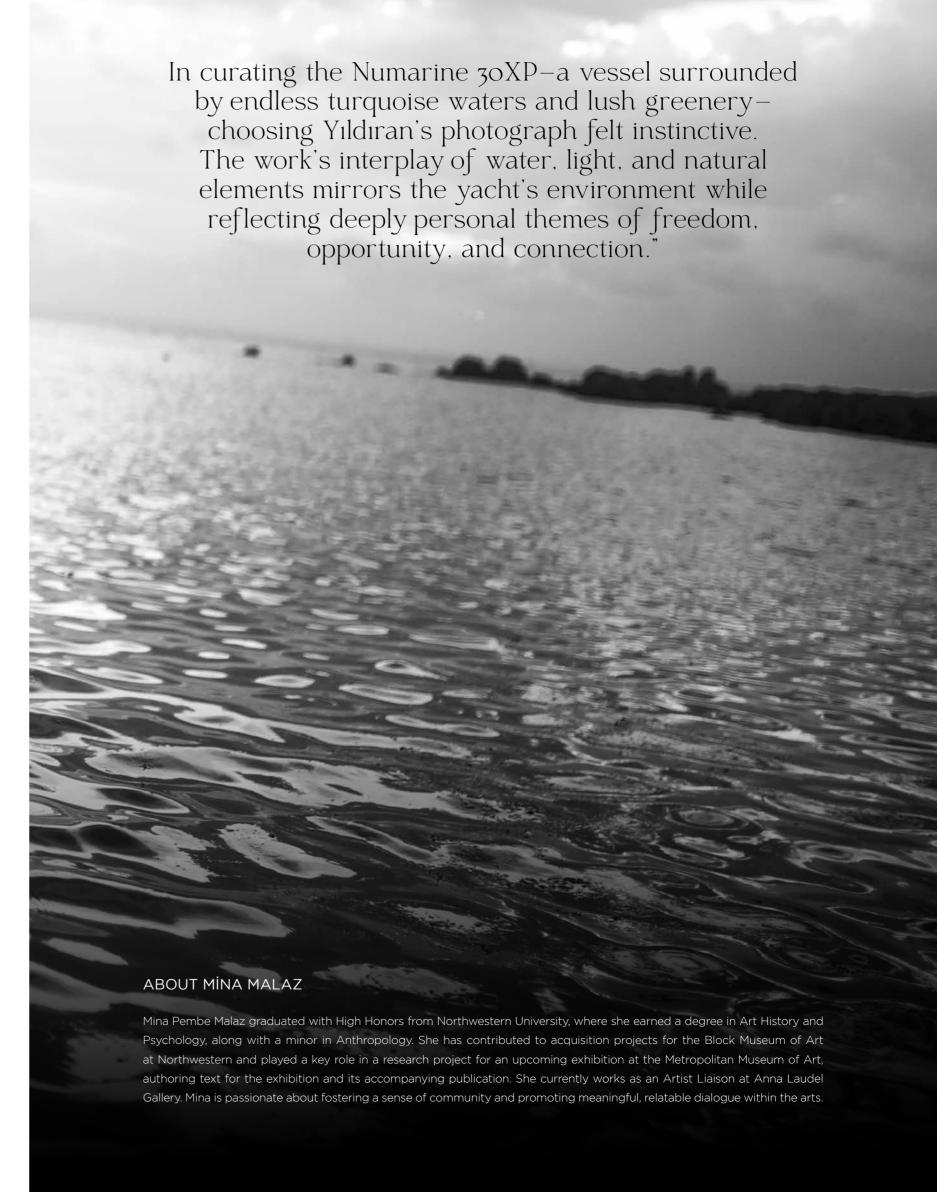


I chose a photograph by one of my favourite artists, Cansu Yıldıran, titled "Aynı gökyüzü aynı keder" - meaning 'same sky, same fate'. Part of the artist's series "Barınak/Shelter", this work echoes the artist's mission to share stories of groups marginalized for their sexual identities and lifestyles. In black and white, the piece features a figure bending over backward, wearing a white, wrinkled shirt and curls hanging down their back. One hand is submerged in water, while the other barely touches it with fingertips. These and the person's facial expression all create a striking contrast with the water's marble-like surface. When looking closely, the fingers create small symmetric ripples that stand out against the wavy sea farther out. Sunlight breaking through the clouds and the contrasting reflections create a harmonious yet breathtaking display of light and shadow. Through contrast, focus, saturation, and exposure, the artist

captures an intensely personal moment. I was first drawn to Yıldıran's work for their remarkable skill in portraying intimate moments that explore what freedom and opportunity mean for Istanbul's youth seeking a sense of refuge. These moments can be hopeful, dark, or intense, yet they are always moving.

When selecting an artwork, I believe the most important criterion is that it's a work that you want to coexist with -one that feels like a true companion in your space. For some, this may mean works that spark joy, make them ask questions, offer new perspectives each day, or simply complement their personal sense of style. In curating the Numarine 30 XP -a vessel that lives upon water- choosing a work that captures the interplay of water and light, and evokes strong emotions, felt instinctive.





# HIDDEN CULINARY GEMS

With its magnificent sea and nature views, refined gourmet flavors, specialty cocktails, and many other exclusive tastes, life finds deeper meaning.

That's why we are now setting sail towards seven exclusive restaurants, each offering a unique and exciting dining experience accessible only by boat.



#### SEASIDE CULINARY EXPERIENCE: MYLOS BY THE SEA

Located on the enchanting Agia Marina in Leros Island, Greece, Mylos by the Sea offers an unforgettable gastronomic journey by the sea. Established in 2000 as a family-run establishment, this restaurant presents the finest examples of Mediterranean cuisine prepared with fresh, local ingredients using modern techniques. Expertly crafted fresh seafood and daily meze dishes combined with the sound of the waves create a unique dining experience. Mylos by the Sea not only promises exceptional dining but also a serene atmosphere. Its elegant interior and comfortable outdoor seating make it an ideal relaxation spot for yacht owners and sea enthusiasts. With its extensive wine menu and warm hospitality, every moment spent here becomes memorable. *mylosbythesea.com* 

AGIA MARINA, DODECANESE ISLANDS, 854 00 LEROS/GREECE 37158630421643366, 26.84862279416223

#### SUMMER ONBOARD: YAZZ COLLECTIVE

Set in the historic lands of Göcek-Fethiye, once known as the land of lights, Yazz Collective is a yachting haven where the crystal blue waters of the Mediterranean meet the Aegean Sea. Accessible only by boat, this secluded paradise promises complete privacy amid pristine nature, offering a perfect blend of shared and personalized experiences. Yazz Collective's centerpiece is Yazz Restaurant, which masterfully embodies the farm-to-table concept with a sustainable twist. Led by Chef Mustafa Otar, the restaurant takes diners on a culinary adventure that merges local flavors with global culinary techniques. Signature dishes, crafted with high-quality, seasonal ingredients sourced from local farmers, are paired with an extensive wine list and expertly mixed cocktails, transforming every meal into a visual and gastronomic delight. @yazzcollective

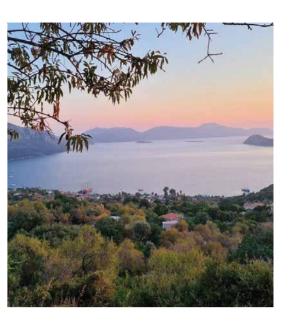
PINARALTI (TURUNÇ PINARI) BAY, 48375 FETHİYE/MUĞLA 36°36.800' N - 29°3.200' E 36.612876711079245, 29.053694205423962



#### WHERE NATURE AND GOURMET FLAVORS MEET: MANZARA SÖĞÜT RESTAURANT

The magnificent view of Marmaris Söğüt inspires the name of the restaurant. Located amidst the natural wonder where blue meets green in Marmaris, Manzara restaurant offers niche and gourmet seafood dishes. All ingredients are fresh, and their marination is entrusted to masters, embodying the flawless service concept at Manzara Restaurant. The high-quality service is delivered in a simple architectural style that seamlessly blends the place with nature. Watching the sunset at Manzara Restaurant, situated in this magnificent destination with a rich culture and history dating back to around 12,000 BC, may be one of the most romantic moments in the world. @manzarasogut

CUMHURİYET NEIGHBORHOOD, SÖĞÜT 48730 MARMARİS/MUĞLA 36.68072168455227, 28.13674580158898



"A person should be like the vast sea,
With countless waves dancing on the surface,
And storms brewing within.
A person should be like the endless ocean,
Boundless and infinite."

-BEDRİ RAHMİ EYÜBOĞLU / "SEVGİ ÜSTÜNE" (CONCERNING LOVE)



#### THE DESTINATION IS NATURE ITSELF: ONNO GRILL & BAR

We all know that the poet and painter Bedri Rahmi Eyüboğlu, the author of these lines, was a genuine lover of the sea. Bedri Rahmi Eyüboğlu Cove, named after the poet and painter who was a true lover of the sea, is where he famously painted a fish in 1974 in Göcek. It is one of the true paradises on Earth and the location of Onno Grill & Bar. The restaurant offers the finest tastes of Mediterranean cuisine, with all dishes prepared using fresh and local ingredients. In addition to meticulously presented seafood and meat dishes, the restaurant also provides special options for vegetarians and vegans. Separate menus are available for breakfast, lunch, and dinner. In the bar section, cocktails made with fresh ingredients are a highlight. *onnogrillandbar.com* 

BEDRİ RAHMİ BAY, 48300 GÖCEK/MUĞLA 36.696021357944794, 28.86355173068452



#### LESS IS MORE: THE SECRET GARDEN SYMI

The restaurant is located on the beautiful Greek island of Symi. The Secret Garden Symi, a charming restaurant that combines luxury with comfort, simplicity, and elegance, treats its guests to the finest Greek and Mediterranean cuisine flavors. Freshly caught fish from the sea stands out not only for their freshness but also for their expert marinades. The aroma of fresh vegetables in their salads blends with the tantalizing iodine scent from the island's sea. Nestled amidst greenery, this quaint restaurant with meticulously designed architecture offers unforgettable moments accompanied by magnificent sea views. Following the philosophy of "less is more," the restaurant presents its unique flavors with refined simplicity, which is also reflected in its interior architectural decoration. Here, you can savor tranquility amidst the blue of the sea. @thesecretgardensymi

ALITHINI STREET/PEDI ROAD CHORIO SYMI, 856 00 GREECE 36.61351345484686, 27.843262726618875

#### SEASIDE SERENITY, SAVORY DELIGHTS: NEIGHBOURS RESTAURANT

Neighbours Restaurant, nestled in the picturesque setting of Kuzbükü, Bozburun, offers more than just a dining experience—it provides a retreat into tranquility and natural beauty. The seafood-focused concept ensures that each dish is prepared with the utmost care and attention to freshness. Every bite embodies the essence of Mediterranean flavors, from freshly caught fish to delicately seasoned salads featuring local produce. The restaurant's ambiance is further enhanced by its attentive staff, who create a warm and welcoming atmosphere for guests to relax and indulge. Whether you're savoring a meal overlooking the azure waters or enjoying the gentle breeze under the shade of green trees, Neighbours Restaurant promises moments of serenity and culinary delight that linger long after your visit. @neighbours.restaurant

KUZBÜKÜ BAY, BOZBURUN MARMARİS/MUĞLA 36°42'26.91 N - 28°01'33.64 E 36.70582569095432, 28.024401027704275























#### NUMARINE 22XP

# FEELING BIGGER

A yacht can make you dream of the most distant horizons without having to give up your favorite port or bay with a tailor-made size. Blending the explorer spirit with a compact design, the 22XP is the entry-level expedition yacht by Numarine.

The Numarine 22XP is the entry-level model for the highly successful XP Series, crafted in response to the clients' demand for compact explorers. The 22XP presents itself as an extraordinary compromise of aesthetics, volume, comfort and operating distance: a entry level floating-world of just 22.60 meters in overall length, and ready to sail the seven seas in safety, serenity and freedom.

The 22XP in fact keeps all the features that have made the fortunate five-model strong Numarine XP range stand out in the exploring vessels market: a flybridge to focus the most unforgettable moments of your cruise, top class performance and a brightness that, thanks to the unmistakable Numarine windows, dazzles even when below deck. All these contribute to the magical atmosphere that the brand unfailingly delivers.

Designed inside and out by long-term collaborator Can Yalman, the 22XP sports naval architecture penned by Umberto Tagliavini. Equipped with three to four cabins on the lower deck—one of which is full beam—the Numarine 22XP offers accommodation and privacy for up to eight people: eight lucky individuals including you, your loved ones and any others sharing your more personal and happy moments, surrounded by the silence of the open sea, under the sun, or, perhaps, under a starry sky on a magical night at anchor.

38





#### PRINCIPAL SPECIFICATIONS

Length Overall 22.60 m / 74.14 ft

Beam 6.00 m / 19.65 ft

Draft 1.84 m / 6.17 ft

Displacement Full Load 59 t

Fuel Capacity 6.000 L / 1.585 US-gal

Fresh Water Capacity 1.100 L / 290 US-gal

Black Water Capacity 750 L / 198 US-gal

Cabins 3 / 4 + 1

Accommodation 6 / 8 guests + 2 crew

International Gross Tonnage under 150 GT

Construction Hull + Superstructure - FRP Composite

#### ENGINES AND PERFORMANCE

Engines Twin Cummins 425 HP INTERMITTENT DUTY

Max Speed 13 knots

Cruising Speed 11 knots

Economic Speed 8 knots

Max Range 1.200 nm @ 8 knots

Planing Hull Engine Option Twin MAN D2868 LE 436 1200bhp (588Kw) @2100rpm Light Duty IMO TII

Max Speed 22 knots

39

Crusing Speed 18 knots

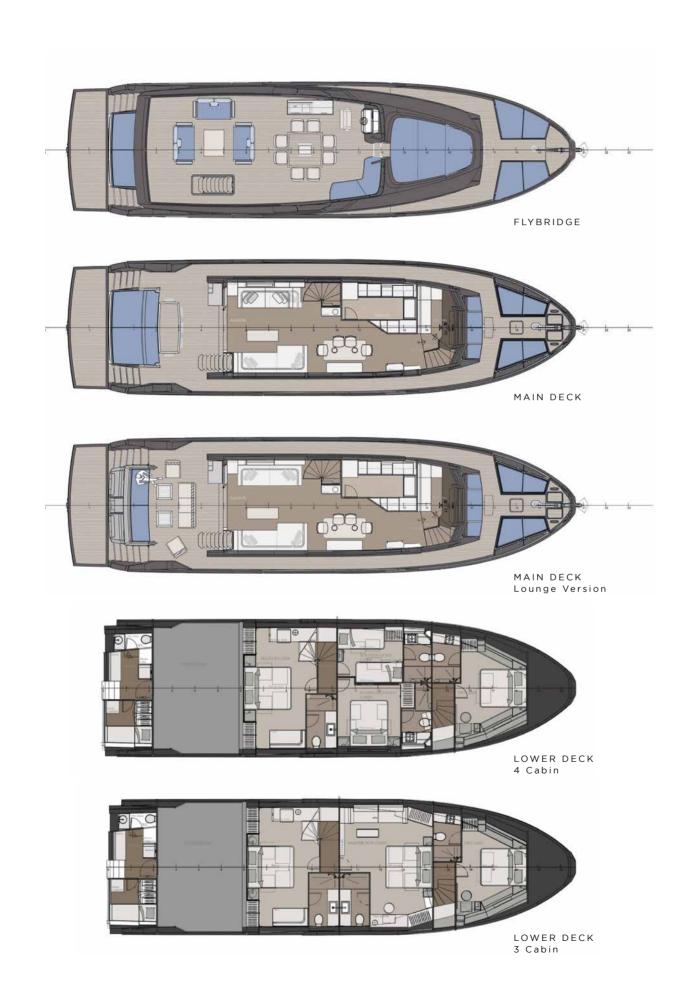
Combined Engine Consumption @ 8Kn: 32 l/h



FOR MORE DETAILS

Scan the QR code to access the full specification list for 22XP.

#### NUMARINE 22XP 3/4 CABIN











FLYBRIDGE





FLYBRIDGE 51



AFT DECK LOUNGE VERSION 53



SALOON 55



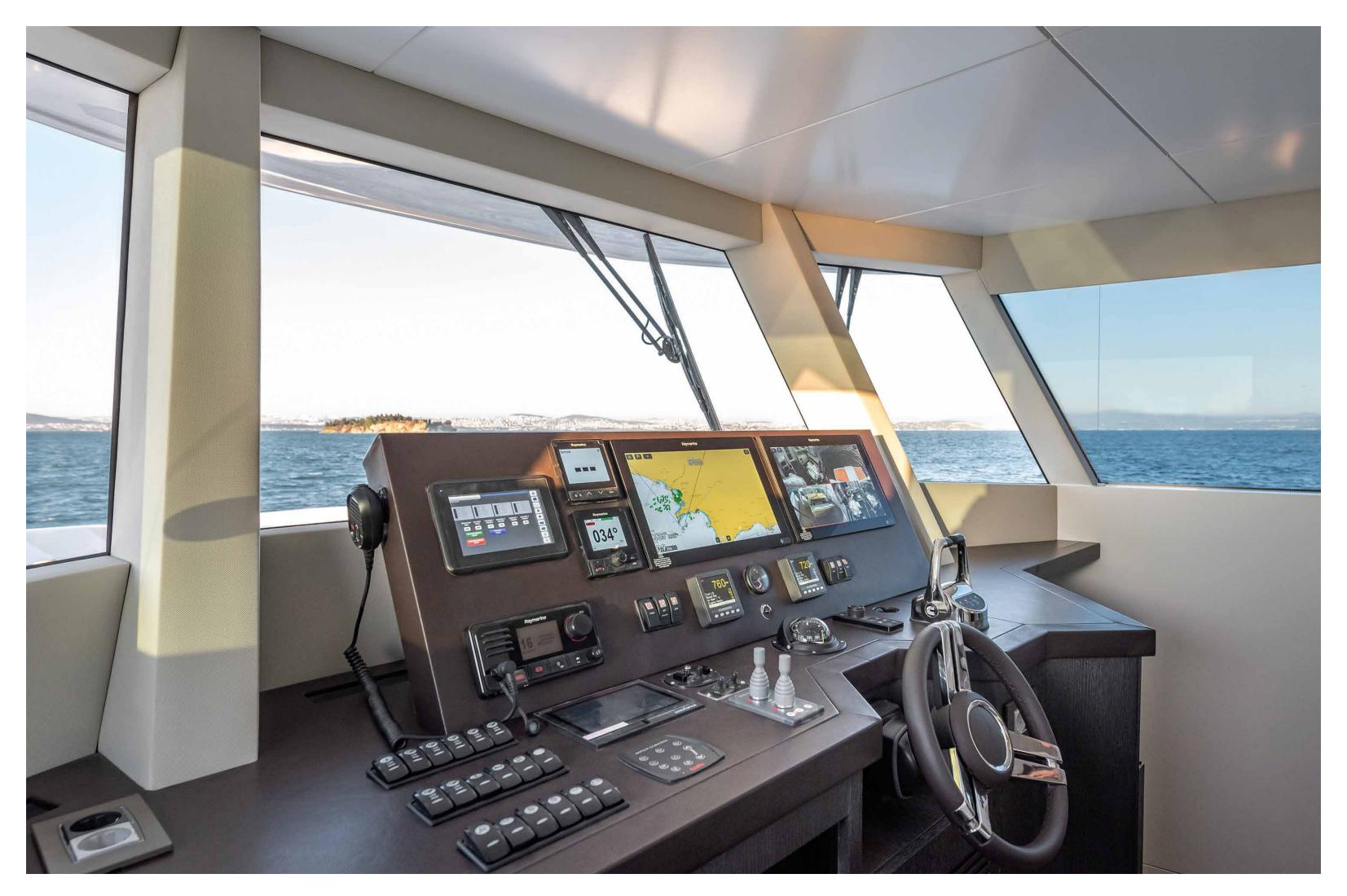
SALOON 57



MASTER CABIN



VIP CABIN 61



HELM STATION 63



#### NUMARINE 26XP

# BE PLACES

The Numarine 26XP certainly packs a punch. Uncompromising in its capabilities, the expedition yacht condenses the explorer ethos into the perfect 26-meter package, designed for autonomous long-range cruising and owners looking for a slice of adventure.

Sporting angular windows and a wide vertical bow, the 26XP has already proven to be a popular choice with twenty-six hulls on the water. Designed to offer the capability of her bigger sisters, the 26XP will take you anywhere you want to go, but with the convenience of being able to berth in some of the smaller locations the world has to offer.

Built upon a hull that will take the toughest of journeys with ease and in comfort, going places to be places has never been so exciting.



#### PRINCIPAL SPECIFICATIONS

Length Overall 25.89 m / 85 ft

Beam 6.60 m / 21.65 ft

Draft 2.12 m / 6.96 ft

Displacement Full Load 93 t

Fuel Capacity 11.000 lt / 2.906 gal

Fresh Water Capacity 2.000 L / 528 US-gal Black Water Capacity 1.000 L / 264 US-gal

Cabins 4 / 5 +2

Accommodation 8 / 10 guests + 4 crew

International Gross Tonnage under 150 GT

Construction Hull + Superstructure - FRP Composite

#### ENGINES AND PERFORMANCE

Engines Twin MAN D2676 LE 438 560bhp (412Kw) @ 2100 rpm Medium Duty IMO TII

Max Speed 13.5 knots

Cruising Speed 12 knots

Economic Speed 8 knots

Max Range 2.200 nm @ 8knots

Planing Hull Engine Option Twin MAN D2868 LE 436 1200bhp (588Kw) @2100rpm Light Duty IMO TII

Max Speed 20 knots

Crusing Speed 16 knots

Combined Engine Consumption @ 8Kn: 32 l/h



WATCH THE VIDEO

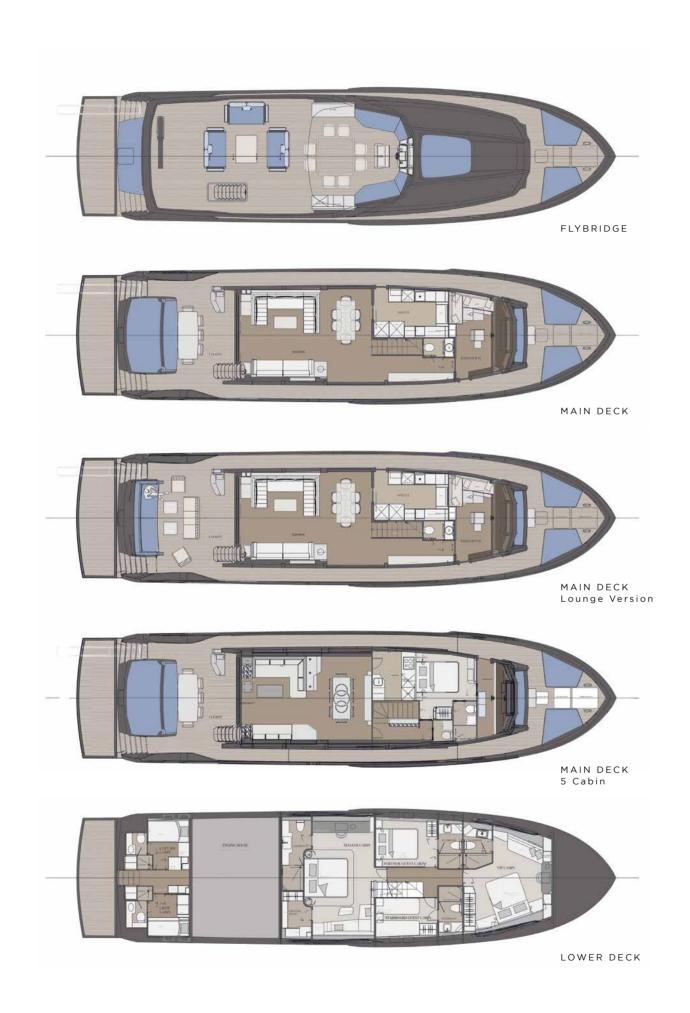
Discover Numarine's YouTube channel to explore more about each model.



FOR MORE DETAILS

Scan the QR code to access the full specification list for 26XP.

## NUMARINE 26XP 4/5 CABIN









NUMARINE 26XP





FLYBRIDGE 77



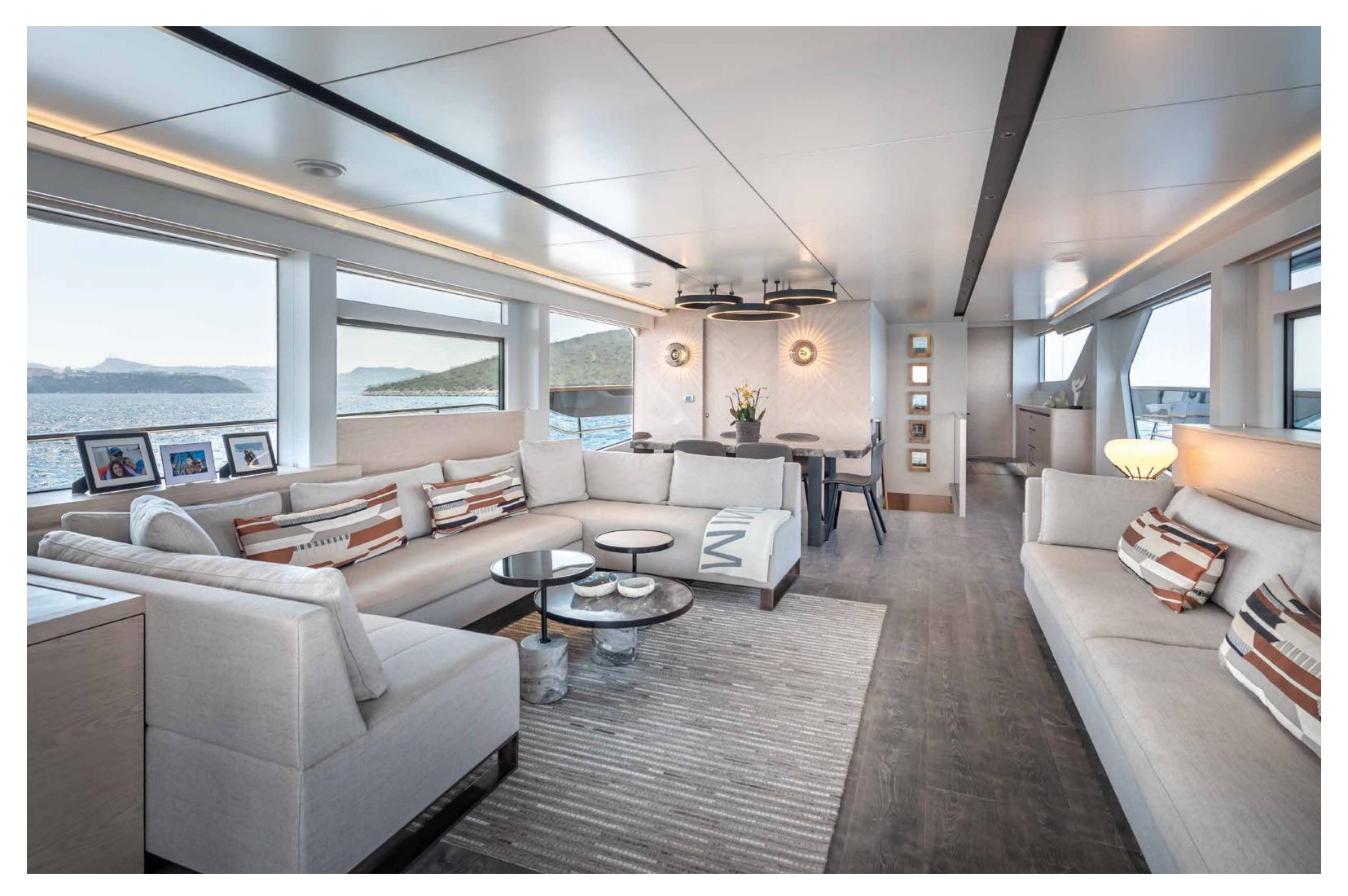
FLYBRIDGE 79



AFT DECK



AFT DECK LOUNGE VERSION 83

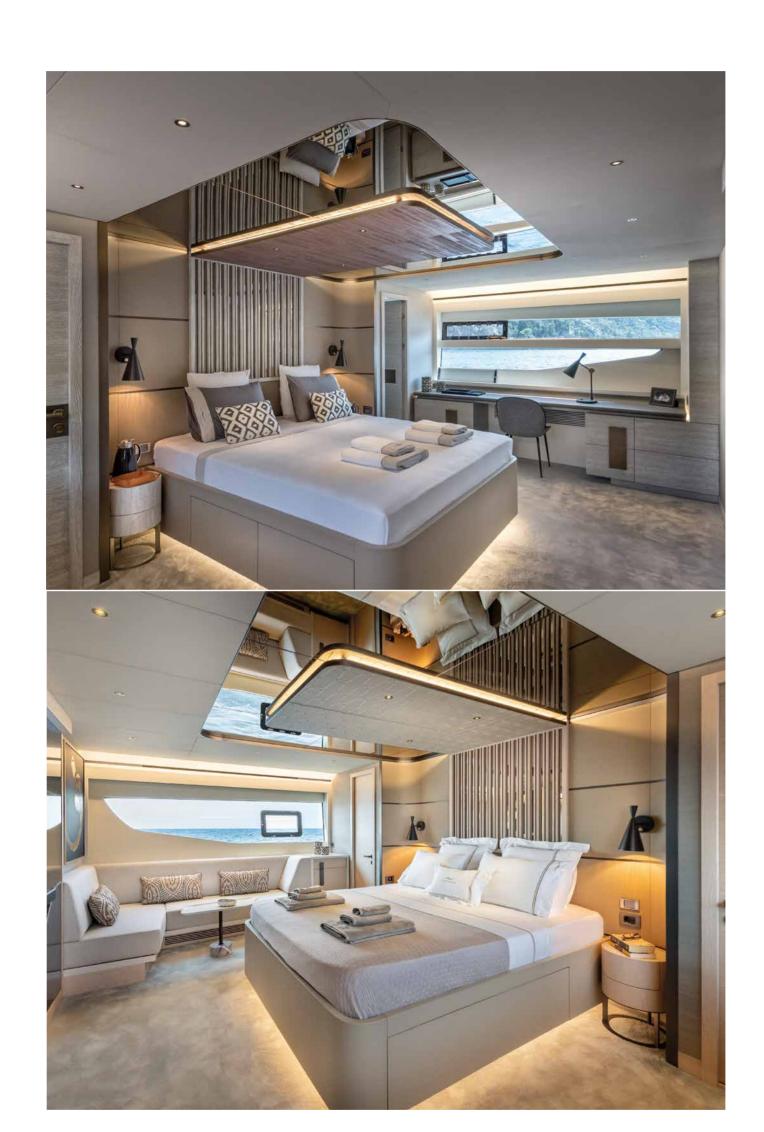


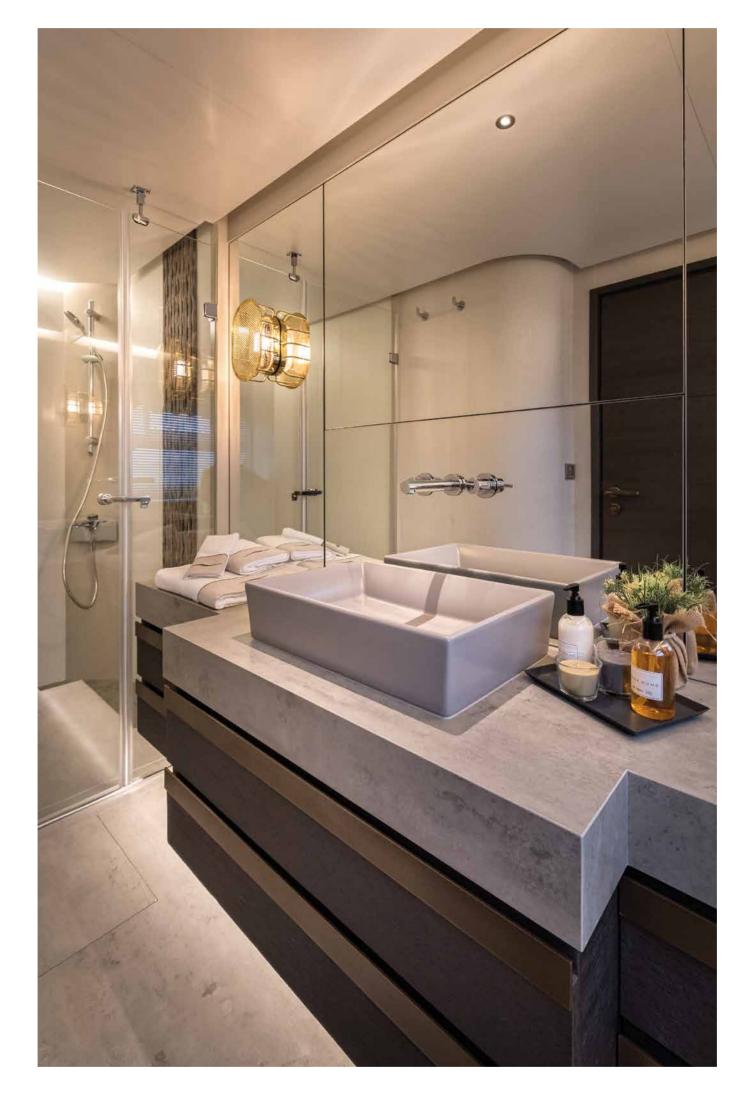
SALOON 85



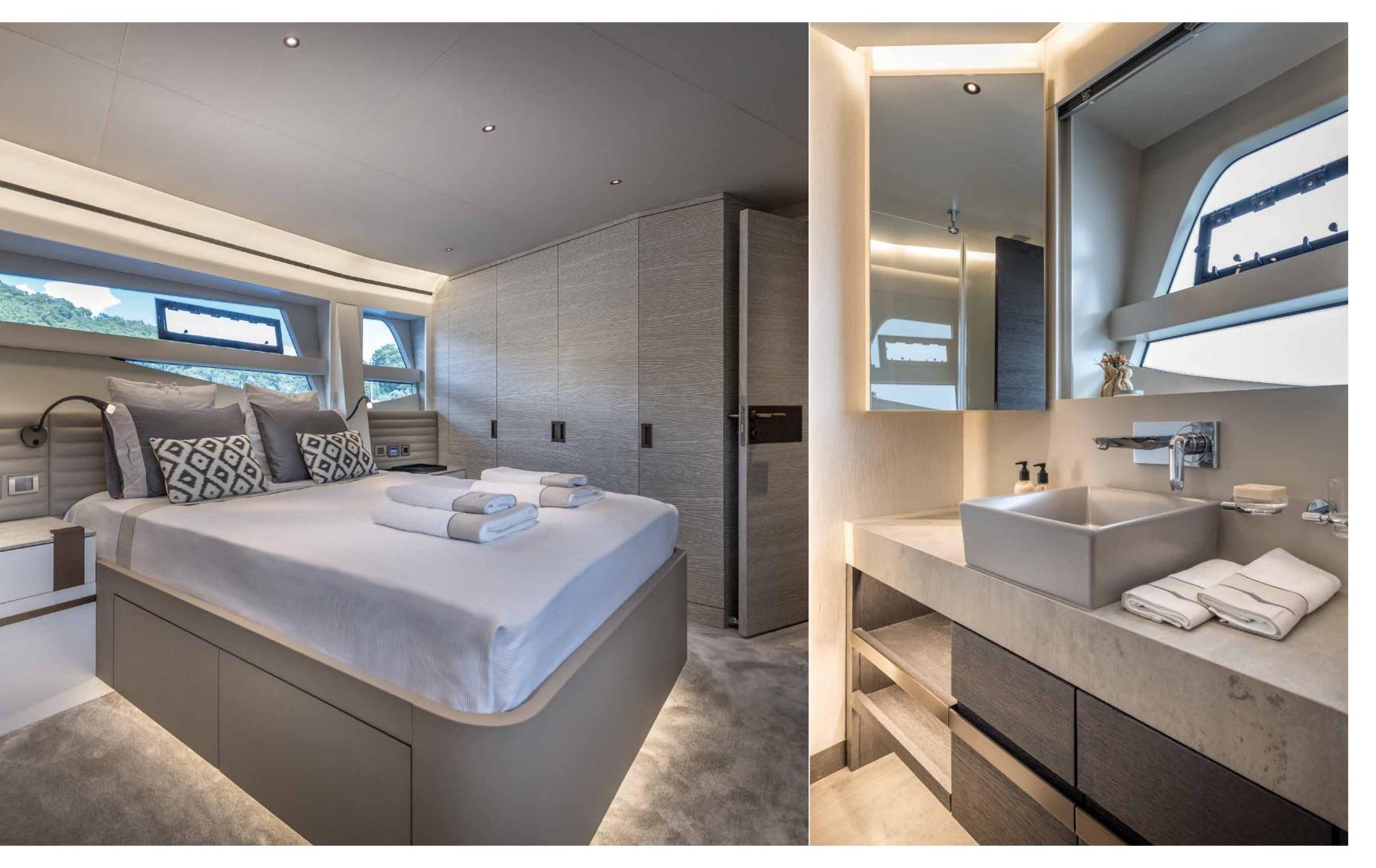


MASTER CABIN





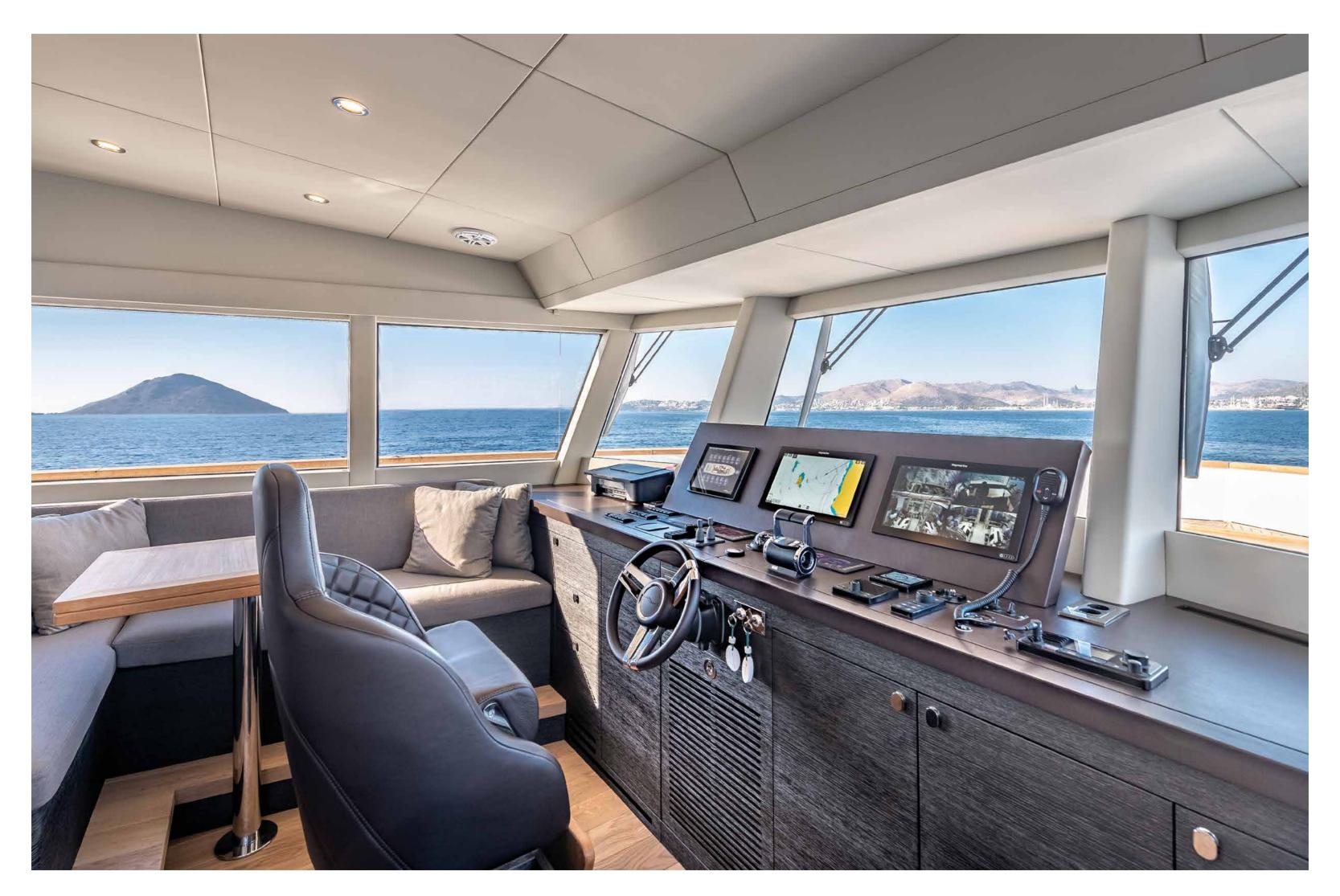
MASTER CABIN



VIP CABIN



GUEST CABIN PORT



HELM STATION 97



### NUMARINE 30XP

# REVOLUTIONARY FUTURE

The new Numarine 30XP is the first diesel-electric addition to its successful XP range of explorers, and is explicitly designed to gratify the shipyard's most demanding serial owners.

Numarine marks its momentous 20th anniversary year by introducing a groundbreaking addition to its esteemed range - the first-ever model equipped with diesel-electric propulsion. As the popularity of the 26XP and 32XP continues to soar, the 30XP strategically fills a void in Numarine's exceptional line-up. Already garnering significant interest, with three units sold, construction of the molds is well underway, with the first 30XP launched in August 2024.

A standout feature of the 30XP is its advanced noise and vibration control. Sound-reducing canopies, state-of-theart insulation, and high-volume mounts ensure minimal noise from generators, while flexible couplings and thrust bearings further dampen vibrations. Lightweight partition walls enhance acoustic privacy, and the HVAC system incorporates specialized labyrinths to reduce sound, providing unmatched tranquility both at sea and at anchor.

Accommodating up to ten guests across five en suite staterooms, the yacht features a master stateroom on the main deck with floor-to-ceiling panoramic windows and unique bulwark cut-outs for stunning sea views. A fold-down balcony elevates the experience further.

The yacht's social spaces are equally remarkable. The main salon, with its expansive windows, offers an inviting retreat, while the aft deck and covered sundeck cater to open-air dining. A semi-open beach club at the stern maximizes space with an elevated design, creating a spacious 43 sqm area just steps below the main deck. Additional features include three fold-down platforms and a side-loading tender bay for a 5.65-meter tender.

Designed by Can Yalman and Ofist for interior; the raised pilothouse complements the yacht's elegant profile, while a forward sun pad provides a private lounging space. Accommodations for five crew members are thoughtfully positioned in the forward lower deck. Owners can personalize their 30XP with two propulsion options: the eco-friendly diesel-electric system or the conventional drive train powered by twin 560-hp MAN engines.

100



#### PRINCIPAL SPECIFICATIONS

Length Overall 30.90 m / 101 ft (open)

Beam 7.50 m / 24.6 ft

Draft 1.81 m / 5.94 ft

Displacement Full Load 156 t

Fuel Capacity 18.500 L / 4.887 US-gal

Fresh Water Capacity 2.500 L / 660 US-gal Black Water Capacity 2.700 L / 713 US-gal

Cabins 5+3

Accommodation 10 guests + 5 crew

International Gross Tonnage under 300 GT

Actual Gross Tonnage 213 GT

Construction Hull + Superstructure - FRP Composite

Class: RINA Pleasure + •



#### FOR MORE DETAILS

Scan the QR code to access the full specification list for 30XP.

#### ENGINES AND PERFORMANCE

Engines Twin MAN D2676 LE 438 560bhp (412Kw) @ 2100 rpm Medium Duty IMO TII

Max Speed 13 knots

Cruising Speed 12 knots

Economic Speed 8 knots

Max Range 3.000 nm @ 8 knots

Electric Engine Option 4 x MASE VS 130 VLS Generators

+ 2 x Danfoss 200Kw electric motors.

Diesel Electric System

101

Combined Engine Consumption @ 8Kn: abt 32 I/h

### NUMARINE 30XP 5 + 3 CABIN





MAIN DECK









NUMARINE 30XP



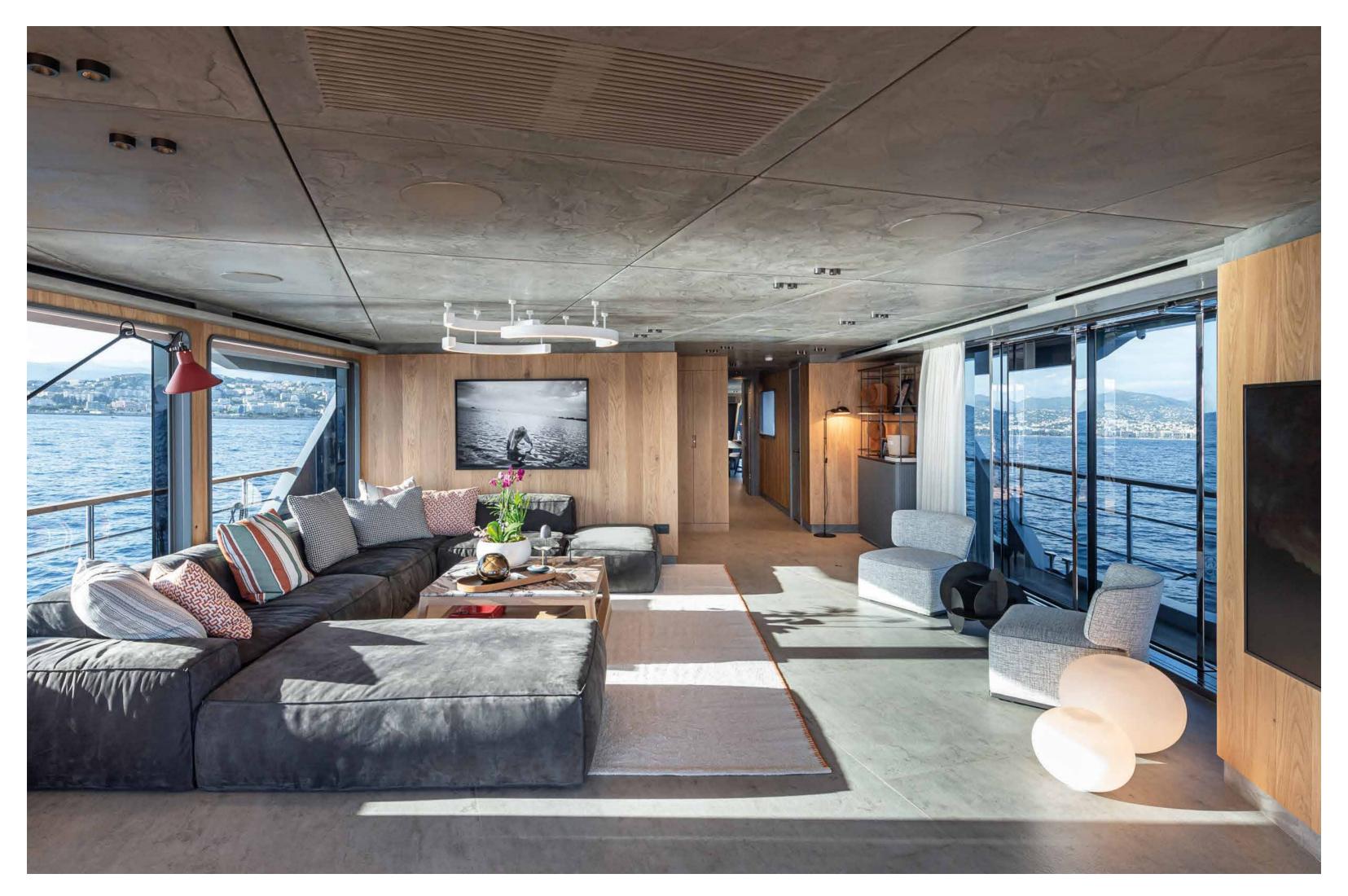


TERRACE & BEACH CLUB



BEACH 113



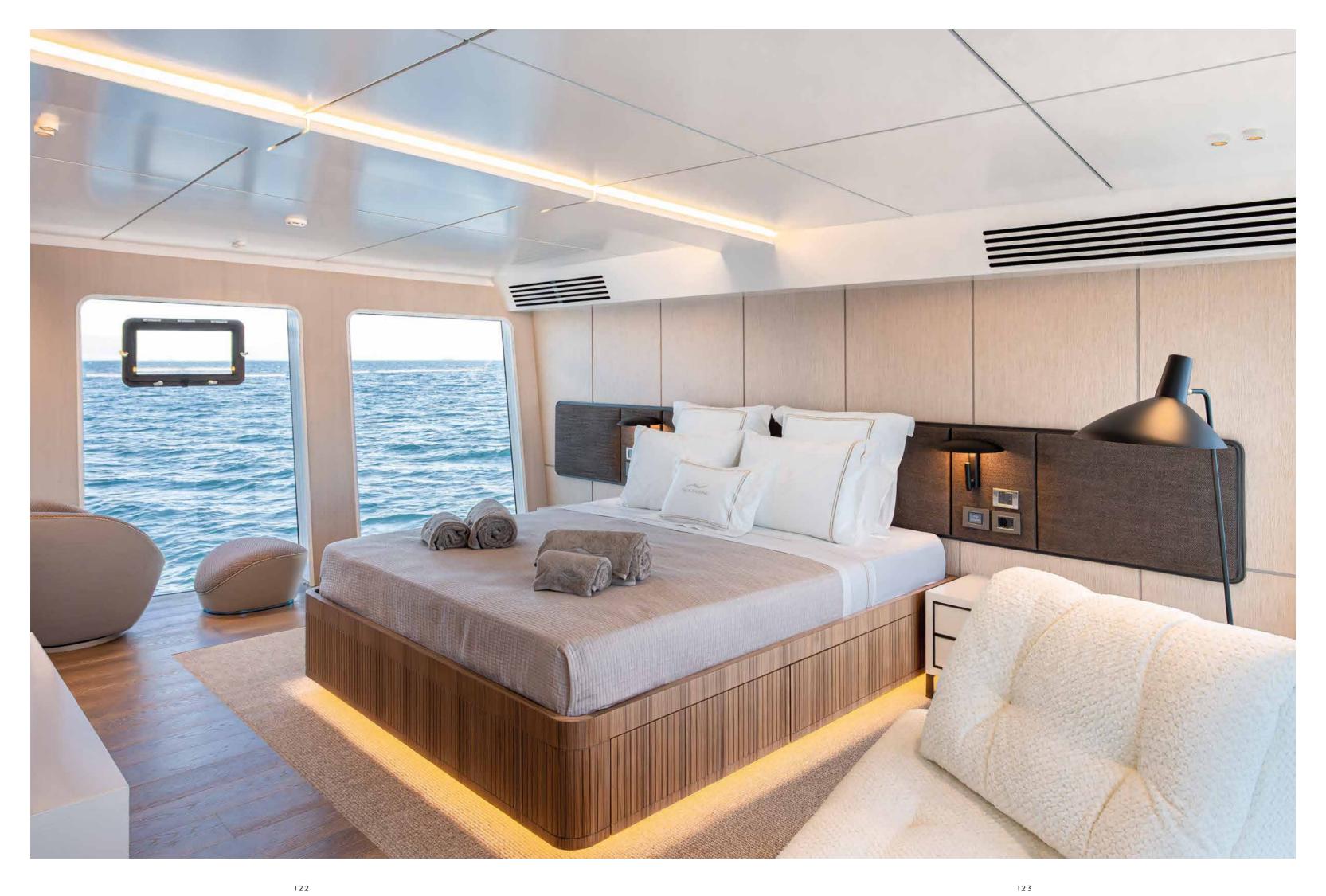


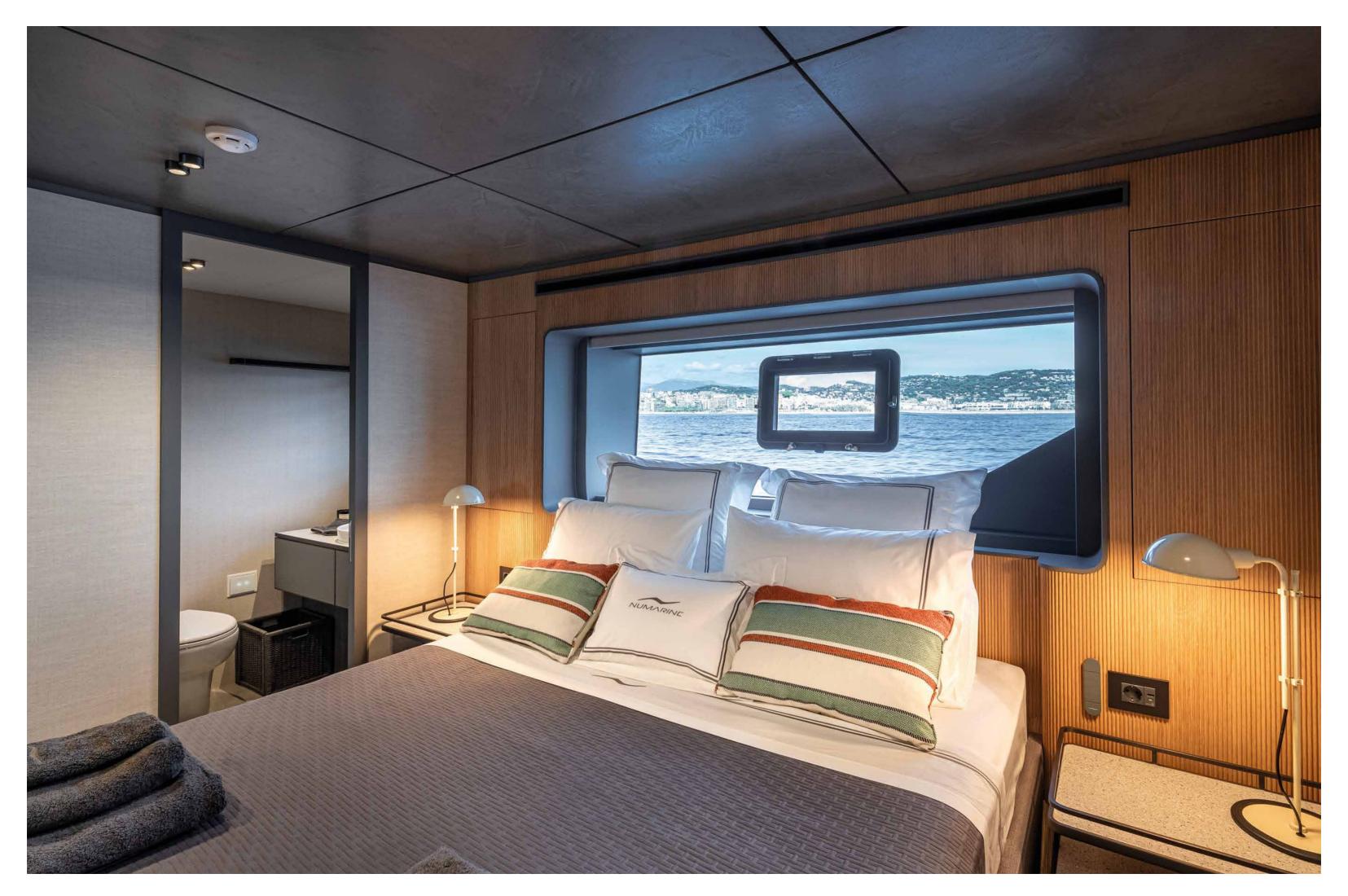
MAIN DECK



MASTER CABIN 119







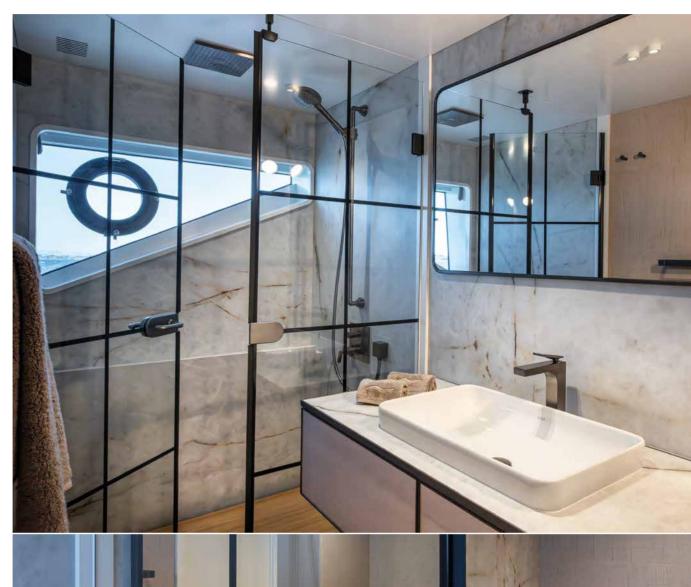
GUEST CABIN 125



GALLEY 127

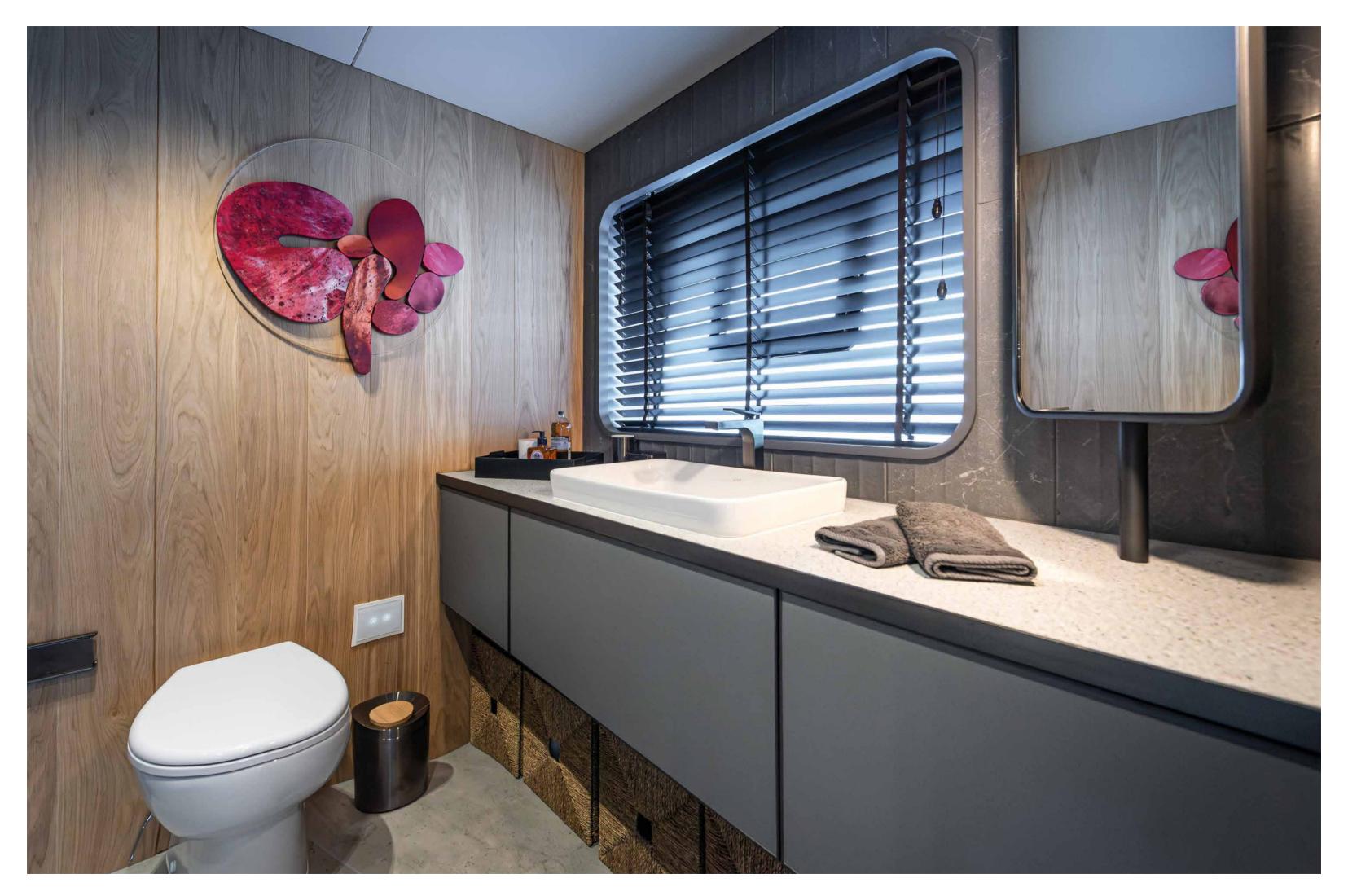




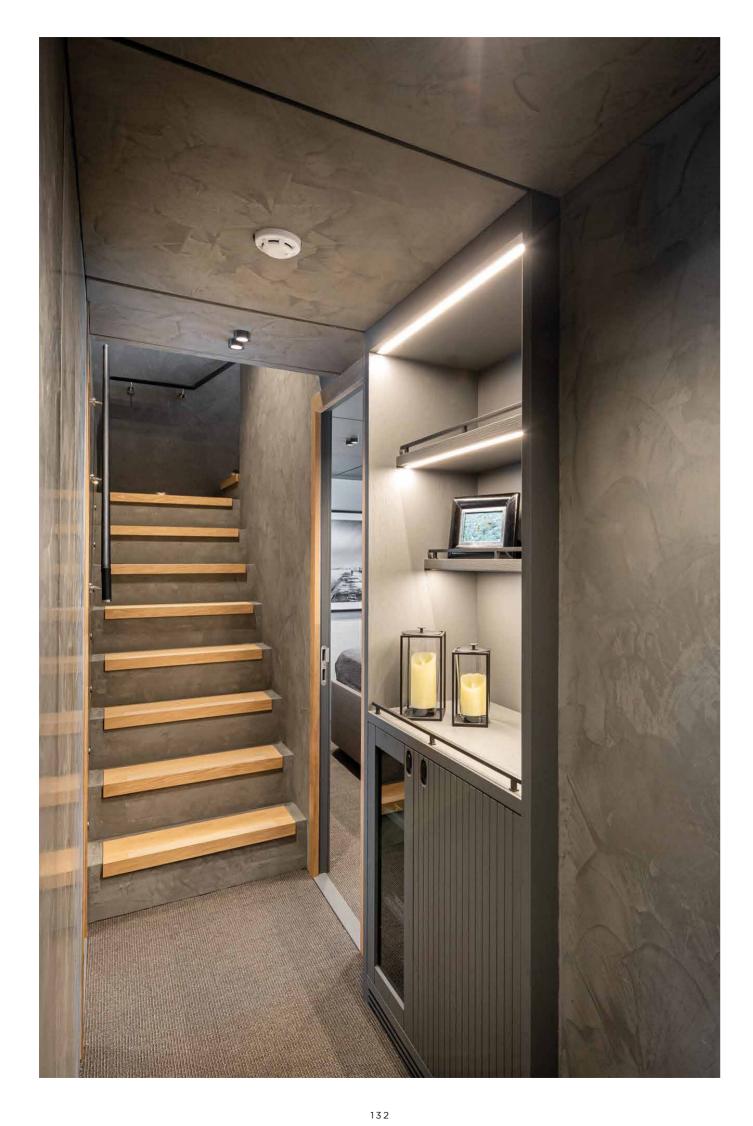


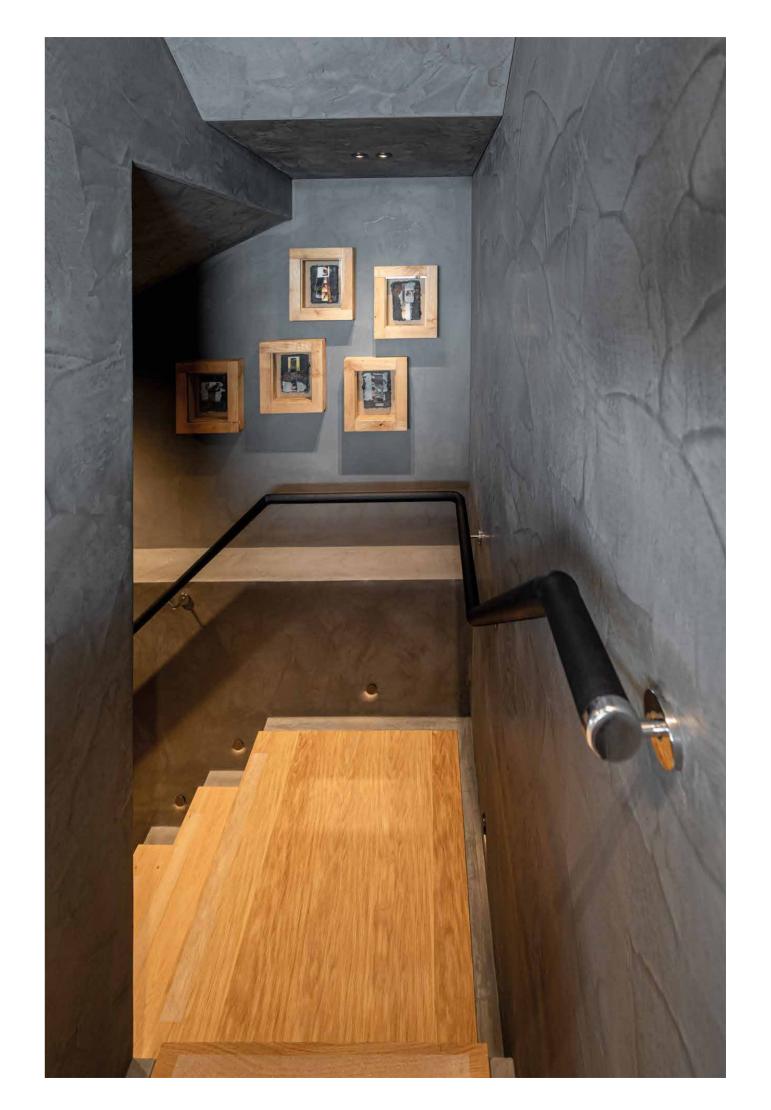


BATHROOM 129



MASTER CABIN BATHROOM 131







HELM STATION 135

#### NUMARINE 32XP

## EXPERIENCE EXCEPTIONAL

The world is full of experiences just waiting to happen. The Numarine 32XP is an exceptional blend of size and capability, fully equipped and ready to take you on a journey anywhere you so desire.

The Numarine 32XP is the much-loved model of the highly acclaimed XP Series. Simplicity of use, engaging styling and the seamless integration of systems are key principles of the yacht. While being just under the limit of the 300 GT category, she boasts incredible volumes of internal living spaces on board, with her steel hull and GRP superstructure allowed to create unique layouts internally and customized external spaces.

The exterior styling is by Can Yalman, who is the design partner of the brand. The 32XP silhouette is deliberately rugged, powerful and hefty, with extensive angular windows. Another contemporary feature added to the yacht is the vertical bow, and it makes cutting through the water an easy feat. The hull's shape, designed by Numarine's long-standing collaborator, naval architect Umberto Tagliavini, is beneficial to the internal volumes.

Yalman has also penned the interior. Like all Numarines, the interior of the 32XP is fully customized to reflect the owner's preferences in terms of layout, design, fabrics and materials. There is a spacious main salon and several outside areas to socialize, including a large couch area with Bimini and cocktail table forward of the wheelhouse and a huge flybridge.

Including the master suite forward on the main deck, the 32XP has six cabins. Another roomy VIP cabin is on the upper deck. It opens up via sliding doors to the incredibly large open deck. In navigation, it can even fit a spectacular 9-meter RIB tender and two PWCs with the help of the 2.5 Tons crane. Four additional guest cabins are placed on the lower deck. Below deck forward, the 5-person crew quarters provide ideal spaces for the captain with his private cabin & ensuite, and four crew members in two doubles with ensuite.

The 32XP accommodates up to 12 guests and is ready for long cruises with her proven hull and ample storage facilities. With this exceptional model, sharing the experience of a lifetime has never been more pleasurable. All you have to do is step out of the comfort range of your usual base and explore the world with the Numarine 32XP.



WATCH THE VIDEO

Discover Numarine's YouTube channel to explore more about each model.



#### PRINCIPAL SPECIFICATIONS

Length Overall 32.63 m / 107 ft

Beam 8.02 m / 26.31 ft

Draft 2.71 m / 8.90 ft

Displacement Full Load 288 t

Fuel Capacity 26.000 L / 6.868 US-gal inc. Day Tanks

Fresh Water Capacity 3.000 L / 792 US-gal

Black Water Capacity 3.800 L / 1.004 US-gal

Cabins 6+3

Accommodation 12 guests + 5 crew

International Gross Tonnage under 300 GT

Actual Gross Tonnage 297 GT

Construction Steel Hull + Superstructure - FRP Composite

Class: RINA Pleasure + •



FOR MORE DETAILS

Scan the QR code to access the full specification list for 32XP.

#### ENGINES AND PERFORMANCE

Engines Twin MAN D2868 LE 425 800bhp (588Kw) @2100rpm Medium Duty IMO TII

Max Speed 13.8 knots

Cruising Speed 12 knots

Economic Speed 8 knots

Max Range 4.000 nm @ 8 knots

Engine Option Twin MAN D2868 LE 428 800bhp (588Kw) @2100rpm Medium Duty IMO TIII with SCR system

Combined Engine Consumption @ 8Kn: 32 l/h

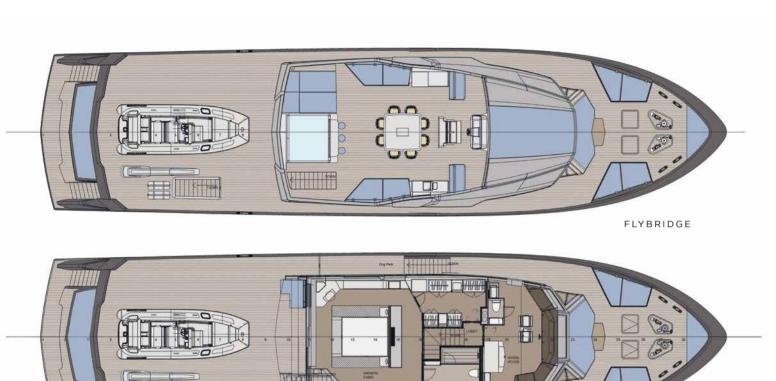
#### AWARDS

The International Yacht & Aviation Awards 2018 WINNER

Asia Boating Awards WINNER

The World Superyacht Awards NOMINEE

## NUMARINE 32XP 6 + 3 CABIN



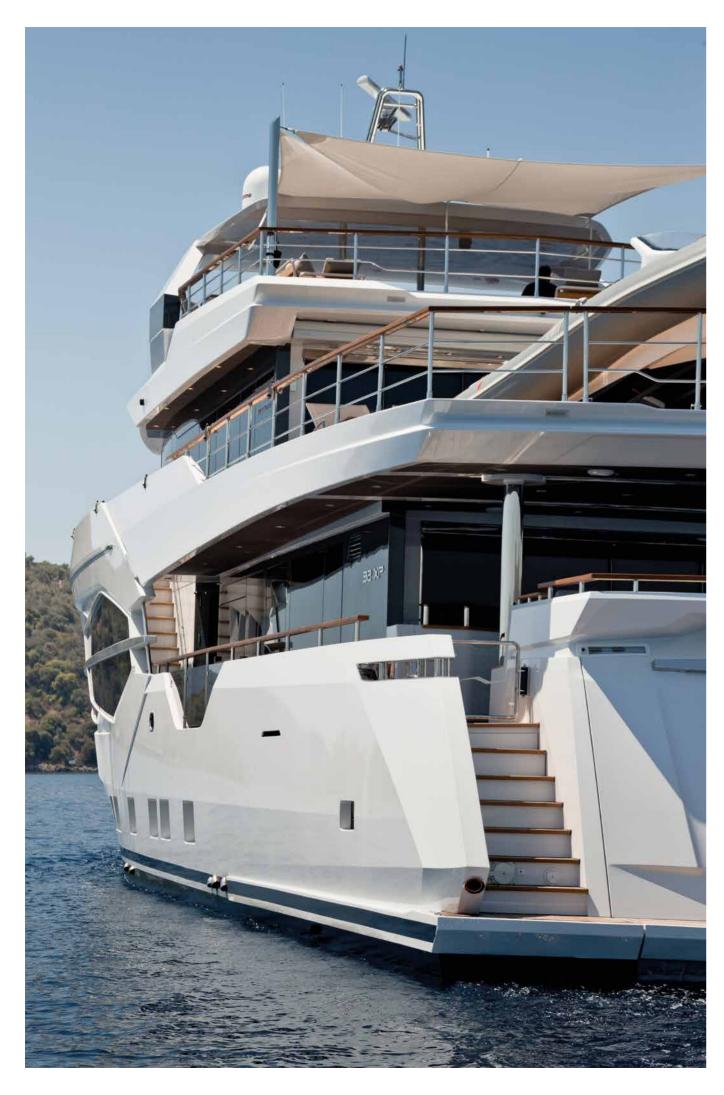




LOWER DECK

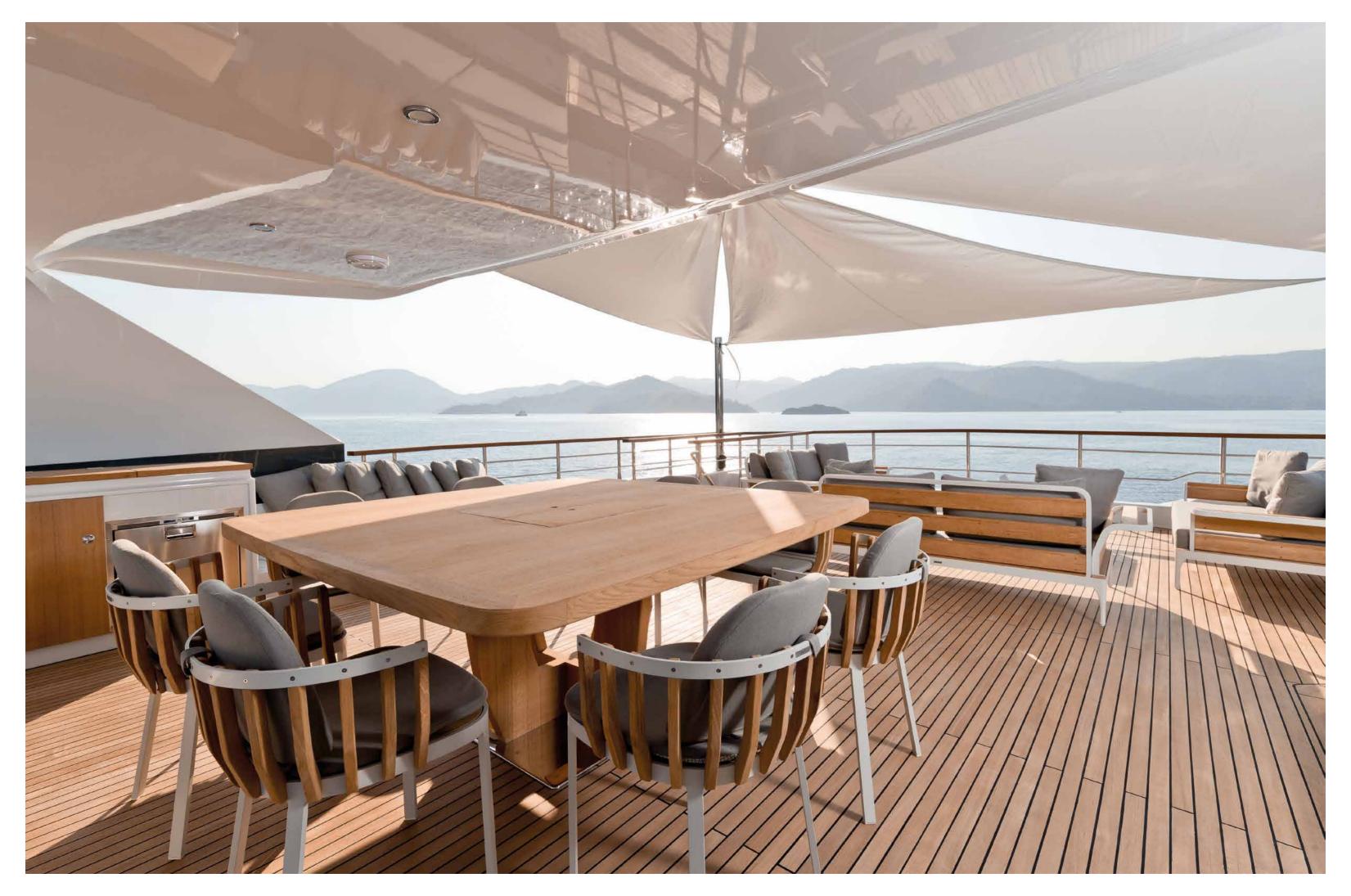








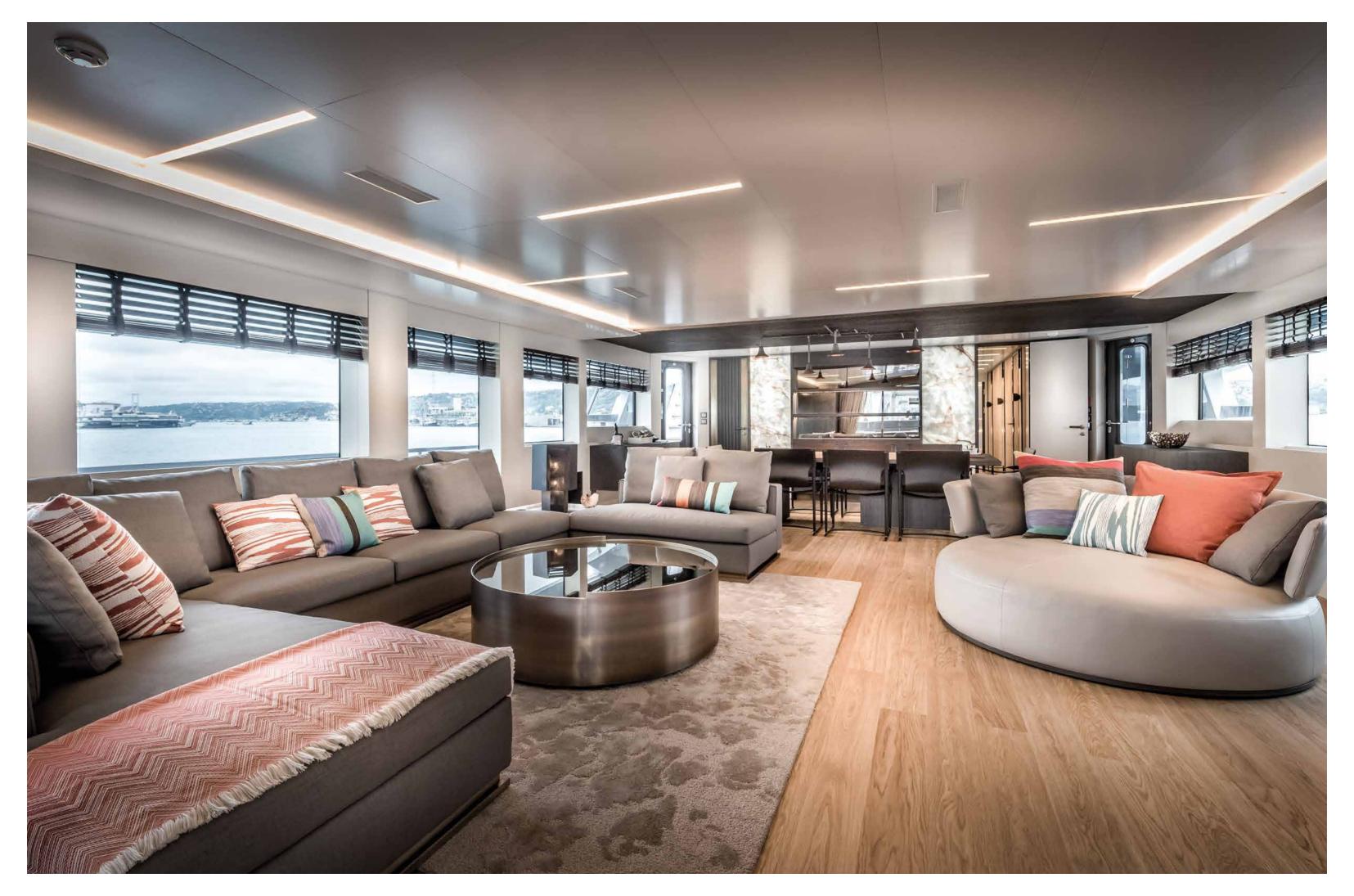




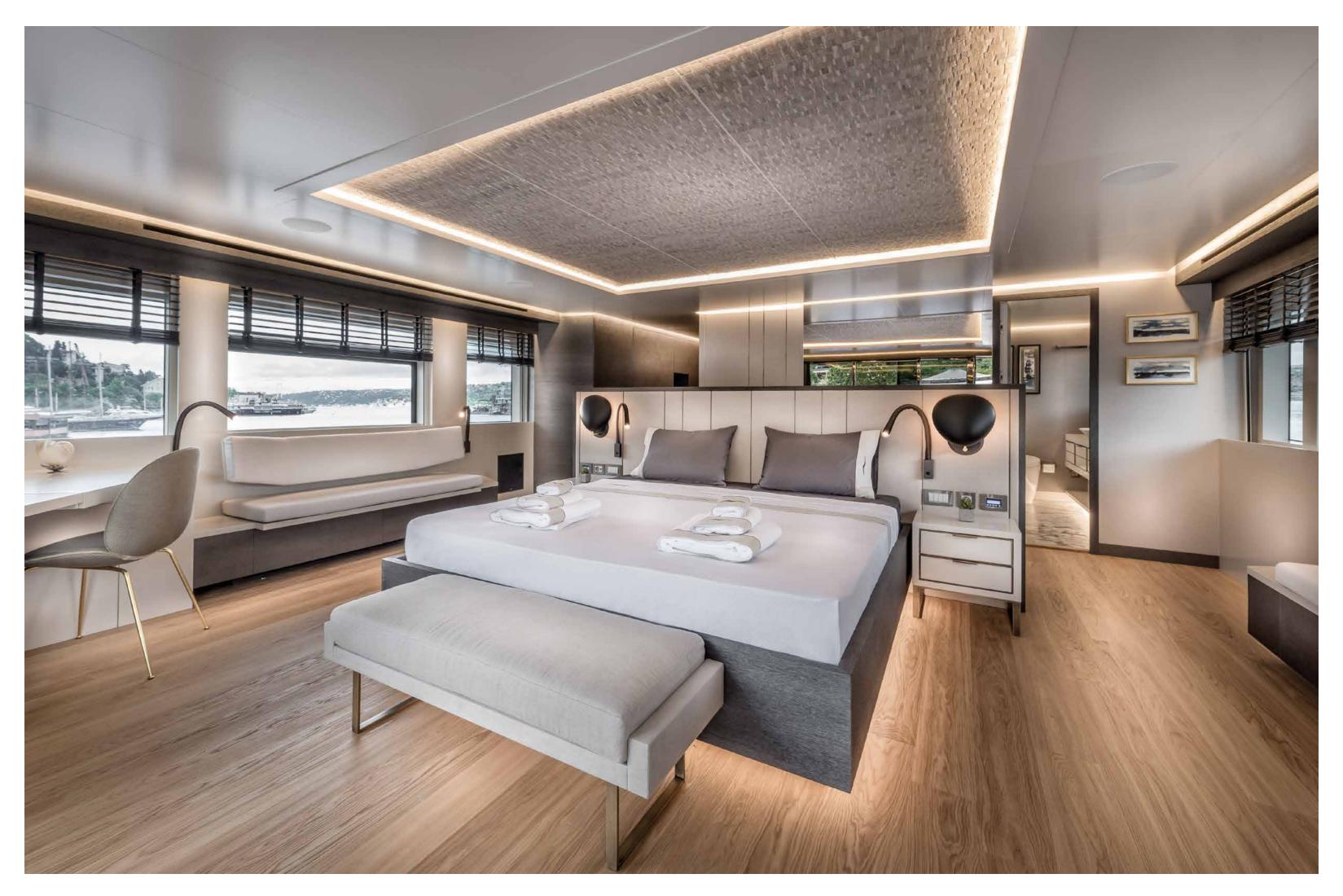
FLYBRIDGE 147



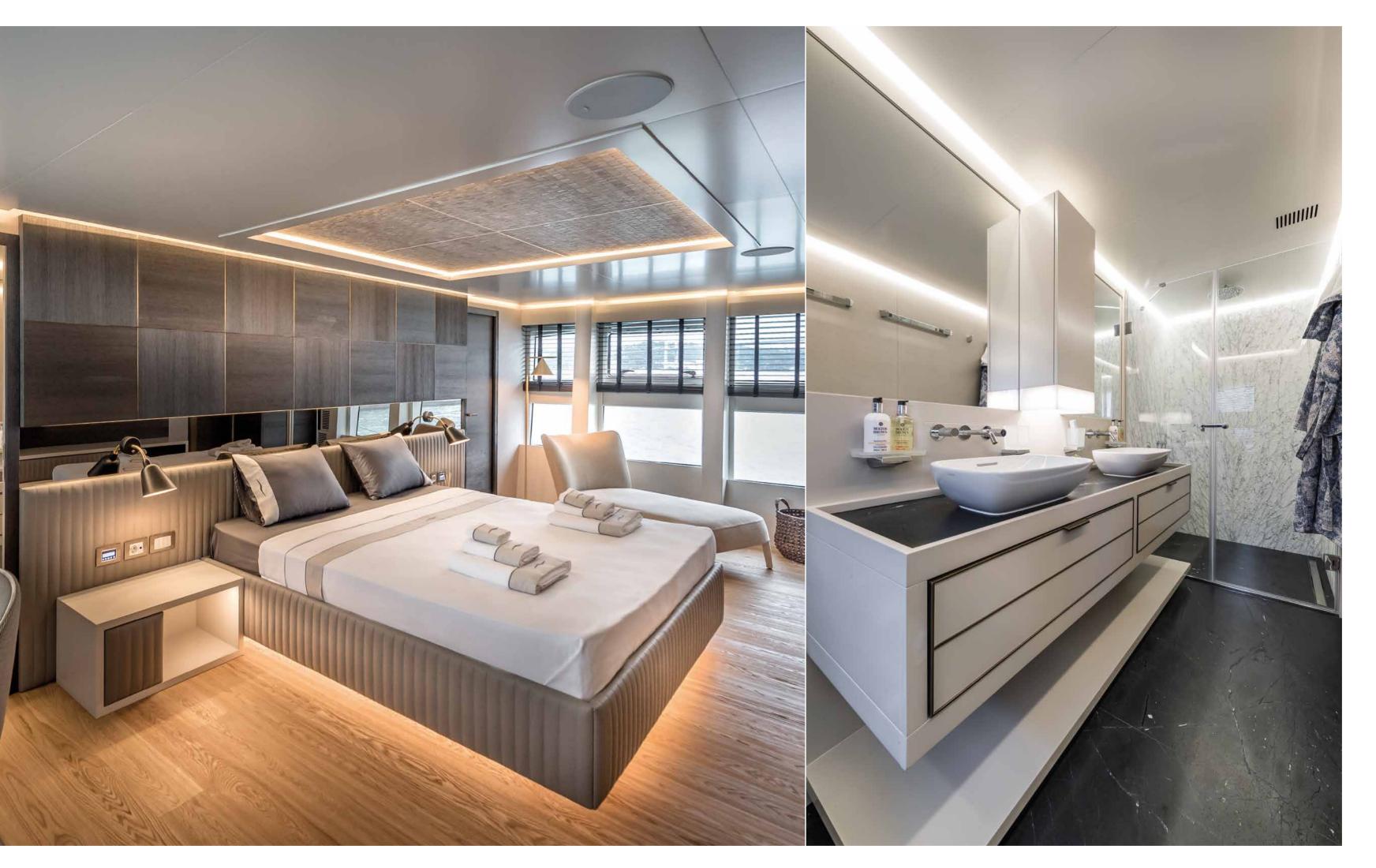
BEACH 149



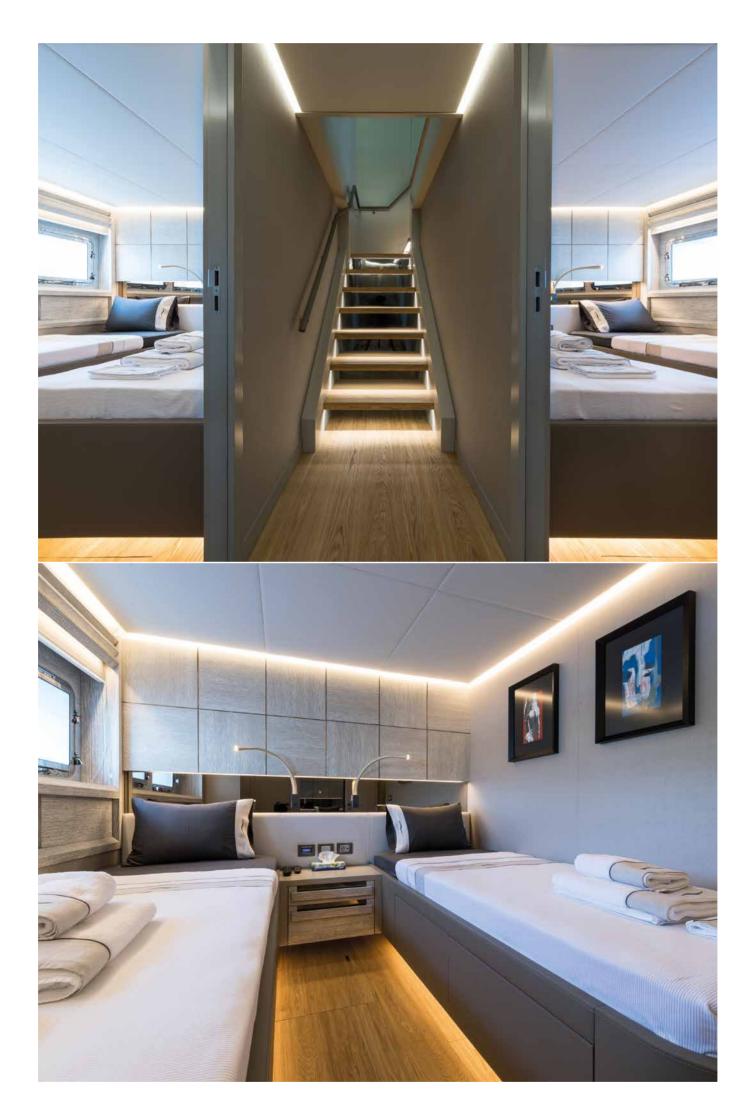
MAIN DECK

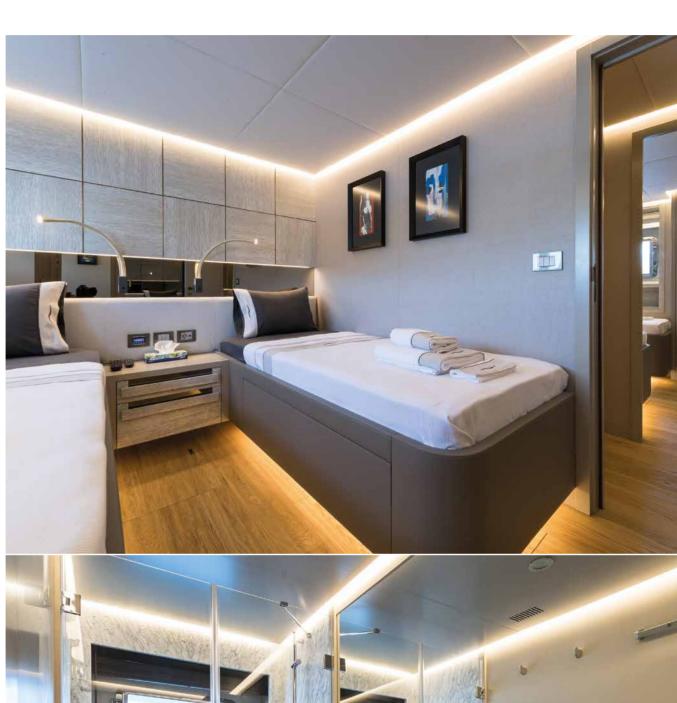


OWNER'S CABIN



MASTER CABIN MASTER CABIN BATHROOM







GUEST CABINS



HELM STATION 159

### NUMARINE 37XP

# STEERING FOR GREATNESS

Taking to the sea and welcoming the embrace of the elements means entering a magical world without bans or borders, limited solely by the imagination. With The Big Blue steeped in her DNA, the Numarine 37XP goes that extra mile.

The Numarine 37XP is one of the bigger sisters of the XP series. Born and built according to parameters that have kept the Numarine brand at the forefront of innovation and technology, the 37XP combines a refined, but easily recognizable aesthetic with an ambitiously conceived functionality to deliver a first-class experience.

Can Yalman penned the 37XP's exterior design, built on the same 8-meter beam as the 32XP but has a generous five extra meters of length. The lines on the 37XP are a refinement of the robust look of the 32XP with flowing, softer lines that accentuate the longer length, with fewer interruptions that balance strength and elegance. Large windows provide ample natural light and are one of her standout features.

Constructed with a steel hull and FRP composite superstructure, Umberto Tagliavini penned the yacht's naval architecture.

The first unit in the series features an interior design by Hot Lab and accommodates 12 guests across seven staterooms, including a generous main deck owner's cabin in the bow. There is a designated owner's suite that provides additional space on the upper deck, which has direct access to the exterior terrace which is used as storage for a 9-meter tender while underway.

At 345 GT, the 37XP has plenty of room for socializing and relaxing across her four decks including a lower deck with generous spaces, huge windows and natural light. At the yacht's transom, a spacious beach club is complete with a bathing platform and an inside lounge open to the water. On the yacht's flybridge, 84 square-meters of alfresco space offers the perfect setting for sunbathing and dining.

Steering for greatness, the Numarine 37XP is there to take you to the edge of the world immersed in the elements with comfort and luxury.

160



WATCH THE VIDEO

Discover Numarine's YouTube channel to explore more about each model.



### PRINCIPAL SPECIFICATIONS

**Length Overall** 37.14 m / 121.85 ft

Beam 8.02 m / 26.31 ft

Draft~2.51~m~/~8.23~ft

Displacement Full Load 310  $\rm t$ 

Fuel Capacity 49.000 L / 12.944 US-gal inc. Day Tanks

Fresh Water Capacity 3.000 L / 792 US-gal

Black Water Capacity 4.600 L / 1.215 US-gal

Cabins 6 + 2 + 4

Accommodation 12 guests + 7 crew

International Gross Tonnage under 500 GT  $\,$ 

Actual Gross Tonnage: 362 GT

 ${\bf Construction} \ {\bf Steel} \ {\bf Hull} + {\bf Superstructure} \ / \ {\bf FRP} \ {\bf Composite}$ 

Class: RINA Pleasure + •



FOR MORE DETAILS

Scan the QR code to access the full specification list for 37XP.

### ENGINES AND PERFORMANCE

Engines Twin MAN D2868 LE 425 800bhp (588Kw) @2100rpm Medium Duty IMO TII

Max Speed 14 knots

Cruising Speed 12 knots

Economic Speed 8 knots

Max Range 6.000 nm @ 8 knots

Engine Option Twin MAN D2868 LE 425 800bhp (588Kw) @2100rpm Medium Duty IMO TII

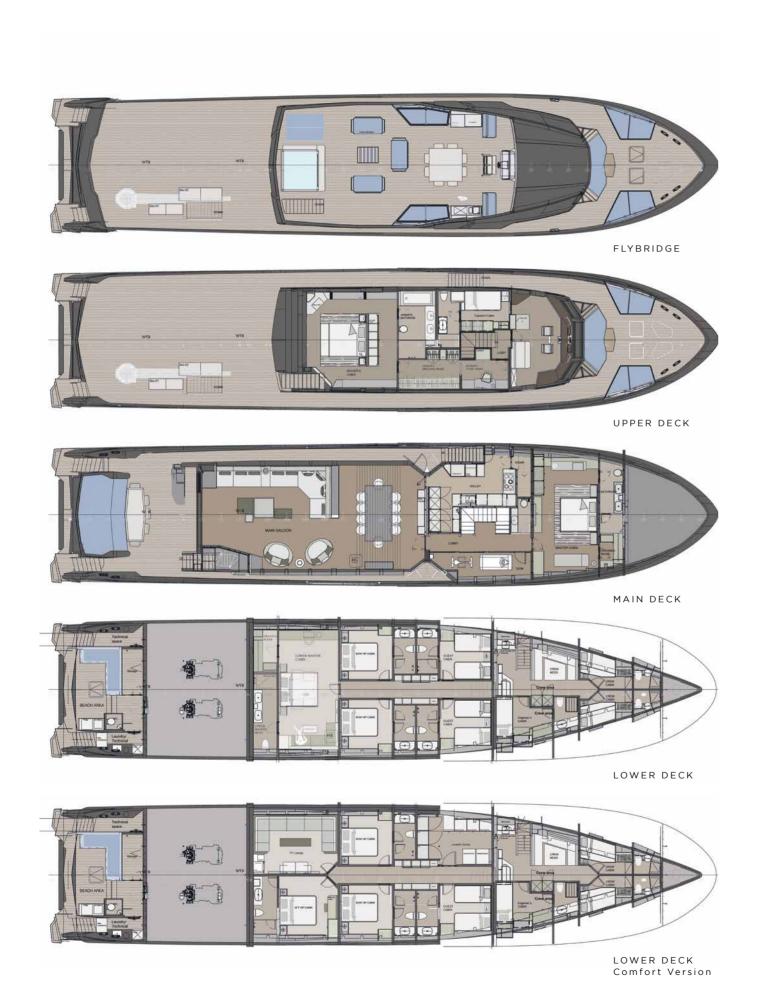
Combined Engine Consumption @ 8Kn: 40 l/h

### AWARDS

161

The World Superyacht Awards NOMINEE

# NUMARINE 37XP 6 + 4 CABIN

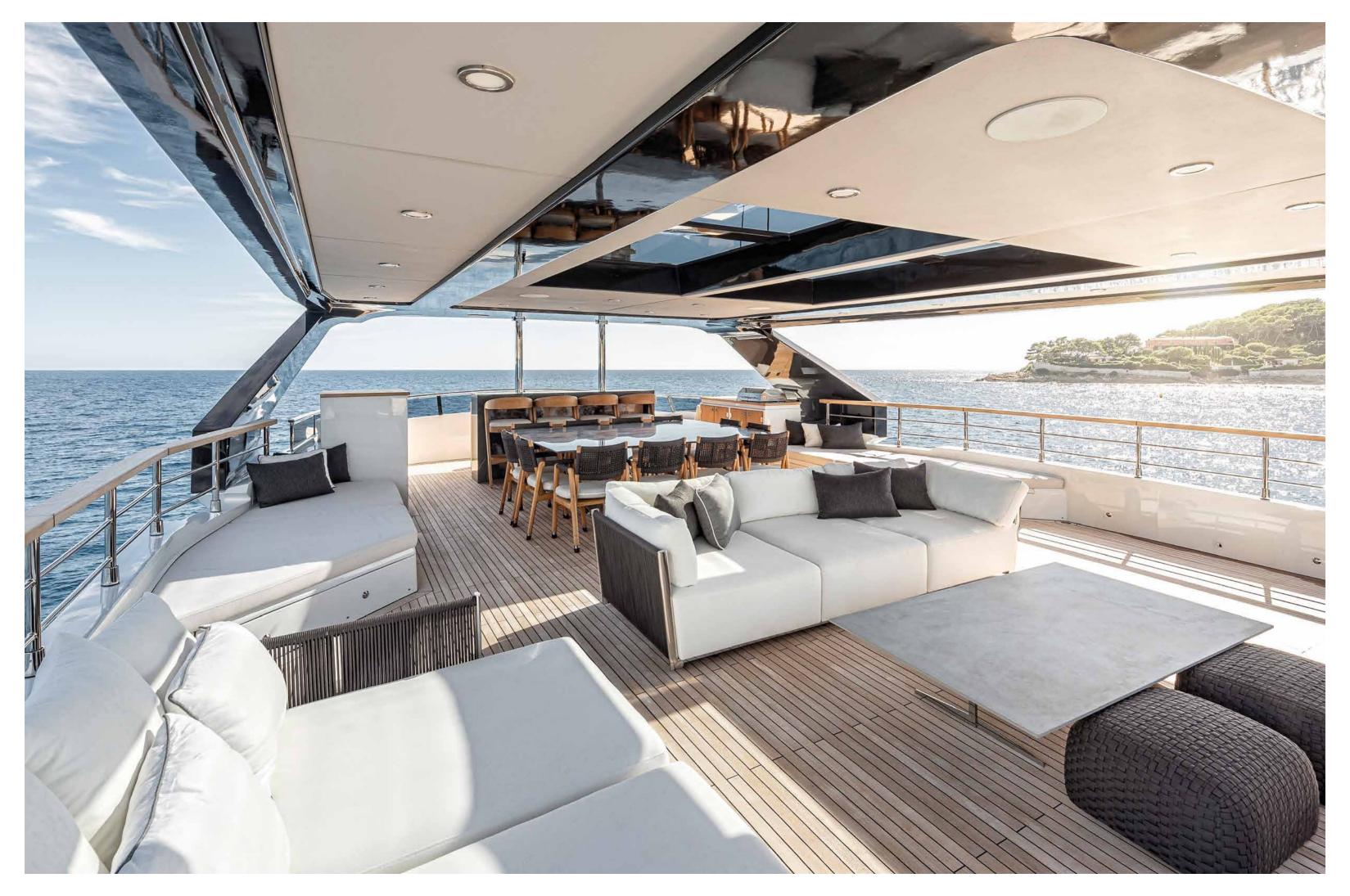






NUMARINE 37XP





FLYBRIDGE 169



BEACH 171





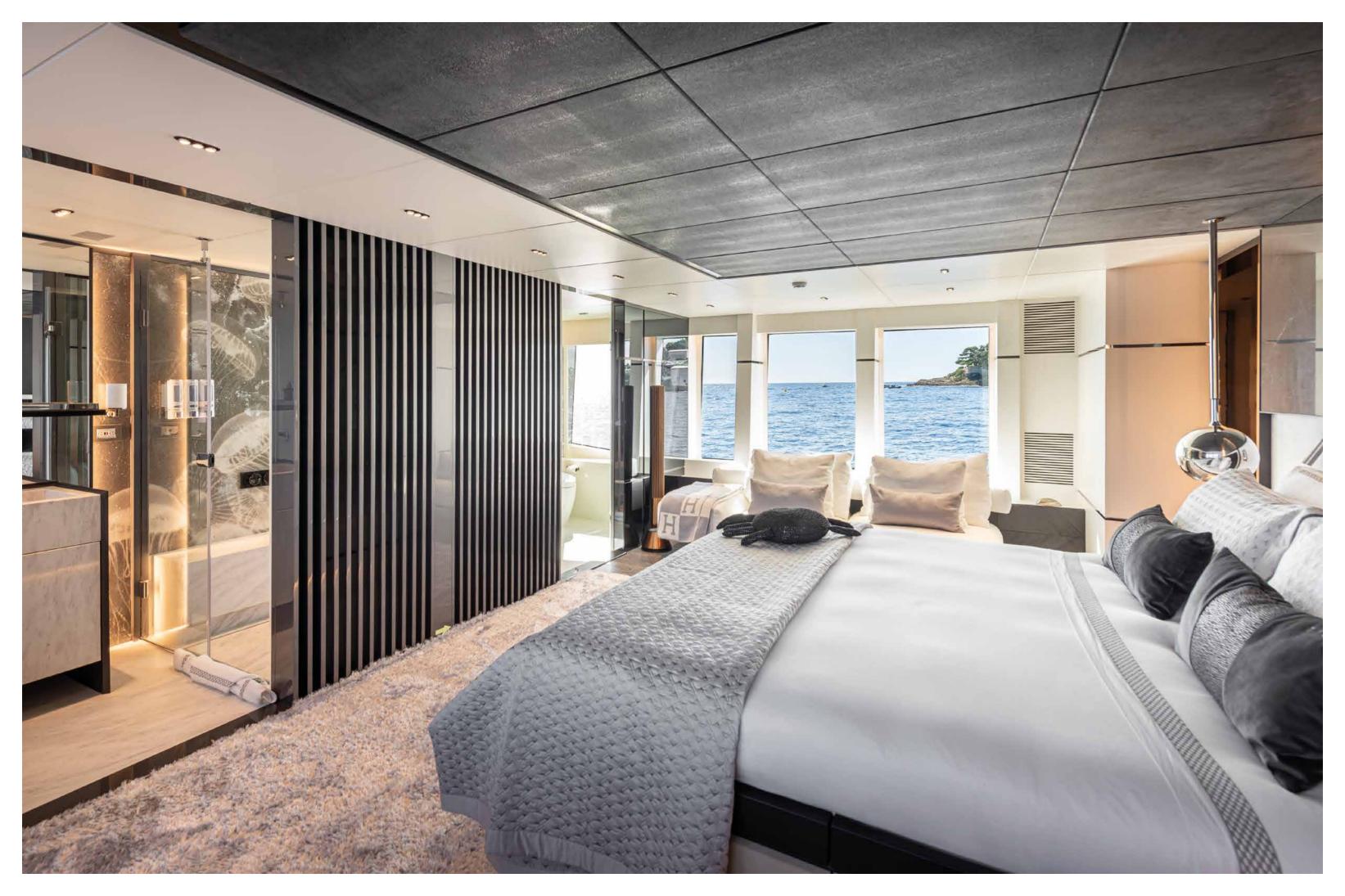


UPPER DECK LOUNGE VERSION 177

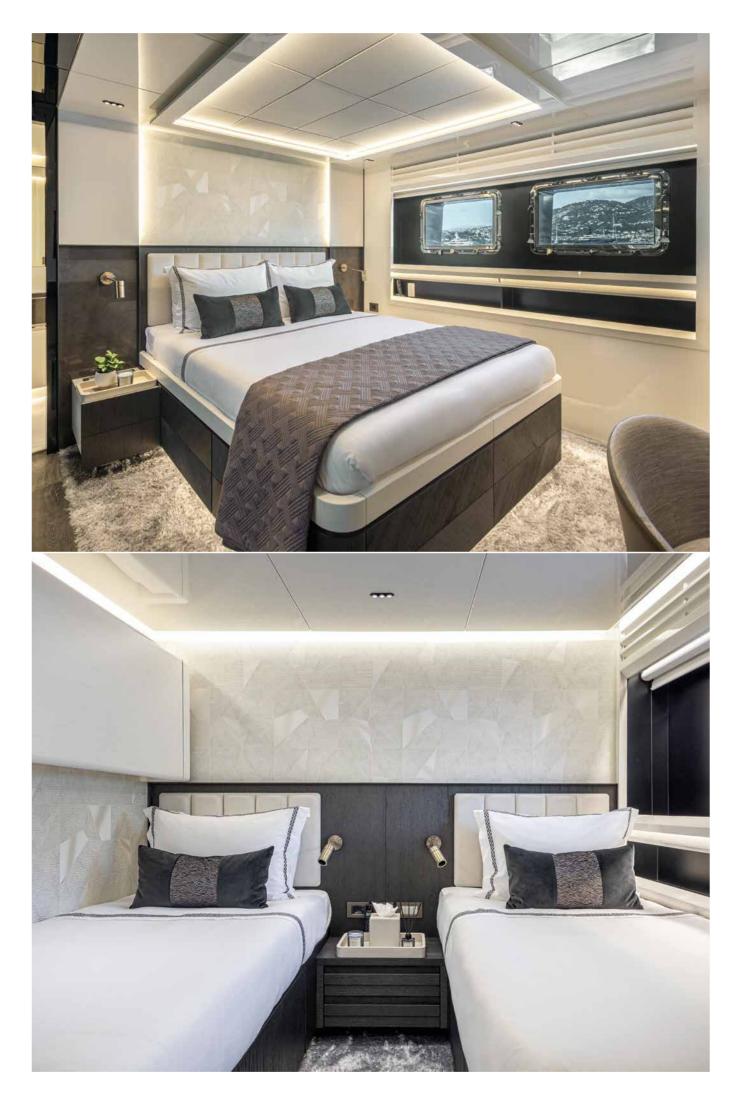


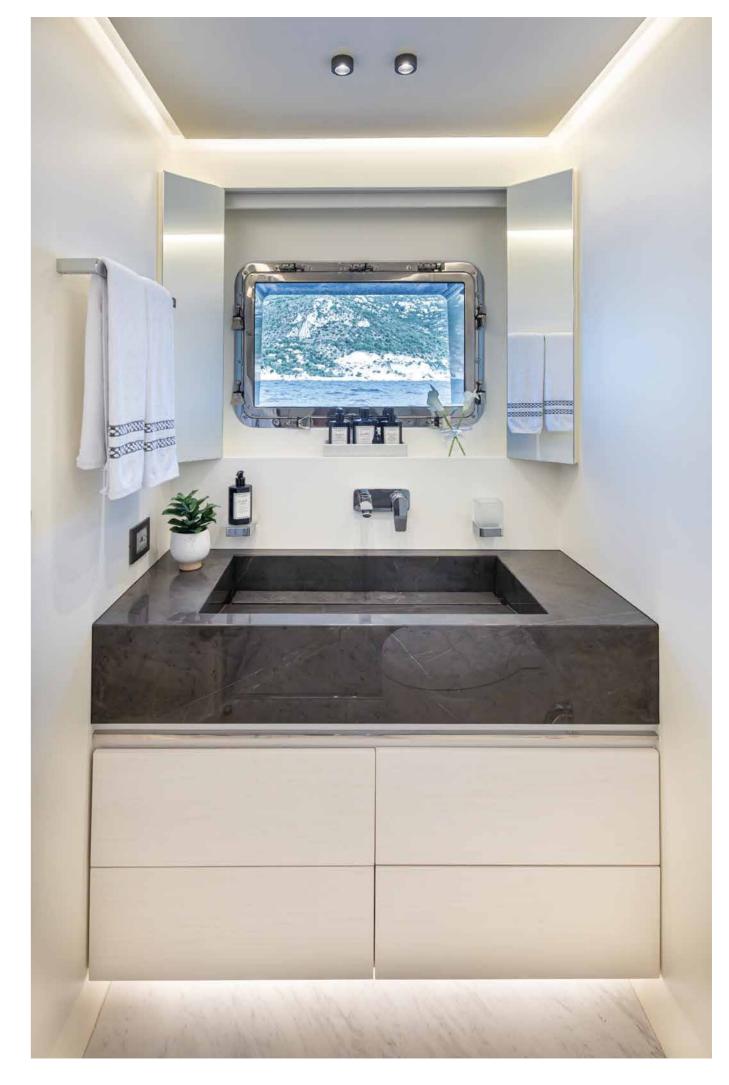
SALOON 179



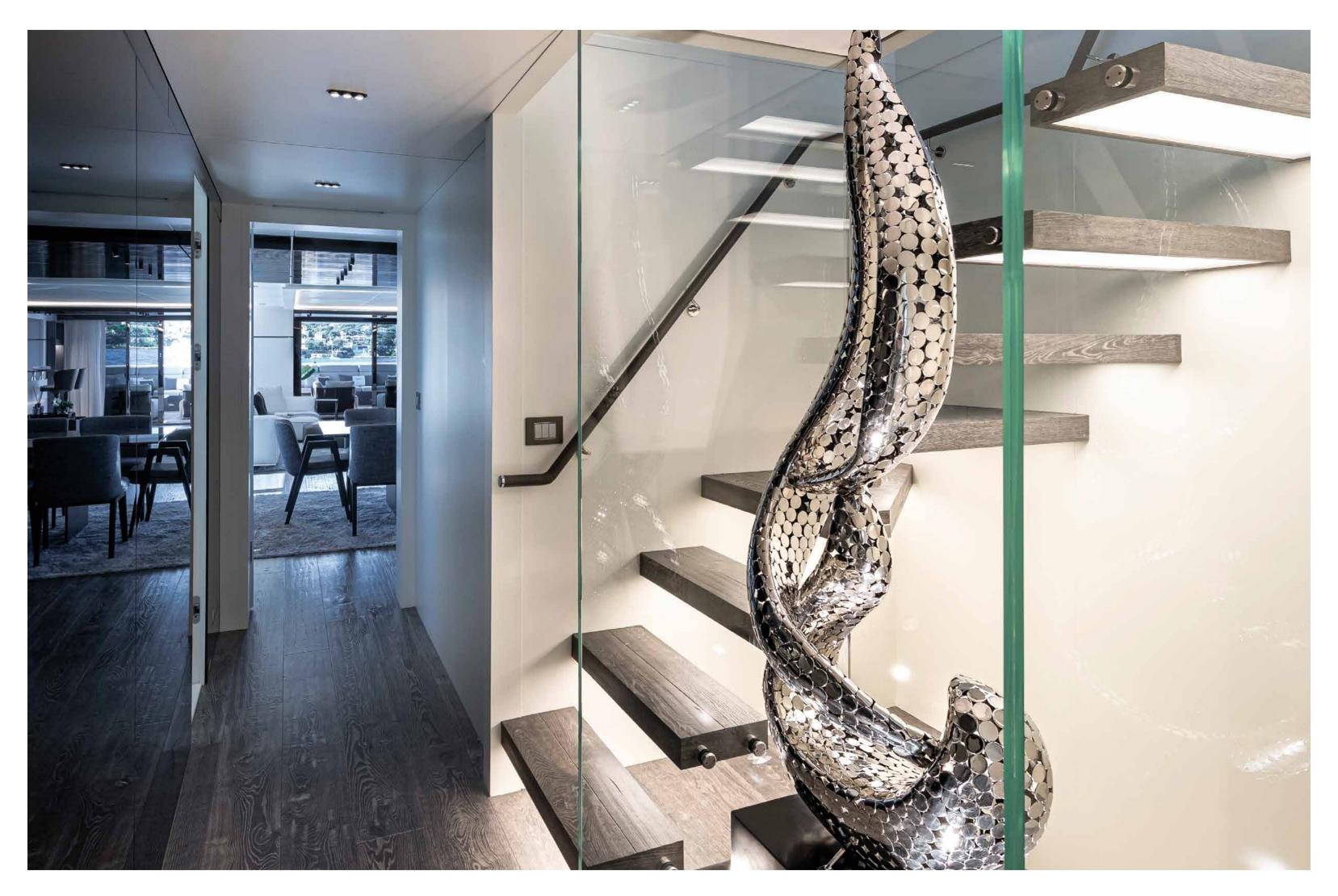


MASTER CABIN 183

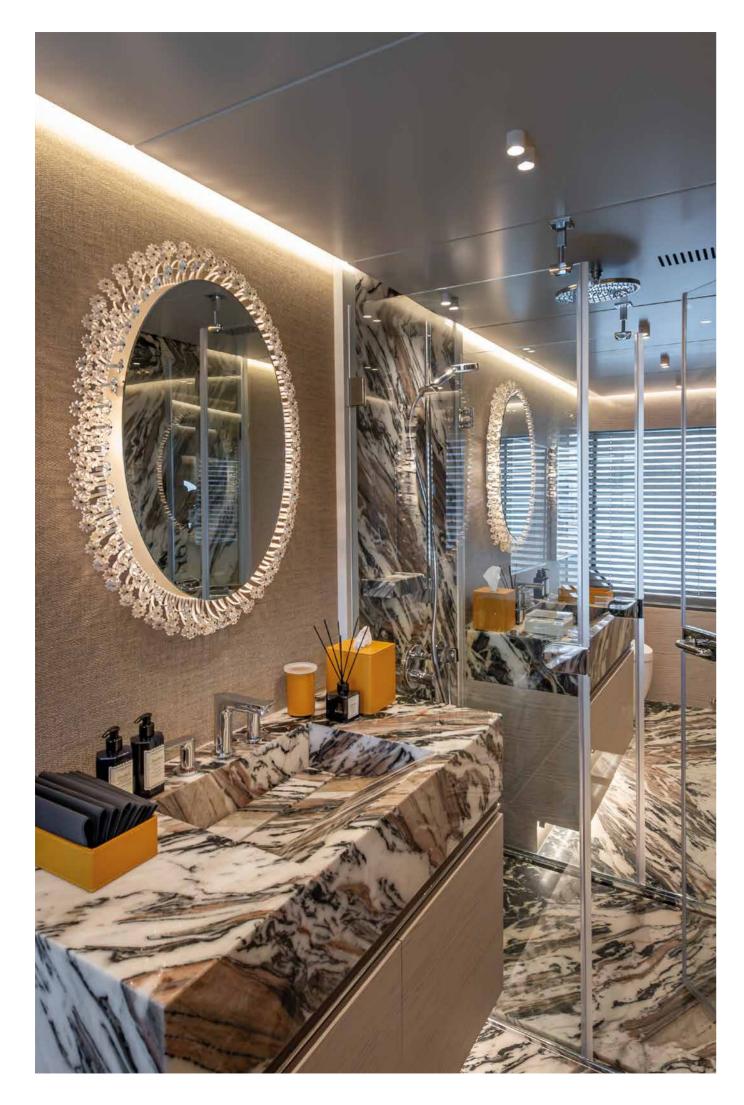


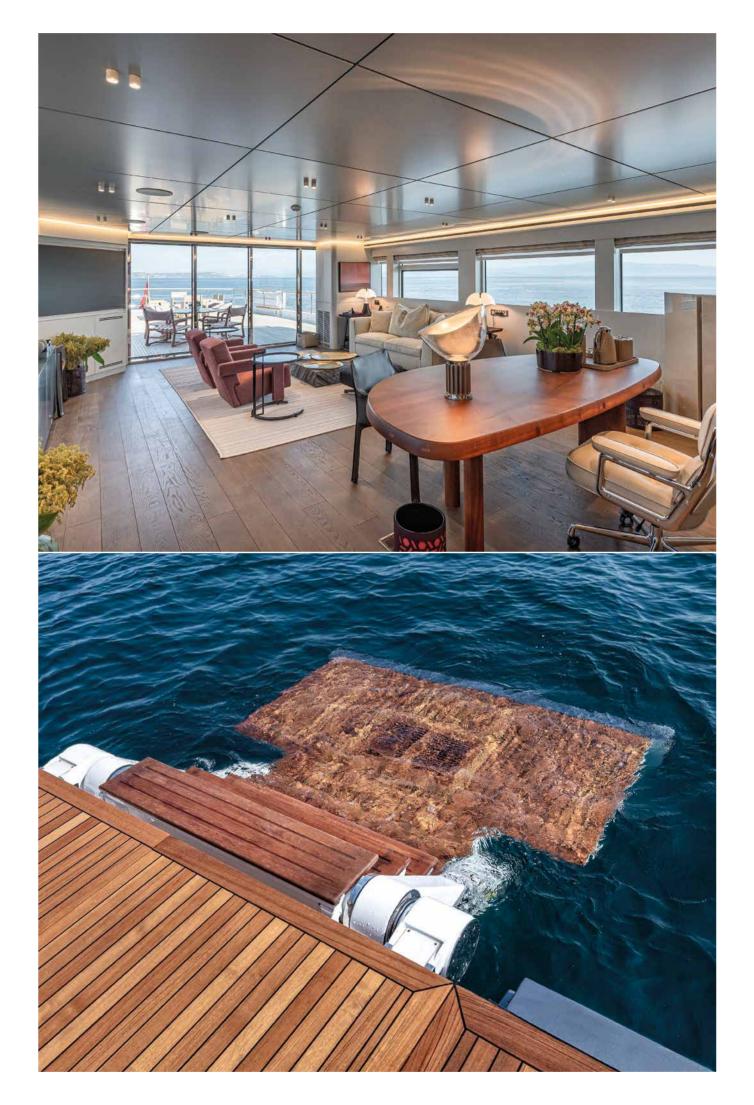


GUEST CABIN
BATHROOM











HELM STATION 193

### NUMARINE 40MXP

# THE MED LIFESTYLE

Numarine 40MXP is a visionary yacht designed to embrace the Mediterranean lifestyle while venturing into the farthest reaches of the globe.

Let your imagination take flight as we unveil the Numarine 40MXP, an exquisite explorer yacht that builds upon the esteemed legacy of the Numarine 37XP. Tailored to navigate the vast oceans, this masterpiece infuses an unmistakable Mediterranean essence, with the 'M' in its name proudly representing its deep connection to the idyllic Mediterranean lifestyle.

The Numarine 40MXP transcends boundaries and knows no limits, crafted to conquer the farthest corners of the globe. With an impressive transatlantic range, expansive deck space, and a visionary design featuring a novel beach club extending to an 8-meter full beam swim platform, this superyacht offers a haven for the outdoors like no other. The seamless union with the sea, unprecedented for a yacht of this stature, promises a truly immersive and unparalleled experience.

From the captivating allure of the Aegean to the elegance of the Côte d'Azur, and the exotic allure of the Caribbean and the Pacific, these breathtaking destinations have never been closer. The Numarine 40MXP epitomizes the epitome of luxury exploration, embodying the essence of the Mediterranean while inviting you to explore the world's most enchanting waters.

194



### PRINCIPAL SPECIFICATIONS

Length Overall 39.42 m / 129.3 ft

Beam 8.02 m / 26.31 ft

Draft 2.51 m / 8.23 ft

Displacement Full Load 315 t

Fuel Capacity 49.000 L / 12.944 US-gal inc. Day Tanks

Fresh Water Capacity 4.000 L / 1.056 US-gal

Black Water Capacity 4.600 L / 1.215 US-gal

Cabins 6 + 2 + 4

Accommodation 12 guests + 9 crew

International Gross Tonnage under 500 GT

Actual Gross Tonnage 365 GT

Construction Steel Hull + FRP with Vinylester Resin Superstructure

Class: RINA Pleasure + •

### ENGINES AND PERFORMANCE

Engines Twin MAN D2868 LE 425 800bhp (588Kw) @2100rpm Medium Duty IMO TII

Max Speed 14 knots

195

Cruising Speed 12 knots

Economic Speed 8 knots

Max Range 6.000 nm @ 8 knots

Engine Option Twin MAN D2862 LE 427 900bhp (662Kw) @1800rpm Heavy Duty IMO TIII with SCR system



FOR MORE DETAILS

Scan the QR code to access the full specification list for 40MXP.

# NUMARINE 40MXP 6 + 4 CABIN



FLYBRIDGE



UPPER DECK



MAIN DECK

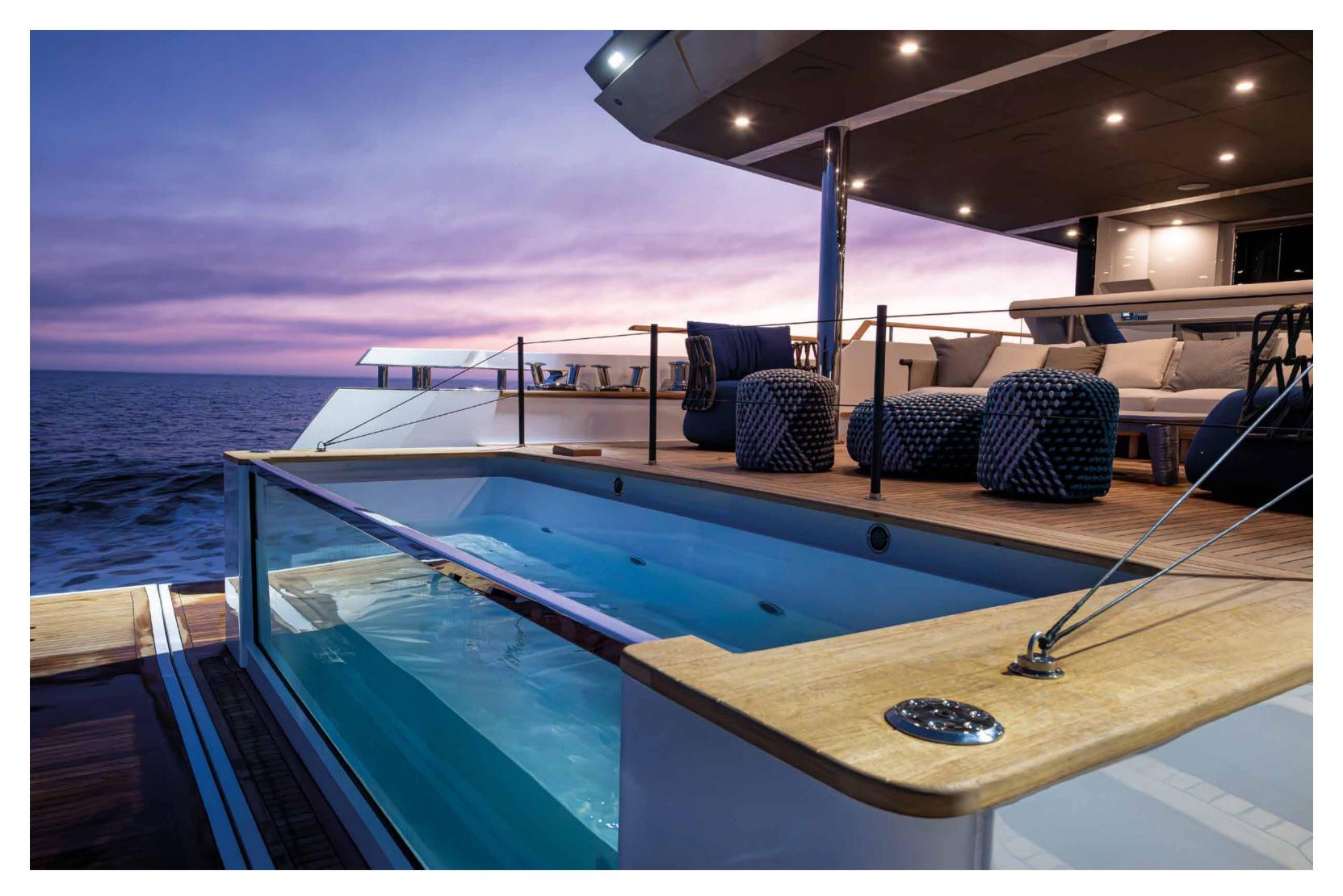


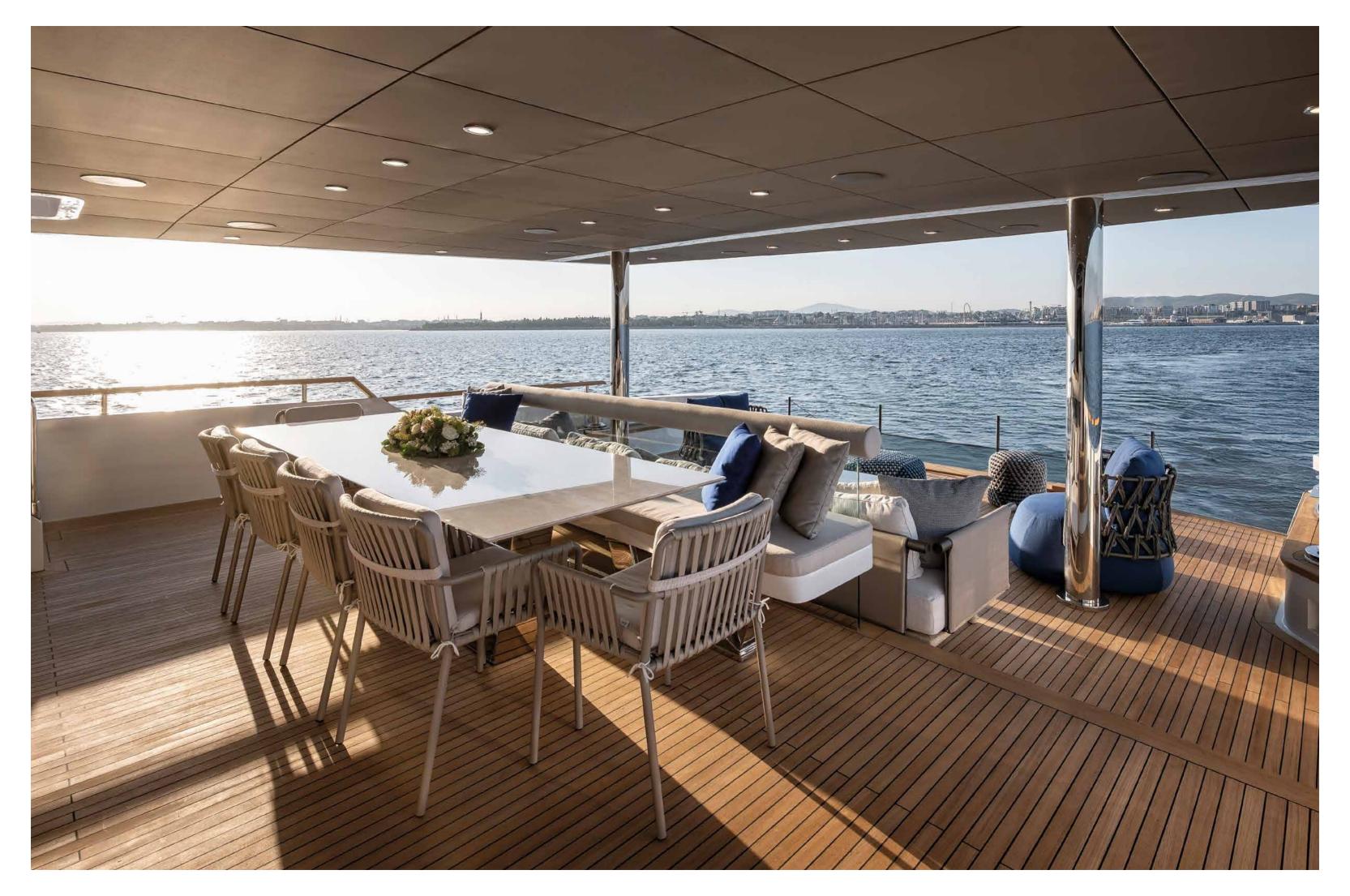
LOWER DECK



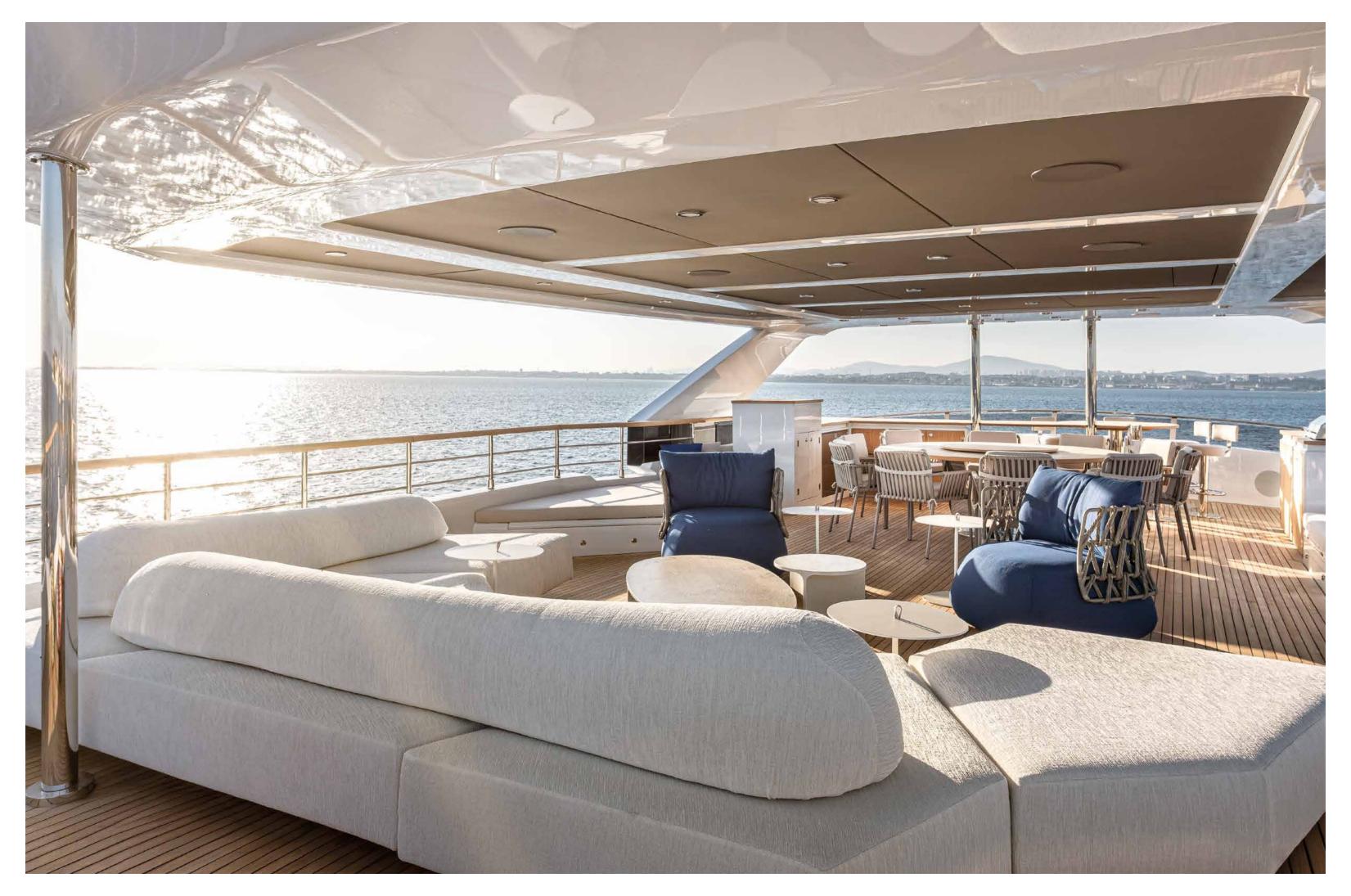






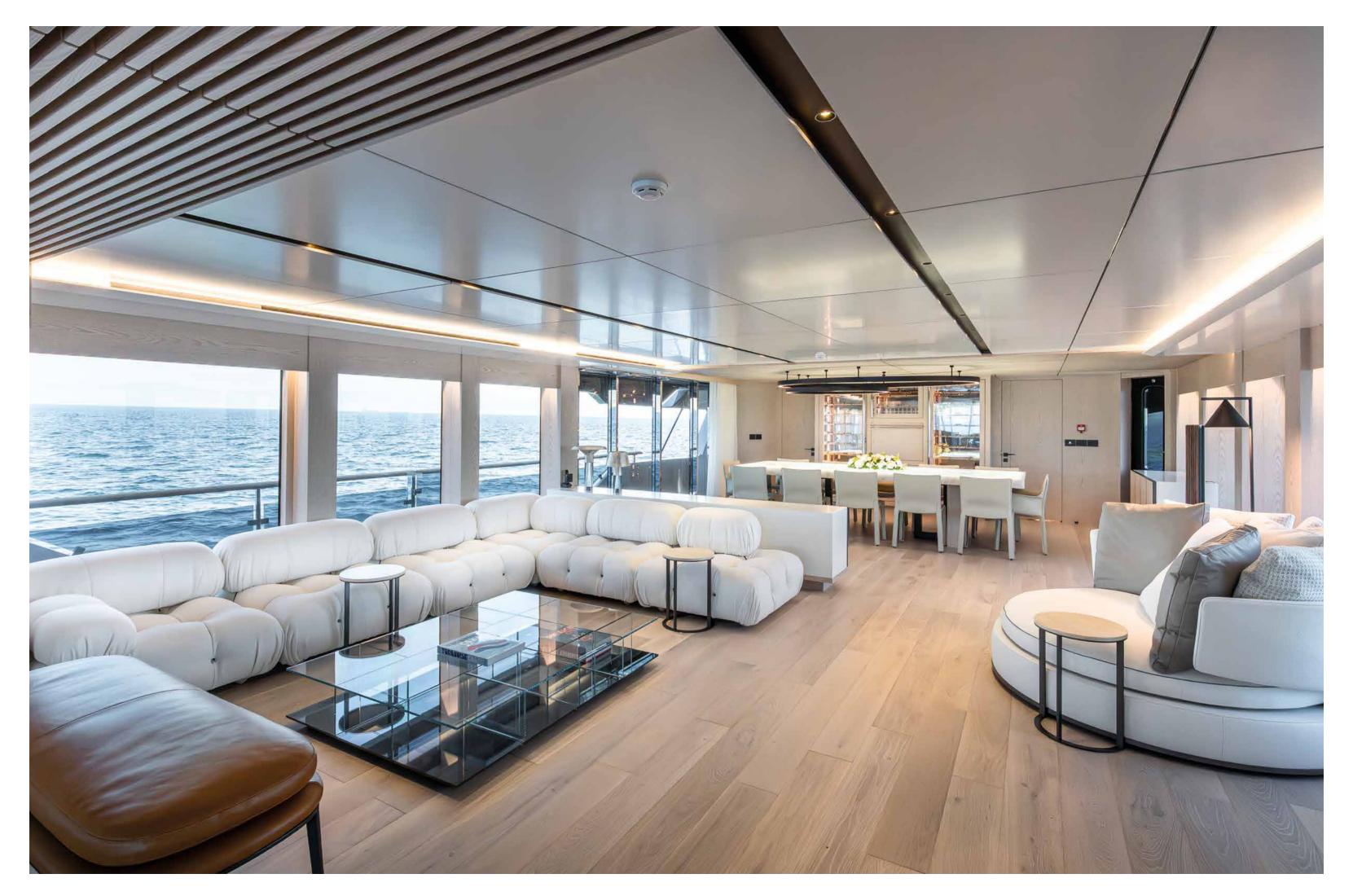




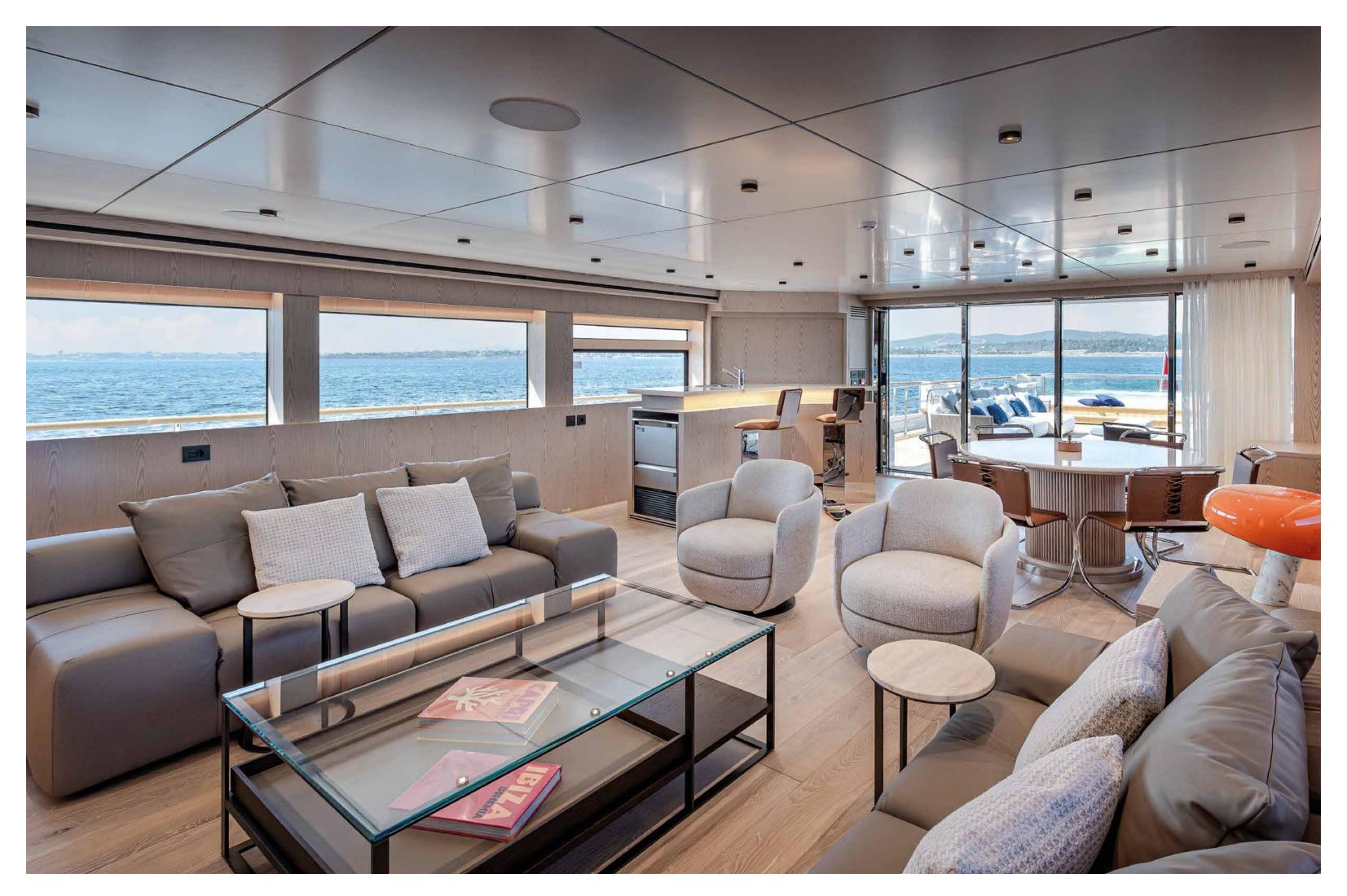


FLYBRIDGE 209





MAIN DECK 213



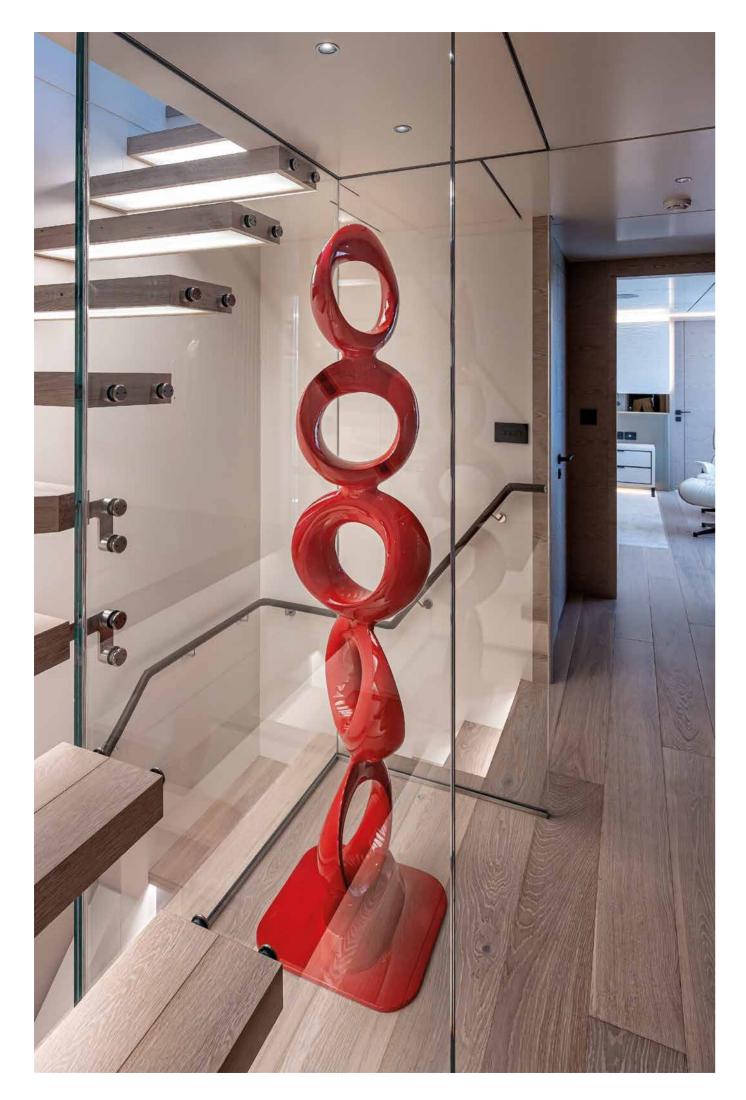
UPPER DECK LOUNGE

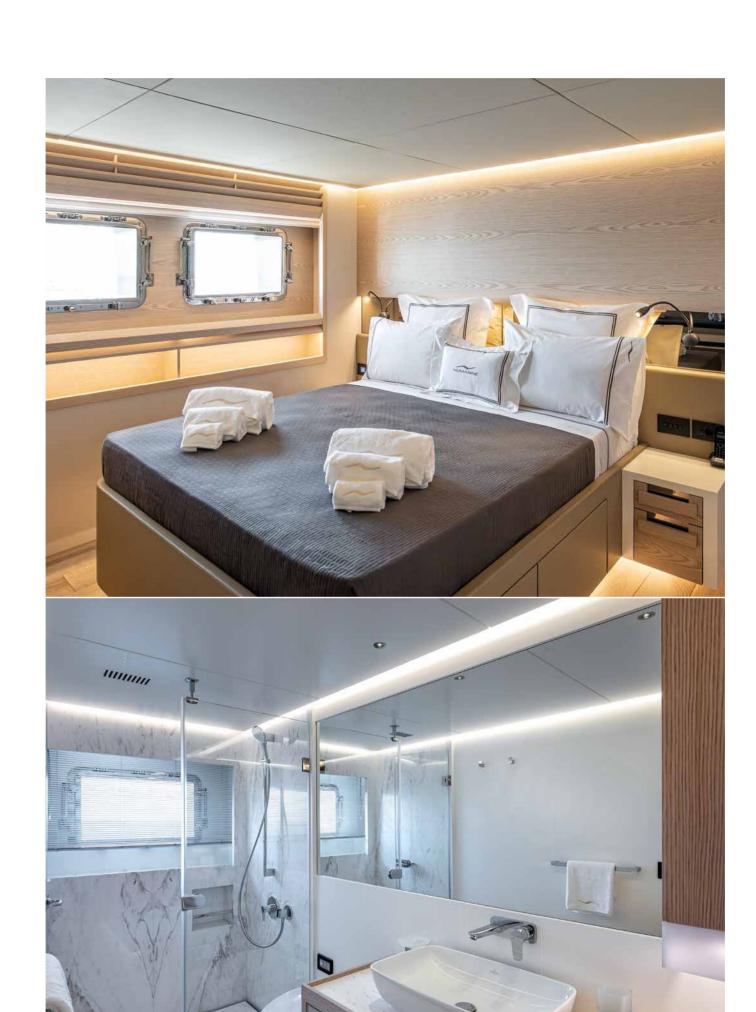


MASTER CABIN 217



MASTER CABIN CLOSET





MAIN DECK HALL





HELM STATION 225

# NUMARINE 45XP

# THE WORLD IS NOT ENOUGH

A bold nautical adventure requires an equally bold companion to brave the seas. Designed to take you anywhere you desire in the utmost comfort and luxury, our second largest model to date, the Numarine 45XP just made the world a much smaller place.

A break from the norm in long range cruising, the Numarine 45XP combines stunning aesthetics with unsurpassed ocean-going performance, an extended range and the capability to navigate the world's roughest waters in absolute comfort.

With exterior design by Can Yalman and interior design by Hot Lab, Numarine's repeat design partner, the vessel features naval architecture by long-time collaborator Umberto Tagliavini.

Built in steel with aluminum superstructure, with a gross tonnage of 498 GT and a layout across four decks, the 45XP makes the most of her generous 9.25-meter beam. With her twin MAN 1450 HP engines, the 45XP can reach a top speed of 16 knots and a cruising speed of 12 knots.

With an impressive range of 6,000 nautical miles at cruising speed, equipped with the finest appointments and amenities for fully self-sufficient extended time onboard, the 45XP has rewritten the rule book and opened up a whole new world of possibilities for adventurous owners who cherish the journey just as much as the destination.

226



# PRINCIPAL SPECIFICATIONS

Length Overall 45 m / 147.64 ft

Beam 9.25 m / 30.3 ft

Draft 2.35 m / 7.7 ft

Displacement Full Load 450 t

Fuel Capacity 57.000 L / 15.058 US-gal inc. Day Tanks

Fresh Water Capacity 6.000 L / 1.585 US-gal

Black Water Capacity 5.500 L / 1.453 US-gal

**Cabins** 5 or 6 + 5

Accommodation 10 or 12 guests + 9/10 crew

International Gross Tonnage under 500 GT  $\,$ 

Actual Gross Tonnage 498 GT

Construction Steel Hull + Aluminum Superstructure

Class: RINA Pleasure + •

# ENGINES AND PERFORMANCE

Engines Twin MAN D2868 LE 489 1450hp (1.066Kw) @2100 rpm Medium Duty IMO TIII with SCR system

Max Speed 16 knots

227

Cruising Speed 12 knots

Economic Speed 9 knots

Max Range 6.000 nm @ 9 knots

Combined Engine Consumption @ 8Kn: TBA



FOR MORE DETAILS

the full specification list for 45XP.

# NUMARINE 45XP 6 + 4 CABIN



FLYBRIDGE



UPPER DECK



MAIN DECK



LOWER DECK





NUMARINE 45XP





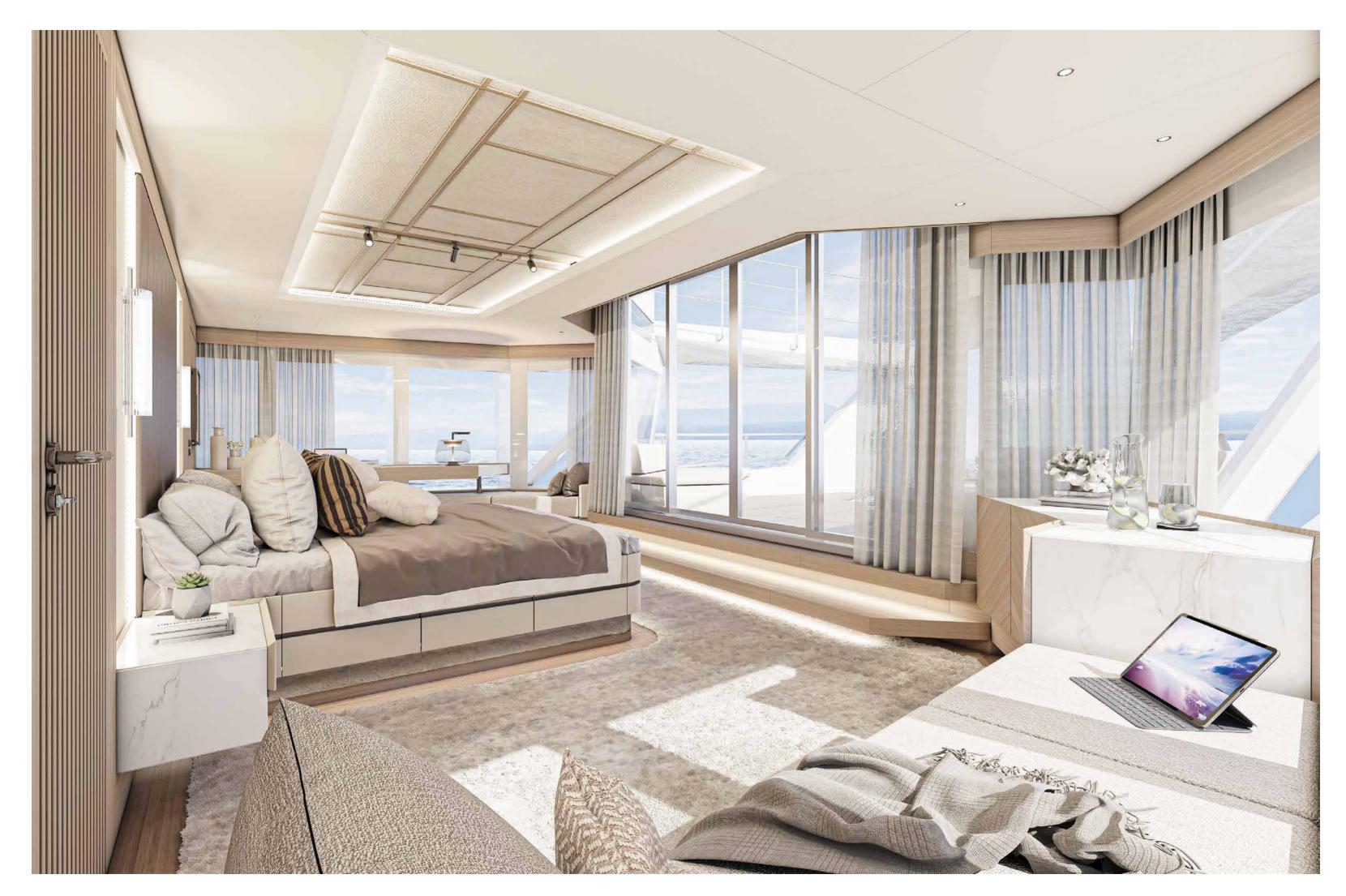








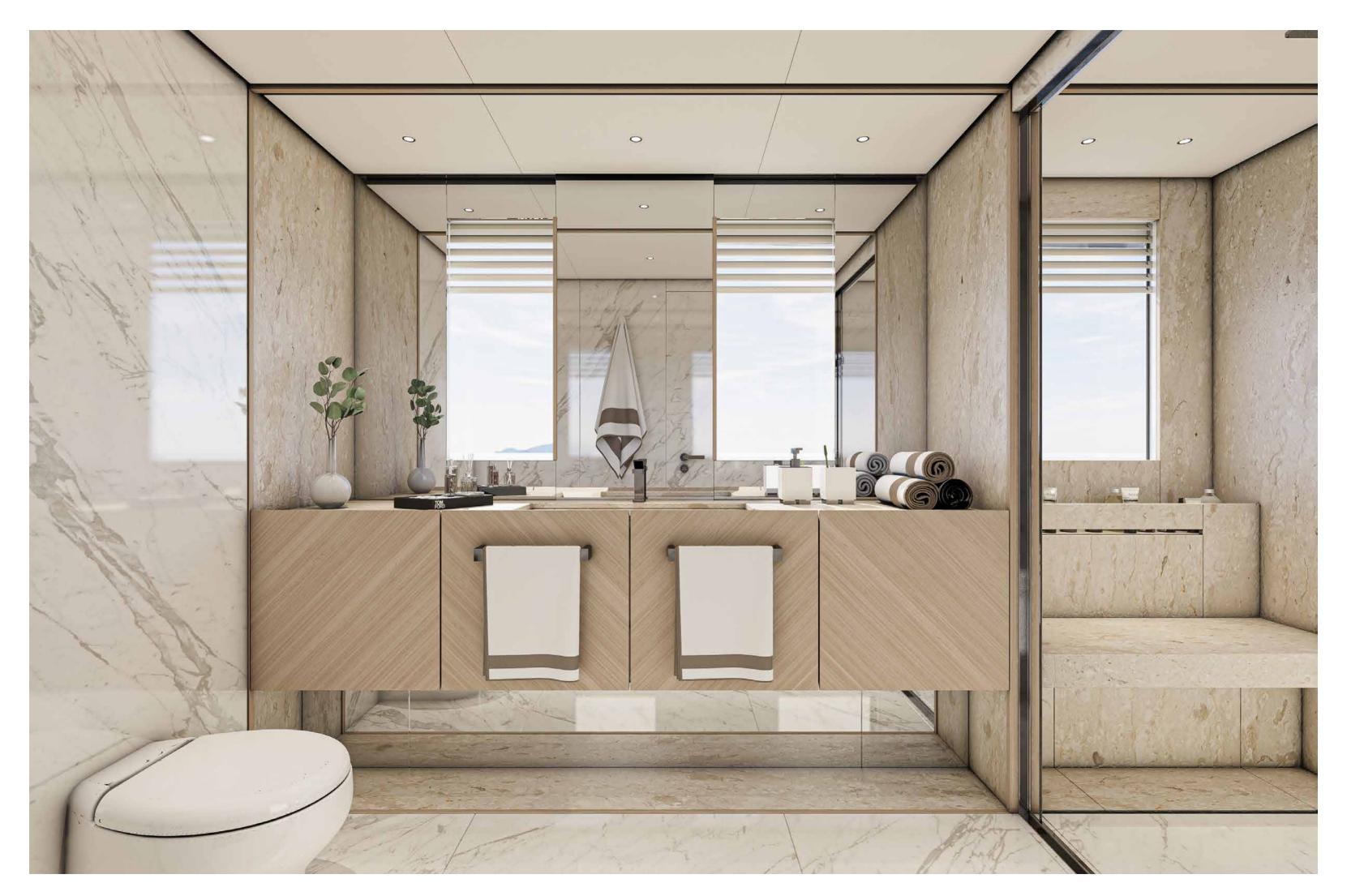
MASTER CABIN 239



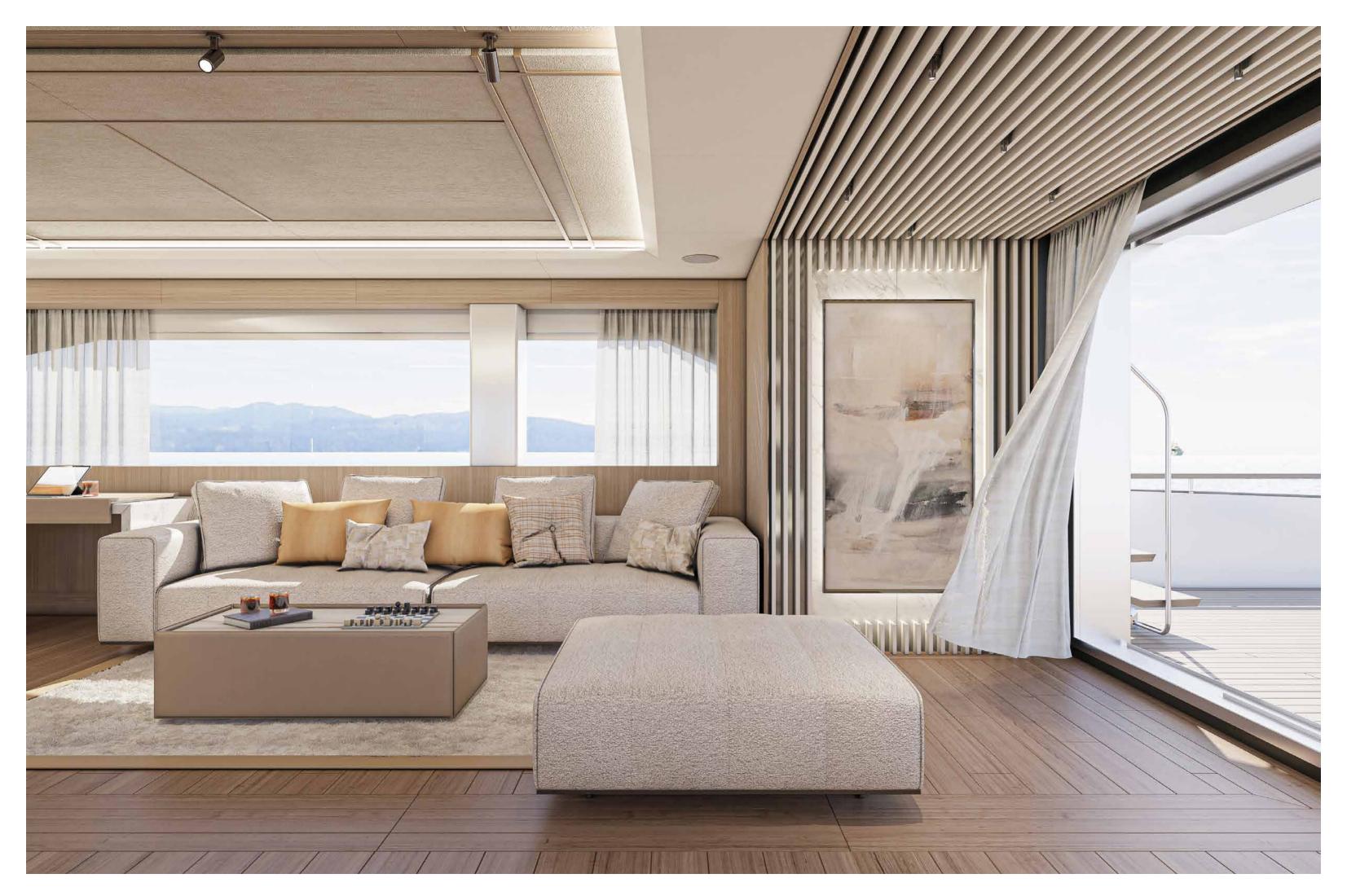
MASTER CABIN 241



MASTER CABIN DRESSING ROOM 243



MASTER CABIN BATHROOM 245



UPPER DECK LOUNGE



UPPER DECK LOUNGE



UPPER DECK CABIN 251

# NUMARINE 47XP

# THE WORLD IS STILL NOT ENOUGH

The Numarine 47XP stands as a testament to exceptional design and engineering, offering a perfect balance of style, capability, and innovation. Built to navigate the world's most demanding waters, the 47XP transforms long-range cruising with its generous space and unparalleled versatility.

Building on the success of its predecessor, the 45XP, the 47XP offers even more room for adventure. Stretching to an impressive 46.7 meters, the 47XP boasts an expansive beach deck and additional space for onboard activities, making it the ultimate choice for those seeking unparalleled comfort and versatility.

Constructed in steel with aluminum superstructure, and a gross tonnage of 498 GT, the 47XP spans four spacious decks and utilizes a generous 9.25-meter beam. Twin MAN D2868 LE489 1450 HP engines provide a top speed of 16 knots and a cruising speed of 12 knots, ensuring smooth and efficient voyages.

With a remarkable range of 6,000 nautical miles at cruising speed and equipped with premium amenities, the 47XP allows for extended self-sufficient journeys. The 47XP has been crafted for owners who cherish the freedom of exploration as much as the destination itself, offering unparalleled comfort and style for every mile of the journey.





# PRINCIPAL SPECIFICATIONS

Length Overall 46.7 m / 153.2 ft

Beam 9.25 m / 30.3 ft

Draft 2.35 m / 7.7 ft

Displacement Full Load 450 t

Fuel Capacity 57.000 L / 15.058 US-gal inc. Day Tanks

Fresh Water Capacity 6.000 L / 1585 US-gal

Black Water Capacity 5.500 L / 1.453 US-gal

**Cabins** 5 or 6 + 5

Accommodation 10 or 12 guests + 9/10 crew

International Gross Tonnage under 500 GT  $\,$ 

Actual Gross Tonnage 498 GT

Construction Steel Hull + Aluminum Superstructure

Class: RINA Pleasure + •

# ENGINES AND PERFORMANCE

Engines Twin MAN D2868 LE 489 1450hp (1.066Kw) @2100 rpm Medium Duty IMO TIII with SCR system

Max Speed 16 knots

Cruising Speed 12 knots

Economic Speed 9 knots

Max Range 6.000 nm @ 9 knots

Combined Engine Consumption @ 8Kn: TBA



FOR MORE DETAILS
Scan the QR code to access
the full specification list for 47XP.

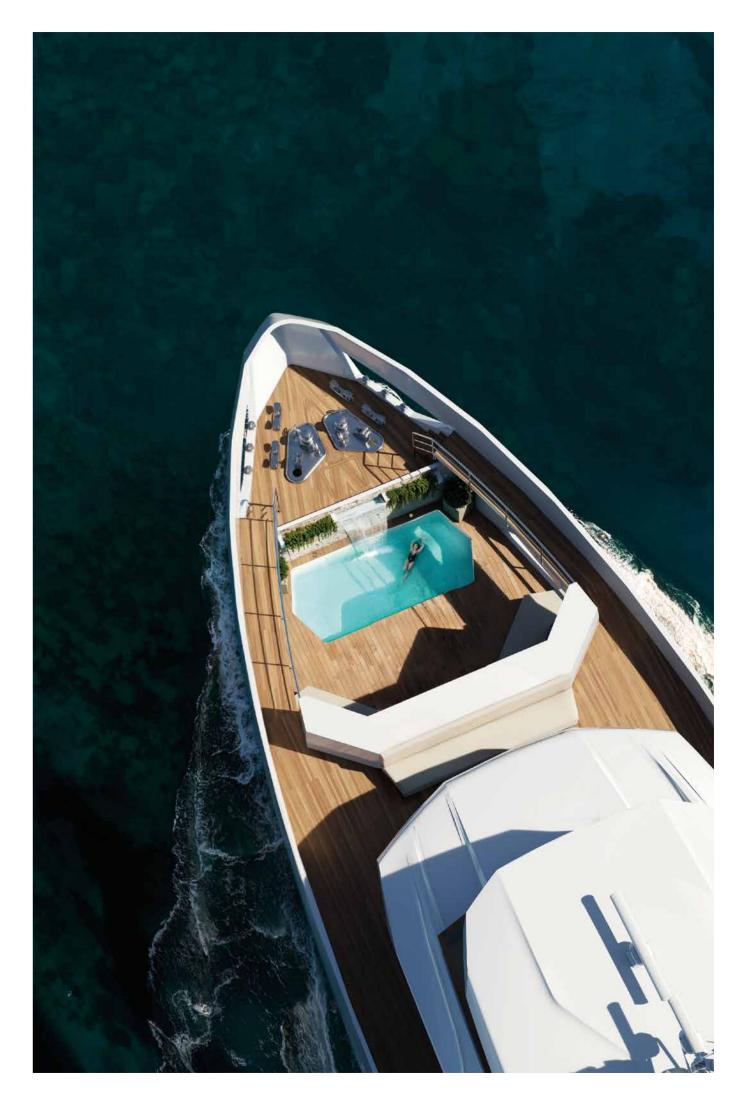
# NUMARINE 47XP 6 + 4 CABIN













NUMARINE 47XP





# UNVEILING SCORPIOS:

# A SANCTUARY OF INSPIRATION AND COMMUNITY

The creation of Scorpios was driven by a passion for art, culture, and the profound impact of meaningful human connections, aiming to offer an oasis where people could find solace and inspiration.



MARIO HERTEL

THOMAS HEYNE

In our latest feature, we delve into the world of Scorpios, a brand celebrated for its unique approach to hospitality and community. Mario Hertel and Thomas Heyne, the visionaries behind Scorpios, to uncover the inspiration behind its creation, its expansion into Bodrum, and its association with the Soho House community. Discover how Scorpios aims to offer an oasis of solace and inspiration, becoming synonymous with the spirit of summer.

# Can you share the inspiration behind the creation of Scorpios?

### MARIO HERTEL & THOMAS HEYNE:

The inspiration for Scorpios stemmed from a deep-seated desire to create a sanctuary where people could truly escape the pressures of modern life. We wanted to craft a space where individuals could reconnect with themselves, nature, and a sense of community. Drawing from the ancient Greek concept of a 'gathering place,' we envisioned Scorpios as a holistic destination that blended music, wellness, and a unique social atmosphere. This vision was rooted in the belief that a wellcurated environment could foster transformative experiences, allowing guests to immerse themselves in a timeless and innovative world. The creation of Scorpios was driven by a passion for art, culture, and the profound impact of meaningful human connections, aiming to offer an oasis where people could find solace and inspiration.

# Scorpios is often described as a lifestyle destination. How do you define the essence of Scorpios, and what sets it apart from other hospitality venues?

MH & TH: The essence of Scorpios lies in its holistic approach to hospitality, where the primary focus is crafting transformative and memorable experiences. At Scorpios, we integrate natural beauty, soulful music, mindful practices, and culinary excellence to create a unique environment that transcends typical hospitality offerings. Our unwavering commitment to curating moments that foster genuine human connections truly sets Scorpios apart. Our venues are designed to feel like personal journeys, where each visit is enriched by the atmosphere of authenticity and the opportunity to engage deeply with the surrounding environment and fellow guests. Unlike other hospitality venues, Scorpios strongly emphasizes the interplay between the physical space and the emotional experiences it nurtures, ensuring that every aspect of the visit contributes to a sense of belonging and personal transformation.



# What is your secret to maintaining a strong community?

MH & TH: Maintaining a strong community at Scorpios is rooted in our dedication to authenticity and shared values. We believe that the foundation of a vibrant community is built on meaningful interactions and a deep sense of belonging. To achieve this, we prioritize creating spaces where people can engage deeply with each other and their surroundings. Regular events, workshops, and collaborations with like-minded artists and creators are central to our approach. These activities provide opportunities for our community members to connect, learn, grow, and be inspired. Furthermore, our commitment to inclusivity and diversity ensures that everyone feels welcome and valued, fostering a sense of unity and shared purpose that strengthens our community over

# What aspects of Bodrum made it the ideal location for your second branch?

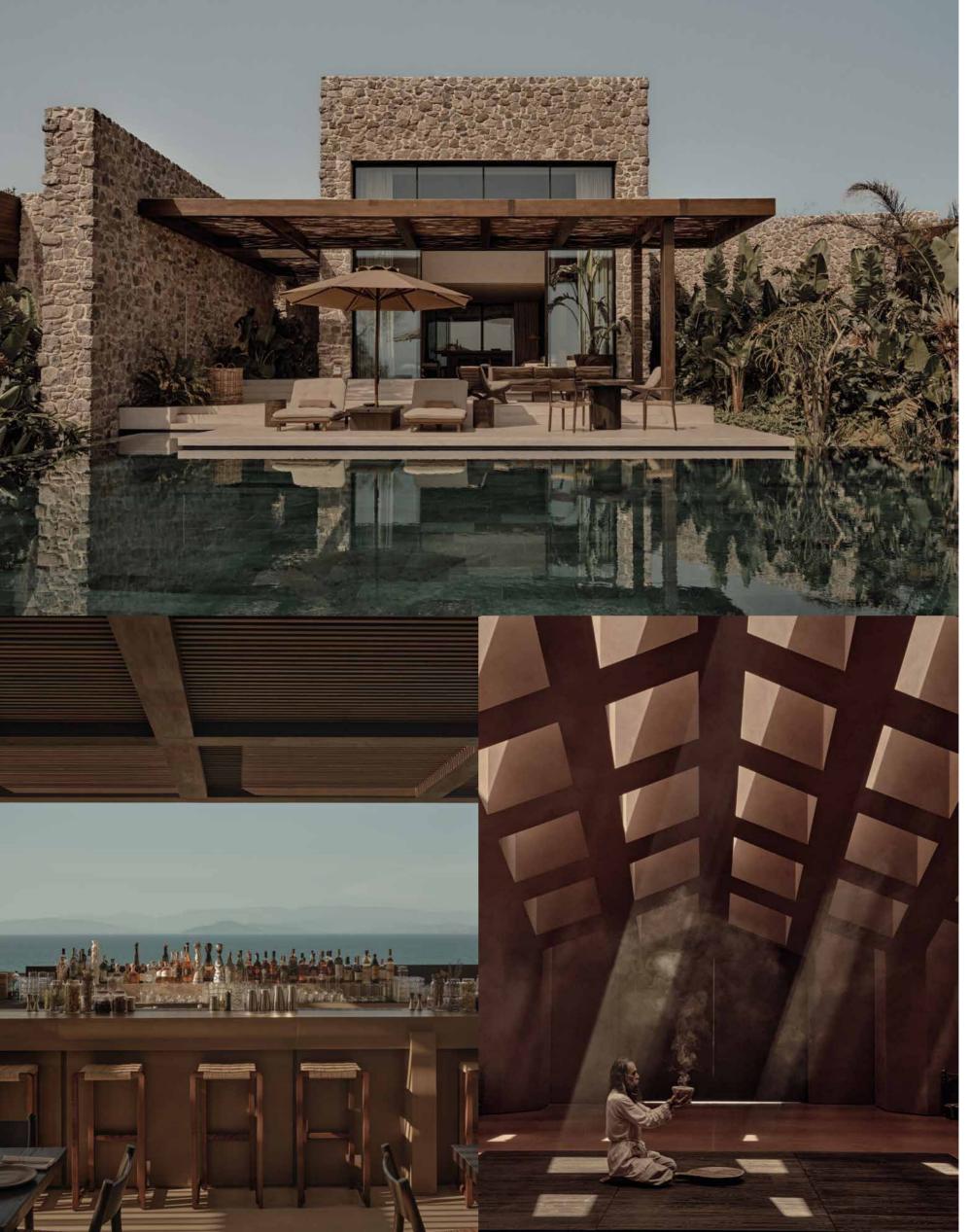
MH & TH: Bodrum was chosen as the ideal location for our second branch due to its rich cultural heritage, stunning natural landscapes, and its reputation as a cosmopolitan hotspot. The area's unique blend of history and modernity aligns perfectly with the Scorpios ethos, offering a serene yet dynamic environment that enhances the overall experience we aim to provide. Bodrum's picturesque coastal setting, crystal-clear waters, and beautiful beaches provide the perfect backdrop for the immersive and transformative experiences central to the Scorpios brand. Additionally, Bodrum's vibrant arts and cultural scene and its welcoming and eclectic community made it a natural fit for our expansion, allowing us to seamlessly integrate into the local fabric while introducing our distinct approach to hospitality.

How does the Bodrum branch differentiate itself from the original Scorpios location? Are there any specific aspects or features that are exclusive to Bodrum?

MH & TH: While the Bodrum branch maintains the core values and aesthetic of the original Scorpios, it also incorporates unique elements that reflect its local context. Exclusive to Bodrum are certain design features inspired by the local architecture, which blend seamlessly with the natural surroundings to create a harmonious and inviting atmosphere. The menu at Bodrum highlights regional culinary specialties, offering guests a taste of the local flavors and traditions Additionally, the Bodrum location hosts events that celebrate the area's cultural heritage, including music, art, and wellness activities that are specific to the region. These exclusive aspects ensure that each Scorpios location retains its distinct identity while staying true to our overarching philosophy, providing guests with a unique and memorable experience that reflects the essence of the locale.

# How has being a part of the Soho House community influenced the development and growth of Scorpios?

MH & TH: Being part of the Soho House community has profoundly influenced the development and growth of Scorpios. This affiliation has provided us with a global platform to reach a wider audience and connect with creative minds worldwide. The collaborative spirit and shared values of Soho House have enriched our programming, allowing us to continually innovate and elevate the Scorpios experience. Access to Soho House's extensive network of members has also facilitated valuable partnerships and collaborations, enhancing our ability to offer unique and high-quality experiences to our guests. Moreover, the support and resources provided by Soho House have enabled us to expand our reach and establish new locations while maintaining the authenticity and integrity of the Scorpios brand.



For some, summer means Scorpios. What do you think about the brand being synonymous with the spirit of summer?

MH & TH: We are deeply honored that Scorpios has become synonymous with the spirit of summer for many people. This association is a testament to our commitment to creating a vibrant, uplifting atmosphere that captures the season's essence. At Scorpios, summer is about celebrating life, freedom, and joy; we strive to embody these qualities in everything we do. From our carefully curated music and events to our beautiful, sundrenched settings, every aspect of Scorpios is designed to enhance the feeling of summer. We take great pride in being a destination where people can come together to relax, rejuvenate, and create lasting memories. This connection to the spirit of summer is a core part of our identity, and we are dedicated to providing unforgettable experiences that reflect the season's magic.

# What are your hopes and aspirations for the future of Scorpios?

MH & TH: Looking ahead, we aspire to expand the Scorpios brand while preserving its unique spirit and values. Our goal is to create more destinations that offer transformative experiences, fostering communities around the world that are connected by a shared appreciation for art, music, wellness, and nature. We aim to continue evolving and inspiring our guests, ensuring that Scorpios remains a beacon of soulful hospitality and a source of lasting memories. Additionally, we hope to deepen our engagement with local cultures and traditions, incorporating elements that reflect the unique character of each location. By staying true to our core principles and embracing new opportunities for growth and innovation, we are confident that the future of Scorpios will be bright and full of exciting possibilities.

# CINEMATIC SEA ADVENTURES



The sea has always been a powerful symbol in cinema, representing everything from boundless adventure and discovery to deep introspection and existential yearning. Spanning various genres and styles, the following movies take audiences on journeys through stunning coastal landscapes, luxurious yachting experiences, and the tranquil yet profound influence of the ocean. From the sun-drenched shores of the Mediterranean to the introspective beaches of personal memory, these cinematic gems offer a rich tapestry of narratives that resonate with the spirit of exploration and the luxurious lifestyle associated with life at sea.



# LA DOLCE VITA (1960) - DIRECTED BY FEDERICO FELLINI

Federico Fellini's La Dolce Vita captures the hedonistic lifestyle of Rome's elite during the 1960s. While the film is primarily set in Rome, its themes of indulgence and existential searching resonate with the idea of the "sweet life" often associated with coastal leisure. The famous beach scene at the end symbolizes both the allure and the emptiness of the protagonist's pursuit of pleasure and meaning, underscoring the film's contemplative nature.



PURPLE NOON (PLEIN SOLEIL) (1960) - DIRECTED BY RENÉ CLÉMENT

René Clément's Purple Noon is an adaptation of Patricia Highsmith's novel, "The Talented Mr. Ripley," which explores themes of duplicity and obsession. Set in the sun-drenched Italian Riviera, the film uses the picturesque coastal settings to highlight the hedonistic lifestyles of its characters. The sea serves as a backdrop for the unfolding drama, with its beauty contrasting the sinister actions of the protagonist, adding to the film's tension and visual appeal.



### THE TALENTED MR. RIPLEY (1999) - DIRECTED BY ANTHONY MINGHELLA

Following the earlier version, the 1999 adoptation of The Talented Mr. Ripley is a psychological thriller that delves into themes of identity, ambition, and deception. Set against the stunning backdrop of 1950s Italy, the sea becomes a silent witness to Tom Ripley's transformation and the dark secrets he harbors, enhancing the film's atmosphere of suspense and intrigue. Minghella's interpretation of Mr. Ripley also serves as the foundation for the recent series rendition, titled "Ripley," released this year.



# THE LIFE AQUATIC WITH STEVE ZISSOU (2004) - DIRECTED BY WES ANDERSON

Wes Anderson's The Life Aquatic with Steve Zissou is a whimsical adventure that follows oceanographer Steve Zissou on a quest to find the elusive jaguar shark. The film's quirky humor and distinctive visual style are complemented by its nautical theme, with much of the action taking place aboard Zissou's research vessel. The sea represents both a vast unknown and a realm of endless possibility, reflecting the film's themes of exploration, redemption, and the pursuit of dreams.



### THE BEACHES OF AGNÈS (2008) - DIRECTED BY AGNÈS VARDA

The Beaches of Agnès is a documentary by Agnès Varda that serves as an introspective journey through her life and career.

Using beaches as a metaphor for memory and reflection, Varda revisits various coastal locations that hold personal significance.

The sea symbolizes the flow of time and the rise and fall of life experiences, making the film a poignant exploration of identity and creativity.



# BERGMAN ISLAND (2021) - DIRECTED BY MIA HANSEN-LØVE

Bergman Island follows a filmmaking couple who retreat to the Swedish island of Fårö, famously the home of director Ingmar Bergman, to work on their screenplays. The island's serene coastal landscapes provide a stark contrast to the couple's internal conflicts and creative struggles. The sea acts as a tranquil yet powerful force, mirroring the characters' search for inspiration, understanding, and resolution in their personal and professional lives.

# NUMARINE PLAYLIST

N° 3

Curated by the Numarine Team, discover some groovy tunes for a joyful time onboard.

A special thanks to DJ Nisso Behar for elevating this year's soundscape with two incredible mixes tailored for Numarine:

PARTY/NIGHT MIX:

CHILL HOUSE/DAY MIX:





SCAN THE QR CODE TO EXPLORE DJ NISSO BEHAR'S CURATED NUMARINE PLAYLISTS.



# SPIRIT OF CAMARADERIE

# NUMARINE TEAM & COLLABORATORS

United with a passion for yachting and an ambition for innovation, the Numarine team and collaborators work together to bring revolutionary yachts into life while pushing the boundaries of what is possible.

# Our Team



ÖMER MALAZ Founder & Chairman



MALCOLM HUTCHISON Technical Director



MURAT ŞEN General Manager



BENGÜ ÖZDOĞAN Sales & Marketing Director



ÖMER AYDEDE Plant Manager



UĞUR ŞAHİN Sales Manager



İPEK TANIR Americas Sales Manager



MURAT LEKİ After Sales Manager



SİNAN KANTARCI International After Sales Manager



ECESU AKÇEVİN Brand & Marketing Specialist





# Our Collaborators



CAN YALMAN Industrial Designer

After graduating from the Parsons School of Design, Can Yalman started his career at Arcelik, one of the leading Industrial Companies in Türkiye. After seven years, in 2002, he established his namesake studio, Can Yalman Design, and started working as a designer for many companies.



Umberto Tagliavini started his career in 1980 as a

working on many projects with different companies.

Umberto established his

own company, Umberto

Tagliavini Marine Design

& Services, in 1990. His

experienced team gives

consultancy in many areas.

Naval Architect, After

UMBERTO TAGLIAVINI

Naval Architect



# GURIT - Advanced Composite Solutions

GURTI - Advanced Composite Solutions

Gurit has established itself as a developer and innovator in the composites industry and positioned itself as the leading global supplier of composite materials, engineering services, tooling equipment, and select parts and systems. Gurit works worldwide with multinational companies. At Numarine, we collaborate with them on the structural engineering of motor yachts.



Sjaak van Cappellen founded Silent Line Group in 2001, offering innovative engineering-based solutions in noise and vibration control for the global yachting industry. Sjaak van Cappellen has received three international awards for his innovative solutions onboard the quietest yachts ever built anywhere in the world.



### ENERGY SOLUTIONS - Power and Control Systems

Sourcing products from the world's leading manufacturers, Energy Solutions has been working with prominent OEM boatbuilders, superyacht owners, boat yards, and individual sailing and motor yachts since 1996. Energy Solutions conducts research, designs, and manufactures in-house, and provides clients with fully designed, efficient power and control systems incorporating all elements from helm panels to tank senders.



# KROES

Kroes Marine Projects is a design and engineering company for the yacht/ship building industry. Their team of 42 dedicated and experienced engineers have extensive knowledge of marine mechanical and offshore engineering and are always looking for new challenges.



# DEIF

Deif offers safe and reliable control solutions for decentralized power production, marine & offshore and wind turbines. For Deif, the key is to provide a full line of electronic devices that are not only reliable and compatible but also ensure the highest flexibility, always making it possible for customers to pick and choose the hardware and software that matches their needs.



Driven by the potential of an electrified society, and powered by the opportunities of going digital, Danfoss is engineering technology that helps the world to get much more out of less. With the promise of quality, reliability, and innovation deeply rooted in their DNA, Danfoss delivers an extensive range of products and solutions across their business segments of Danfoss Climate Solutions, Danfoss Drives, and Danfoss Power Solutions.



Hot Lab's work benefits some of the most prestigious shipyards and refined owners, who are accompanied and advised throughout the entire design and construction process of their yachts. Hot Lab is designing yachts with a new approach and a renewed balance between style and luxury, called "Architecture for Voyagers."



Established in 2004, Ofist specializes in context-driven designs inspired by Istanbul's cultural heritage. The studio works across diverse sectors, including social, commercial, residential, and product design, tailoring each project to its unique environment and purpose.

# NEWS FROM NUMARINE

SHARING THE LATEST NUMARINE UPDATES, LAUNCHES AND EVENTS...



MURAT ŞEN APPOINTED AS GENERAL MANAGER AT NUMARINE

Numarine announces the appointment of Murat Şen as its new General Manager. An industrial engineer with an MBA, Şen joined Numarine in 2006 shortly after graduating from university. Over the years, he has gained extensive experience across multiple departments and roles, particularly excelling in production, planning, and lean systems. A firm believer in the philosophy that "there is and there will always be better," Şen has been a driving force within Numarine's operations, contributing to its growth and innovation. His appointment reflects both his dedication and his commitment to maintaining Numarine's position as a leader in the industry.

# NUMARINE LAUNCHES FIRST HYBRID SUPERYACHT: 30XP WITH SCANDINAVIAN-CHIC INTERIORS

Numarine has unveiled its highly anticipated 30XP superyacht, marking a significant milestone for the Turkish shipyard. This model introduces Numarine's first diesel-electric hybrid propulsion system, emphasizing sustainability with reduced emissions. The 30XP fills a gap in Numarine's fleet, offering fuel-efficient cruising and ecofriendly luxury. Designed by Can Yalman and Ofist Design Studio, the yacht boasts Scandinavian-inspired interiors, seamless indoor-outdoor spaces, and advanced features, including fold-down platforms and a master suite with panoramic views. With two propulsion options and an eco-conscious design, the 30XP is a standout addition to Numarine's lineup, highlighting the brand's commitment to innovation and sustainability.





# CAMPER & NICHOLSONS NAMED EXCLUSIVE DEALER FOR NUMARINE IN ASIA-PACIFIC

Camper & Nicholsons has been appointed as the exclusive sales representative for Numarine in the Asia-Pacific region. This strategic partnership aims to meet the growing demand for long-range explorer yachts in the region, combining innovation, luxury, and sustainability. With the 30XP's diesel-electric propulsion and solar energy capabilities, Numarine's models cater to remote cruising and social lifestyles in cities like Singapore and Hong Kong in the Asia-Pacific region. This collaboration is set to redefine luxury yachting in the region, offering unparalleled exploration and lifestyle experiences.

# NUMARINE DELIVERS SEVEN YACHTS IN 2024

Numarine celebrated a successful year in 2024 with the delivery of seven exceptional yachts, showcasing the shipyard's commitment to quality and innovation. The deliveries included three 26XP models, one 30XP, and three 37XP yachts. This milestone underscores Numarine's expertise in creating versatile explorer yachts that seamlessly blend luxury, performance, and a spirit of adventure.





# NUMARINE 37XP HULLS #10 OCULUS AND #12 WILDBERRY CROSS THE ATLANTIC

Numarine 37XP yachts OCULUS (hull #10) and WILDBERRY (hull #12) recently embarked on an impressive transatlantic journey. Following their Mediterranean tours, both yachts passed through the Strait of Gibraltar and met in Santa Cruz de Tenerife, Spain, as they prepared for their crossings. At the time of publication, both yachts have successfully completed their Atlantic passages, showcasing the exceptional durability and performance of Numarine's explorer yachts.



# NUMARINE YACHT OWNERS GATHER AT YAZZ COLLECTIVE FOR A NIGHT OF MUSIC AND CULINARY DELIGHTS

Numarine yacht owners gathered for a delightful traditional event at the picturesque Yazz Collective. The evening was truly magical, featuring an interactive musical group that captivated guests with their vibrant performances. A bespoke tavern-inspired cuisine was served, offering a culinary journey tailored to perfection. Surrounded by the elegance of the venue and the warmth of the community, attendees enjoyed a memorable night, celebrating the essence of camaraderie and luxury in the most enchanting setting.



# NUMARINE CAPTAINS' ANNUAL GATHERING IN CAPPADOCIA

This year, Numarine captains and their families were invited to the annual meeting held in the enchanting region of Cappadocia. Surrounded by breathtaking landscapes and rich history, attendees enjoyed an unforgettable experience. The event featured a range of captivating activities, including magical celestial shows, exclusive wine tastings, fascinating underground tours of ancient caves, and a mesmerizing hot air balloon flight over the stunning valleys. It was a truly memorable gathering, blending adventure, culture, and the camaraderie of the Numarine community.

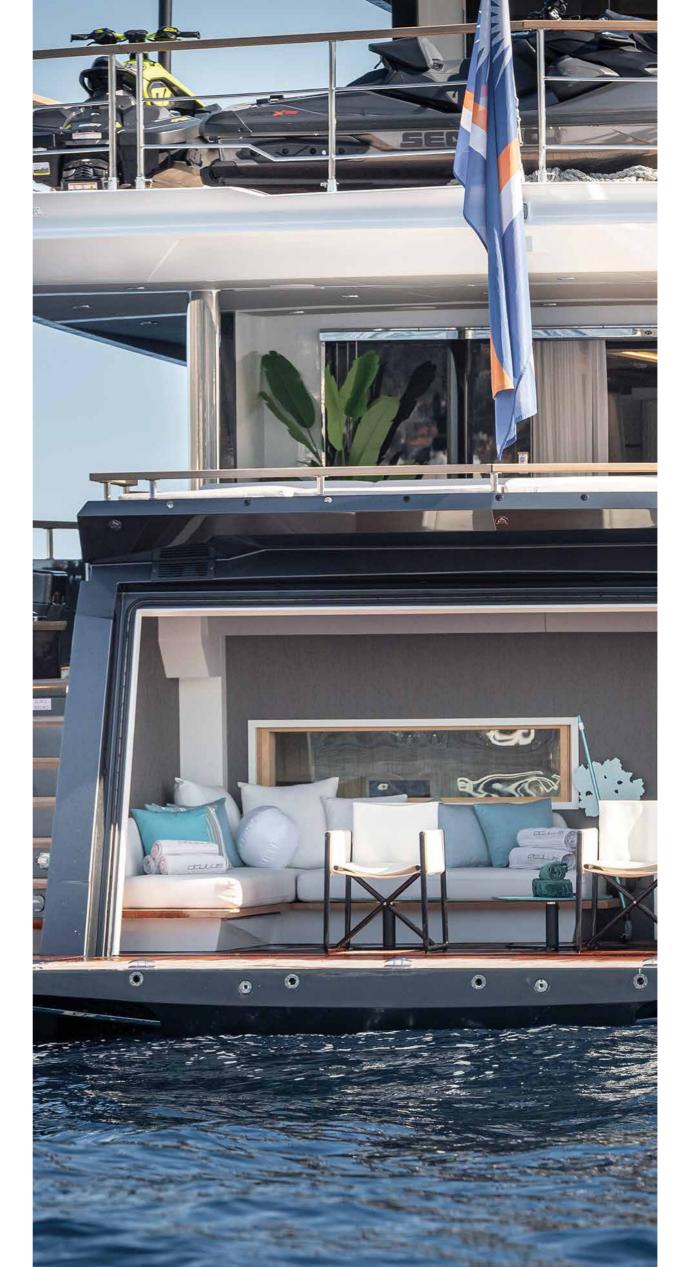
# SNAPSHOT INTO YACHT TREND REPORT 2024

EXPEDITION YACHTS:
EXPLORING CURRENT TRENDS
IN THE YACHT MARKET

SOURCE: The State of Yachting 2024 by SuperYacht Times

According to the 2023 yacht report, which yacht enthusiasts eagerly awaited, although sales of new and second-hand yachts longer than 30 meters decreased slightly compared to last year, they managed to maintain their performance in the pre-Covid period. While new yacht sales decreased from 245 to 203, second-hand yacht sales decreased from 403 to 296.

There was a notable decline, especially in the new yacht segment between 30 and 50 meters, while sales of prestigious yachts longer than 80 meters decreased by more than a third. However, sales of new yachts between 50 and 80 meters decreased by 20%.



### CLOSE SCRUTINY OF THE INDUSTRY

The market slowed but remains robust! In 2023, sales of superyachts larger than 30 meters, both new and second-hand, were significantly lower compared to 2022 (and even compared to 2021), yet new yacht sales were still better off compared to the pre-Covid years of 2019 and 2020. The 203 new yacht sales recorded in 2023 place the year among the top 10 best-selling years. Sales in 2023 rank seventh after 2021, 2006-2008, 2022, and 2018.

On the other hand, second-hand yacht sales in 2023 showed a faster decline compared to new yacht sales, but with the sale of 296 yachts larger than 30 meters, it ranks sixth in the last decade (2014-2023) after 2021, 2022, 2020, 2018, and 2017. From a historical perspective, 2023 was not a bad year for second-hand yacht sales. However, we observed a significant increase in the amount and intensity of price discounts throughout 2023.

# THE THRIVING WORLD OF SUPERYACHTS

The global superyacht fleet, featuring yachts over 30 meters in length, boasted an impressive 5,787 superyachts in operation at the dawn of 2024. Adding to this maritime grandeur, around 109 superyachts are currently out of service, and approximately 213 have been completely lost since 1945.

### A DOMINANCE OF MOTOR YACHTS

Motor yachts dominate the scene, comprising 85% of the global fleet, while the remaining 15% are elegant sailing yachts. The year 2023 marked a significant milestone with the completion of 202 superyachts, a notable increase from 170 in 2022. This achievement is the highest number of completions recorded since 2010, reflecting the industry's robust growth and innovation.

## A SURGE IN PRODUCTION

In response to the order boom of 2021 and 2022, superyacht shipyards and their extensive supplier networks have significantly ramped up production. This surge culminated in a highly productive 2023, and the outlook for 2024 is equally optimistic, with expectations of around 205 new completions.

The superyacht industry is not just about luxury; it's a testament to human ingenuity and the relentless pursuit of excellence on the high seas. As we sail into the future, the horizon looks bright for this glamorous sector.



# OVERVIEW OF FLEET TRENDS FOR 30-40 METRES

In 2023, the number of operating yachts between 30 and 40 metres grew to 3,663. Among these, 124 yachts were newly completed, marking the highest number of completions since 2009, when 138 yachts were completed. For 2024, we should expect a similar level of output as in 2023. The total number of projects under construction remained almost unchanged at 292.

# STEADY PRODUCTION IN TURKISH YARDS

Turkish shipyards in the 30-40 metre segment remains steady. The sailing yacht segment between 30 and 40 metres saw a strong completion in 2023 with seven completions, after dropping to only two completions in 2022. Three to four more sailing yachts in this size range are expected to be completed in 2024. For motor yachts between 30 and 40 metres, we expect a similar number of completions in 2024 as the 117 yachts completed in 2023.

# TRENDS IN 40-50 METRE FLEET

During 2023, the number of yachts operating between 40 and 50 metres rose to 1,244. With 45 completions, significantly higher than the five-year average of 37, 2023 marked a particularly strong year reversing the decline in completions over the past five years in this size range. Among the top five, Turkish shipyard Mengi-Yay completed eight yachts in this segment, up from just one in the previous period. The shipyard has launched a series of steel-hulled motor yachts that appear to have been well received based on sales figures. Despite a 9% decrease in the number of shipyards producing these yachts over the past five years, declining from 65 to 59, the construction backlog has increased in size from 170 to 180 yachts compared to last year's data, indicating a positive outlook for the segment.

Production of sailing yachts between 40 and 50 metres has increased over the past five years. Between 2019 and 2023, 27 sailing yachts of this size were completed, compared to 17 in

the preceding five-year period. There are currently a modest 14 yachts under construction in this segment, suggesting that achieving a similarly high level of completions as in the last five years is not assured for the upcoming five-year period.

### CONSTRUCTION BY COUNTRY

Italy, Turkey, The Netherlands and Germany dominate the superyacht construction industry, as they account for 85% of the number of superyachts in-build over 30 metres, and have an 88% share in terms of the total tonnage in-build, slightly up from last year's 85%.

# YACHT BY SALE 30-40 METRE MARKET

New yacht sales in the 30-40-metre segment were 18% lower during 2023, ending up at 108. While considerably lower than the figures we saw particularly in 2021 and 2022, any number over 100 can be considered as "good" as the result for 2023 still makes it into the top 10 over the last 20 years.

It is interesting to note the change in composition of the sales. The decline in sales can almost fully be attributed to a decline in sales of speculation projects as sales of projects started for the client remain unchanged at 74 sales, while speculation and stock sales dropped from 51 to 34. Also we noted no resales of in-build or on-hold projects during 2023 whereas we found six of those sales in 2022.

As noted in our previous report The State of Yachting 2023, only 76 speculation projects were started during 2022, leaving a low availability of those projects for the year 2023. So it could be that speculation sales mainly dropped because clients had fewer attractive projects to choose from. As we will see later on in this chapter, shipyards started to fill this gap during 2023 as the number of available speculation projects started to increase in the course of the year.

New sailing yacht sales in this segment were low at four yachts, the same number as seen in 2020, before the boom of 2021 and 2022

Used yacht sales between 30 and 40 metres in 2023 saw a further decline. Sales decreased by 32% in 2023, compared to a 19% decline during 2022. In the end, 173 used yachts were sold in this segment in 2023. Put in a historical perspective, this is rather a low number. We have to go back to 2016 to see a similar number (174).

Used sailing yacht sales declined with the same speed as motor and sail combined in 2023. 20 used sailing yachts were sold in 2023, against 29 in 2022, a decline of 31%.

### 40-50 METER MARKET ANALYSIS

In 2023, the 40-50 meter yacht segment demonstrated relatively resilient performance compared to other segments. New yacht sales decreased by 10%, from 58 to 52 units. This decline was predominantly driven by a drop in sailing yacht sales, decreasing from seven to two units. Motor yacht sales, on the other hand, decreased by just one unit to 50. Excluding the four luxury private Croatian charter gulets included in the 2022 sailing yacht sales figures, it can be concluded that the 40-50 meter segment effectively maintained stability from 2022 to 2023.

Looking into the composition of new-build sales, projects initiated for clients still dominated with 26 sales, followed by 22 speculation sales and four resales. However, client-initiated project sales saw a significant decrease from 39 in 2022, while speculation sales increased from 16. The top-selling builder in this segment in 2023 was Sanlorenzo with 12 sales, surpassing Benetti, which secured second place with eight sales. Italian shipyards continued to dominate this segment, accounting for 38 out of 52 sales, representing a 73% market share.

The number of yachts under construction in this segment increased throughout 2023. By the end of the year, there were 25 speculation projects under construction, slated for delivery within the next two years—three more than the previous year, mirroring the increase observed in 2022. Additionally, five projects were listed for sale by their owners, three more than the previous year's two listings.

Similar to the previous year, used yacht sales in this segment decreased by almost a third, from 92 to 62 units. Sailing yacht sales saw a more significant decline compared to motor yachts, decreasing from 10 to five units.

# PAST PERFORMANCE AND FUTURE PROJECTIONS

In 2023, a total of 203 new superyachts exceeding 30 meters were sold, marking a second consecutive year of declining sales following the peak of 2021. Despite this downturn, the sales figure of 203 significantly surpassed our earlier forecast of 150 sales. This raises the question of whether new superyacht sales have permanently shifted to a higher level than previously anticipated. However, definitive conclusions on this trend remain uncertain at present.

Positive indicators such as the resilience of the US economy and the robust performance of the luxury goods market as of early 2024 continue to bolster optimism. Conversely, concerns about escalating conflicts in the Middle East and ongoing tensions in Ukraine have reportedly unsettled potential buyers, particularly those considering investments in large new-build yachts.

Looking ahead, we anticipate a gradual deceleration in new-build sales, with projections hovering around 180 yachts for 2024. This cautious outlook reflects a balanced assessment of current market dynamics and geopolitical uncertainties influencing buyer confidence in the luxury vachting sector.

# 2023 YACHTING TRENDS: TURKISH SHIPYARDS' IMPACT

In 2023, the yachting industry witnessed an 18% decline in new yacht sales within the 30-40 metre segment, totaling 108 sales, yet still marking one of the top 10 years in the past 20 years. Turkish shipyards, maintaining steady production, contributed significantly to this segment's dynamics, reflecting ongoing optimism amidst market challenges.



# DEAR NUMARINE OWNERS AND CAPTAINS...

We have important information regarding lithium-ion battery safety. As we are sure you have seen, the yachting industry has recently experienced a spate of fires which are believed to be caused by the presence of malfunctioning Lithium-Ion batteries supplied with scooters and water toys.

The primary cause of the malfunction is "thermal runaway." This occurs when the battery's internal temperature exceeds its self-combustion point, leading to an uncontrollable exothermic reaction. This can be caused by damage to the battery, overcharging due to equipment failure, short circuit due to water ingress, or an external fire affecting the battery, to name a few.

# HOW MANY TYPES OF LITHIUM-ION BATTERIES/CELLS?

There are different types of Lithium-Ion batteries, and these are the ones most seen on yachts:

- Lithium Polymer (LiPo): Most commonly used in yachts.
- Lithium Nickel Manganese Cobalt (Li-NMC): Commonly found in scooters and some water toys.
- Lithium-iron Phosphate (LiFePO): Used in main battery groups the newest and safest type for main battery banks.

### WHAT CAN YOU DO?

There are many more types that can be listed. You should know and understand the type of battery to operate and charge it safely.

At Numarine we take these risks very seriously and would like to highlight the dangers and offer some guidance to help in the prevention of fire.

For your scooters and water toys and all battery powered equipment not supplied as part of our yachts, don't keep the battery in the toy if possible, remove them and store then in a dry deck locker, somewhere easy to throw over the side if a fire occurs, charge the batteries also outside of the toy where possible and on deck where you can see them, if it's not possible to remove the battery to charge, charge the toy on deck in full sight. Never leave batteries charging overnight unless you have night watch. Check the toy regularly for damage and water ingress into the battery compartment. Be AWARE of the possible danger and make sure all the family and crew are also aware.

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For batteries we supply or have supplied as main batteries, we have used Li-LMC on early systems and LiFePO on the recent systems. LiFePO are now the most resilient type to use due to the higher temperature level they can withstand. All our main battery systems have several control points for temperature control and charge control on the chargers and inside the batteries and via the battery management system, these systems are extensively tested and provide excellent safety records.

### FOR SAFE USE: PLEASE BE MINDFUL

"BUT" there is risk should the batteries be made wet or are in a general engine room fire. It is important to protect the electronics of the battery from water, if a battery gets wet it should be removed from the system and yacht where possible, it may look OK but moisture could take hours to find its way into the electronics and the effect could be delayed, be safe, disconnect and remove to an open deck, dry any visible water and allow to air dry for 24 hours, it may be necessary to replace if water has entered the electronics. Have them professionally checked before replacing into use.

In case of an engine room fire, activate the fire extinguisher if it has not done so automatically to extinguish the fire, enter the engine room when safe to do so and check the temperature of the batteries. If there is no sign of smoke or fire do not use water to cool them but disconnect them and move them to an open deck area and monitor, have them professionally checked before replacing into use.

If you have no other option, throw them overboard to protect your life.

If the battery is burning or smoking, use water to cool the battery and keep applying water until the burning stops and temperature drops, then remove them to an open deck area where they can be monitored safely. Normally the application of water should be avoided BUT in extreme circumstances you are trying to prevent the battery igniting other materials around it.

There is always a possibility of explosion if batteries are on fire. Keep at a safe distance and behind a fire blanket. If you cannot extinguish the battery fire, be prepared to abandon the yacht into your tender or life raft.

# WE OPERATE IN A SYSTEMATIC AND RELIABLE MANNER

Li-ion batteries are used worldwide in almost every aspect of daily life and have an excellent safety record despite recent high-profile incidents. As technology continues to evolve, these batteries are becoming increasingly safer. Understanding them and their potential risks is essential for safe usage. Yachts present a challenging environment for all types of equipment, so it's essential to stay vigilant and prioritize safety.

Numarine as we integrate more of these battery systems into our yachts are actively studying the safest way to install them, the most effective ways to deal with fire if it should occur and the best way for you to enjoy and cherish your yacht with the minimal risk.

This announcement is not intended to alarm you, as the main yacht system battery banks have impeccable safety records. However, we aim to raise awareness about potential risks associated with scooters, water toys, and external factors such as fires affecting these battery systems.

Wishing you a safe journey onboard.





